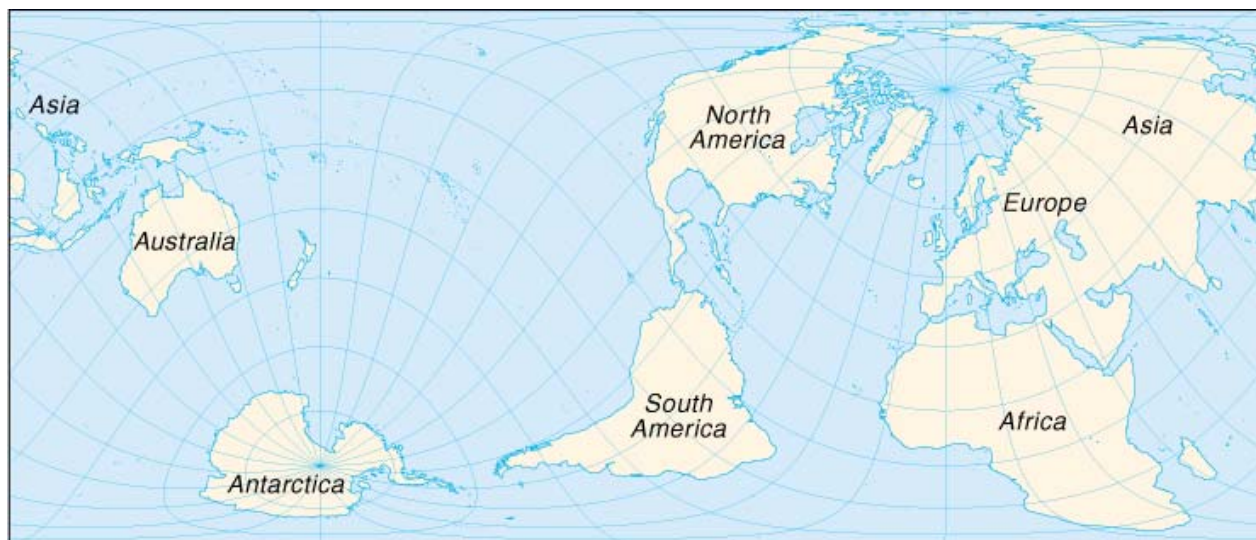

The 2005-2010 World Outlook for Tobacco Manufacturing



by

Professor Philip M. Parker, Ph.d.

Eli Lilly Chaired Professor of Business, Innovation and Society
INSEAD (Singapore, and Fontainebleau, France)

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About the Author

Dr. Philip M. Parker is the Eli Lilly Chaired Professor of Innovation, Business and Society at INSEAD where he has taught courses on global competitive strategy since 1988. He has also taught courses at MIT, Stanford University, Harvard University, UCLA, UCSD, and the Hong Kong University of Science and Technology. Professor Parker is the author of six books on the economic convergence of nations. These books introduce the notion of “physioeconomics” which foresees a lack of global convergence in economic behaviors due to physiological and physiographic forces. His latest book is *"Physioeconomics: the basis for long-run economic growth"* (MIT Press 2000). He has also published numerous articles in academic journals, including, the *Rand Journal of Economics*, *Marketing Science*, the *Journal of International Business Studies*, *Technological Forecasting and Social Change*, the *International Journal of Forecasting*, the *European Management Journal*, the *European Journal of Operational Research*, the *Journal of Marketing*, the *International Journal of Research in Marketing*, and the *Journal of Marketing Research*. He is also on the editorial boards of several academic journals.

Dr. Parker received his Ph.D. in Business Economics from the Wharton School of the University of Pennsylvania and has Masters degrees in Finance and Banking (University of Aix-Marseille) and Managerial Economics (Wharton). His undergraduate degrees are in mathematics, biology and economics (minor in aeronautical engineering). He has consulted and/or taught courses in Africa, the Middle East, Asia, Latin America, North America and Europe.

About this Series

This series was created for international firms who rely on foreign markets for a substantial portion of their business or who might be threatened by international competition. The estimates given in this report were created using a methodology developed by and implemented under the direct supervision of Professor Philip M. Parker, the Eli Lilly Chaired Professor of Innovation, Business and Society, at INSEAD. The methodology relies on historical figures across countries. Reported figures should be seen as estimates of past and future levels of latent demand.

Acknowledgements

Some of the methodologies and research approaches used in this report have benefited from the R&D Committee at INSEAD, whose research support is gratefully acknowledged.

About ICON Group Ltd.

ICON Group Ltd.'s primary mission is to assist managers with their international information needs. U.S.-owned and operated, ICON Group has field offices in Paris, Hong Kong and Lomé, Togo (West Africa). Created in 1994, ICON Group has published hundreds of multi-client databases, and global/regional market data, industry and country publications.

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ICON Group Customer Service
4370 La Jolla Village Drive, 4th floor
San Diego, CA 92122 USA
Tel: 1-858-546-4340
Fax: 1-858-546-4341
E-mail: iconsubs@san_rr.com
www.icongrouponline.com

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1 INTRODUCTION

1.1 OVERVIEW

This study covers the world outlook for tobacco manufacturing across more than 200 countries. For each year reported, estimates are given for the *latent demand*, or *potential industry earnings (P.I.E.)*, for the country in question (in millions of U.S. dollars), the percent share the country is of the region and of the globe. These comparative benchmarks allow the reader to quickly gauge a country vis-à-vis others. Using econometric models which project fundamental economic dynamics within each country and across countries, latent demand estimates are created. This report does not discuss the specific players in the market serving the latent demand, nor specific details at the product level. The study also does not consider short-term cyclicalities that might affect realized sales. The study, therefore, is strategic in nature, taking an aggregate and long-run view, irrespective of the players or products involved.

This study does not report actual sales data (which are simply unavailable, in a comparable or consistent manner in virtually all of the 230 countries of the world). This study gives, however, my estimates for the worldwide latent demand, or the P.I.E. for tobacco manufacturing. It also shows how the P.I.E. is divided across the world's regional and national markets. For each country, I also show my estimates of how the P.I.E. grows over time (positive or negative growth). In order to make these estimates, a multi-stage methodology was employed that is often taught in courses on international strategic planning at graduate schools of business.

1.2 WHAT IS LATENT DEMAND AND THE P.I.E.?

The concept of *latent demand* is rather subtle. The term *latent* typically refers to something that is dormant, not observable or not yet realized. *Demand* is the notion of an economic quantity that a target population or market requires under different assumptions of price, quality, and distribution, among other factors. Latent demand, therefore, is commonly defined by economists as the industry earnings of a market when that market becomes accessible and attractive to serve by competing firms. It is a measure, therefore, of *potential* industry earnings (P.I.E.) or total revenues (not profit) if a market is served in an efficient manner. It is typically expressed as the total revenues potentially extracted by firms. The “market” is defined at a given level in the value chain. There can be latent demand at the retail level, at the wholesale level, the manufacturing level, and the raw materials level (the P.I.E. of higher levels of the value chain being always smaller than the P.I.E. of levels at lower levels of the same value chain, assuming all levels maintain minimum profitability).

The latent demand for tobacco manufacturing is not actual or historic sales. Nor is latent demand future sales. In fact, latent demand can be lower either lower or higher than actual sales if a market is inefficient (i.e. not representative of relatively competitive levels). Inefficiencies arise from a number of factors, including the lack of international openness, cultural barriers to consumption, regulations, and cartel-like behavior on the part of firms. In general, however, latent demand is typically larger than actual sales in a country market.

For reasons discussed later, this report does not consider the notion of “unit quantities”, only total latent revenues (i.e. a calculation of price times quantity is never made, though one is implied). The units used in this report are U.S. dollars not adjusted for inflation (i.e. the figures incorporate inflationary trends) and not adjusted for future dynamics in exchange rates (i.e. the figures reflect average exchange rates over recent history). If inflation rates or exchange rates vary in a substantial way compared to recent experience, actually sales can also exceed latent demand (when expressed in U.S. dollars, not adjusted for inflation). On the other hand, latent demand can be typically higher than actual sales as there are often distribution inefficiencies that reduce actual sales below the level of latent demand.

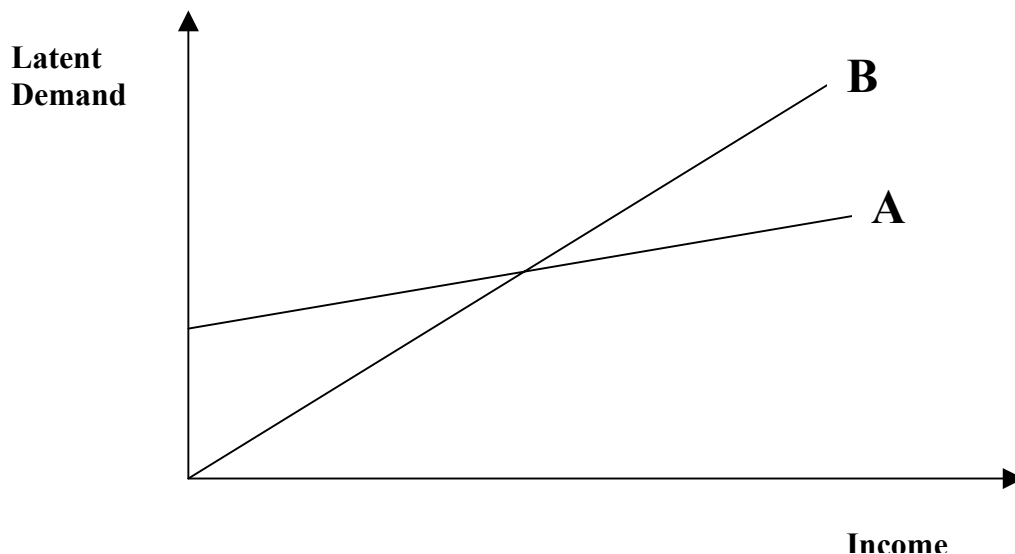
As mentioned in the introduction, this study is strategic in nature, taking an aggregate and long-run view, irrespective of the players or products involved. If fact, all the current products or services on the market can cease to exist in their present form (i.e. at a brand-, R&D specification, or corporate-image level) and all the players can be replaced by other firms (i.e. via exits, entries, mergers, bankruptcies, etc.), and there will still be an international latent

demand for tobacco manufacturing at the aggregate level. Product and service offering details, and the actual identity of the players involved, while important for certain issues, are relatively unimportant for estimates of latent demand.

1.3 THE METHODOLOGY

In order to estimate the latent demand for tobacco manufacturing on a worldwide basis, I used a multi-stage approach. Before applying the approach, one needs a basic theory from which such estimates are created. In this case, I heavily rely on the use of certain basic economic assumptions. In particular, there is an assumption governing the shape and type of aggregate latent demand functions. Latent demand functions relate the income of a country, city, state, household, or individual to realized consumption. Latent demand (often realized as consumption when an industry is efficient), at any level of the value chain, takes place if an equilibrium in realized. For firms to serve a market, they must perceive a latent demand and be able to serve that demand at a minimal return. The single most important variable determining consumption, assuming latent demand exists, is income (or other financial resources at higher levels of the value chain). Other factors that can pivot or shape demand curves include external or exogenous shocks (i.e. business cycles), and or changes in utility for the product in question.

Ignoring, for the moment, exogenous shocks and variations in utility across countries, the aggregate relation between income and consumption has been a central theme in economics. The figure below concisely summarizes one aspect of problem. In the 1930s, John Maynard Keynes conjectured that as incomes rise, the average propensity to consume would fall. The average propensity to consume is the level of consumption divided by the level of income, or the slope of the line from the origin to the consumption function. He estimated this relationship empirically and found it to be true in the short-run (mostly based on cross-sectional data). The higher the income, the lower the average propensity to consume. This type of consumption function is labeled "A" in the figure below (note the rather flat slope of the curve). In the 1940s, another macroeconomist, Simon Kuznets, estimated long-run consumption functions which indicated that the marginal propensity to consume was rather constant (using time series data across countries). This type of consumption function is show as "B" in the figure below (note the higher slope and zero-zero intercept).¹ The average propensity to consume is constant.



Is it declining or is it constant? A number of other economists, notably Franco Modigliani and Milton Friedman, in the 1950s (and Irving Fisher earlier), explained why the two functions were different using various assumptions on

¹ For a general overview of this subject area, see *Principles of Macroeconomics* by N. Gregory Mankiw, South-Western College Publishing; ISBN: 0030340594; 2nd edition (February 2002).

intertemporal budget constraints, savings, and wealth. The shorter the time horizon, the more consumption can depend on wealth (earned in previous years) and business cycles. In the long-run, however, the propensity to consume is more constant. Similarly, in the long run, households, industries or countries with no income eventually have no consumption (wealth is depleted). While the debate surrounding beliefs about how income and consumption are related and interesting, in this study a very particular school of thought is adopted. In particular, we are considering the latent demand for tobacco manufacturing across some 230 countries. The smallest have fewer than 10,000 inhabitants. I assume that all of these countries fall along a "long-run" aggregate consumption function. This long-run function applies despite some of these countries having wealth, current income dominates the latent demand for tobacco manufacturing. So, latent demand in the long-run has a zero intercept. However, I allow firms to have different propensities to consume (including being on consumption functions with differing slopes, which can account for differences in industrial organization, and end-user preferences).

Given this overriding philosophy, I will now describe the methodology used to create the latent demand estimates for tobacco manufacturing. Since ICON Group has asked me to apply this methodology to a large number of categories, the rather academic discussion below is general and can be applied to a wide variety of categories, not just tobacco manufacturing.

1.3.1 Step 1. Product Definition and Data Collection

Any study of latent demand across countries requires that some standard be established to define "efficiently served". Having implemented various alternatives and matched these with market outcomes, I have found that the optimal approach is to assume that certain key countries are more likely to be at or near efficiency than others. These countries are given greater weight than others in the estimation of latent demand compared to other countries for which no known data are available. Of the many alternatives, I have found the assumption that the world's highest aggregate income and highest income-per-capita markets reflect the best standards for "efficiency". High aggregate income alone is not sufficient (i.e. China has high aggregate income, but low income per capita and can not assumed to be efficient). Aggregate income can be operationalized in a number of ways, including gross domestic product (for industrial categories), or total disposable income (for household categories; population times average income per capita, or number of households times average household income per capita). Brunei, Nauru, Kuwait, and Lichtenstein are examples of countries with high income per capita, but not assumed to be efficient, given low aggregate level of income (or gross domestic product); these countries have, however, high incomes per capita but may not benefit from the efficiencies derived from economies of scale associated with large economies. Only countries with high income per capita and large aggregate income are assumed efficient. This greatly restricts the pool of countries to those in the OECD (Organization for Economic Cooperation and Development), like the United States, or the United Kingdom (which were earlier than other large OECD economies to liberalize their markets).

The selection of countries is further reduced by the fact that not all countries in the OECD report industry revenues at the category level. Countries that typically have ample data at the aggregate level that meet the efficiency criteria include the United States, the United Kingdom and in some cases France and Germany.

Latent demand is therefore estimated using data collected for relatively efficient markets from independent data sources (e.g. Euromonitor, Mintel, Thomson Financial Services, the U.S. Industrial Outlook, the World Resources Institute, the Organization for Economic Cooperation and Development, various agencies from the United Nations, industry trade associations, the International Monetary Fund, and the World Bank). Depending on original data sources used, the definition of "tobacco manufacturing" is established. In the case of this report, the data were reported at the aggregate level, with no further breakdown or definition. In other words, any potential product or service that might be incorporated within tobacco manufacturing falls under this category. Public sources rarely report data at the disaggregated level in order to protect private information from individual firms that might dominate a specific product-market. These sources will therefore aggregate across components of a category and report only the aggregate to the public. While private data are certainly available, this report only relies on public data at the aggregate level without reliance on the summation of various category components. In other words, this report does not aggregate a number of components to arrive at the "whole". Rather, it starts with the "whole", and

estimates the whole for all countries and the world at large (without needing to know the specific parts that went into the whole in the first place).

Given this caveat, this study covers “tobacco manufacturing” as defined by the North American Industrial Classification system or NAICs (pronounced “nakes”). For a complete definition of tobacco manufacturing, please refer to the Web site at: <http://www.census.gov/epcd/naics02/def/NDEF312.HTM#N3122>, maintained by the U.S. Census Bureau. The NAICs code for tobacco manufacturing is 3122. It is for this definition of tobacco manufacturing that the aggregate latent demand estimates are derived.

1.3.2 Step 2. Filtering and Smoothing

Based on the aggregate view of tobacco manufacturing as defined above, data were then collected for as many similar countries as possible for that same definition, at the same level of the value chain. This generates a convenience sample of countries from which comparable figures are available. If the series in question do not reflect the same accounting period, then adjustments are made. In order to eliminate short-term effects of business cycles, the series are smoothed using an 2 year moving average weighting scheme (longer weighting schemes do not substantially change the results). If data are available for a country, but these reflect short-run aberrations due to exogenous shocks (such as would be the case of beef sales in a country stricken with foot and mouth disease), these observations were dropped or “filtered” from the analysis.

1.3.3 Step 3. Filling in Missing Values

In some cases, data are available for countries on a sporadic basis. In other cases, data from a country may be available for only one year. From a Bayesian perspective, these observations should be given greatest weight in estimating missing years. Assuming that other factors are held constant, the missing years are extrapolated using changes and growth in aggregate national income. Based on the overriding philosophy of a long-run consumption function (defined earlier), countries which have missing data for any given year, are estimated based on historical dynamics of aggregate income for that country.²

1.3.4 Step 4. Varying Parameter, Non-linear Estimation

Given the data available from the first three steps, the latent demand in additional countries is estimated using a “varying-parameter cross-sectionally pooled time series model”.³ Simply stated, the effect of income on latent demand is assumed to be constant across countries unless there is empirical evidence to suggest that this effect varies (i.e. the slope of the income effect is not necessarily same for all countries). This assumption applies across countries along the aggregate consumption function, but also over time (i.e. not all countries are perceived to have the same income growth prospects over time and this effect can vary from country to country as well). Another way of looking at this is to say that latent demand for tobacco manufacturing is more likely to be similar across countries

² This report was prepared from a variety of sources including excerpts from documents and official reports or databases published by the World Bank, the U.S. Department of Commerce, the U.S. State Department, various national agencies, the International Monetary Fund, the Central Intelligence Agency, various agencies from the United Nations (e.g. ILO, ITU, UNDP, etc.), and non-governmental sources, including ICON Group Ltd., Euromonitor, the World Resources Institute, Mintel, the U.S. Industrial Outlook, and various public sources cited in the trade press.

³ The interested reader can find longer discussions of this type of modeling in *Studies in Global Econometrics (Advanced Studies in Theoretical and Applied Econometrics V. 30)*, by Henri Theil, et al., Kluwer Academic Publishers; ISBN: 0792336607; (June 1996), and in *Principles of Econometrics*, by Henri Theil John Wiley & Sons; ISBN: 0471858455; (December 1971), and in *Econometric Models and Economic Forecasts* by Robert S. Pindyck, Daniel L. Rubinfeld McGraw Hill Text; ISBN: 0070500983; 3rd edition (December 1991).

that have similar characteristics in terms of economic development (i.e. African countries will have similar latent demand structures controlling for the income variation across the pool of African countries).

This approach is useful across countries for which some notion of non-linearity exists in the aggregate cross-country consumption function. For some categories, however, the reader must realize that the numbers will reflect a country's contribution to global latent demand and may never be realized in the form of local sales. For certain country-category combinations this will result in what at first glance will be odd results. For example, the latent demand for the category "space vehicles" will exist for "Togo" even though they have no space program. The assumption is that if the economies in these countries did not exist, the world aggregate for these categories would be lower. The share attributed to these countries is based on a proportion of their income (however small) being used to consume the category in question (i.e. perhaps via resellers).

1.3.5 Step 5. Fixed-Parameter Linear Estimation

Nonlinearities are assumed in cases where filtered data exist along the aggregate consumption function. Because the world consists of more than 200 countries, there will always be those countries, especially toward the bottom of the consumption function, where non-linear estimation is simply not possible. For these countries, equilibrium latent demand is assumed to be perfectly parametric and not a function of wealth (i.e. a country's stock of income), but a function of current income (a country's flow of income). In the long run, if a country has no current income, the latent demand for tobacco manufacturing is assumed to approach zero. The assumption is that wealth stocks fall rapidly to zero if flow income falls to zero (i.e. countries which earn low levels of income will not use their savings, in the long run, to demand tobacco manufacturing). In a graphical sense, for low income countries, latent demand approaches zero in a parametric linear fashion with a zero-zero intercept. In this stage of the estimation procedure, low-income countries are assumed to have a latent demand proportional to their income, based on the country closest to it on the aggregate consumption function.

1.3.6 Step 6. Aggregation and Benchmarking

Based on the models described above, latent demand figures are estimated for all countries of the world, including for the smallest economies. These are then aggregated to get world totals and regional totals. To make the numbers more meaningful, regional and global demand averages are presented. Figures are rounded, so minor inconsistencies may exist across tables.

1.3.7 Step 7. Latent Demand Density: Allocating Across Cities

With the advent of a "borderless world", cities become a more important criteria in prioritizing markets, as opposed to regions, continents, or countries. This report also covers the world's top 2000 cities. The purpose is to understand the density of demand within a country and the extent to which a city might be used as a point of distribution within its region. From an economic perspective, however, a city does not represent a population within rigid geographical boundaries. To an economist or strategic planner, a city represents an area of dominant influence over markets in adjacent areas. This influence varies from one industry to another, but also from one period of time to another.

Similar to country-level data, the reader needs to realize that latent demand allocated to a city may or may not represent real sales. For many items, latent demand is clearly observable in sales, as in the case for food or housing items. Consider, again, the category "satellite launch vehicles." Clearly, there are no launch pads in most cities of the world. However, the core benefit of the vehicles (e.g. telecommunications, etc.) is "consumed" by residents or industries within the world's cities. Without certain cities, in other words, the world market for satellite launch vehicles would be lower for the world in general. One needs to allocate, therefore, a portion of the worldwide economic demand for launch vehicles to regions, countries and cities. This report takes the broader definition and considers, therefore, a city as a part of the global market. I allocate latent demand across areas of dominant influence based on the relative economic importance of cities within its home country, within its region and across the world

total. Not all cities are estimated within each country as demand may be allocated to adjacent areas of influence. Since some cities have higher economic wealth than others within the same country, a city's population is not generally used to allocate latent demand. Rather, the level of economic activity of the city vis-à-vis others.

2 SUMMARY OF FINDINGS

Based on the methodology described above, the latent demand for tobacco manufacturing is estimated to be \$292.9 billion in 2005. The distribution of the world latent demand (or potential industry earnings), however, is not evenly distributed across regions. Asia is the largest market with \$93.1 billion or 31.78 percent, followed by North America & the Caribbean with \$75.8 billion or 25.87 percent, and then Europe with \$73.5 billion or 25.09 percent of the world market. In essence, if firms target these top 3 regions, they cover come 82.74 percent of the global latent demand for tobacco manufacturing.

2.1 THE WORLDWIDE MARKET POTENTIAL

Worldwide Market Potential for Tobacco Manufacturing (US \$ mln): 2005

Region	Latent Demand US \$ mln	% of Globe
Asia	93,078	31.8
North America & the Caribbean	75,760	25.9
Europe	73,490	25.1
Latin America	23,692	8.1
Africa & the Middle East	23,233	7.9
Oceania	3,650	1.2
Total	292,903	100.0

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Worldwide Market Potential for Tobacco Manufacturing (US \$ mln): 2005



World Market for Tobacco Manufacturing: 2000 - 2010	
Year	World Market US \$ mln
2000	250,695.29
2001	256,397.75
2002	262,417.02
2003	268,773.53
2004	276,767.30
2005	292,902.98
2006	311,364.24
2007	331,033.95
2008	351,993.64
2009	374,330.53
2010	398,137.87

Source: Philip M. Parker, INSEAD, copyright 2005,www.icongrouponline.com

3 AFRICA & THE MIDDLE EAST

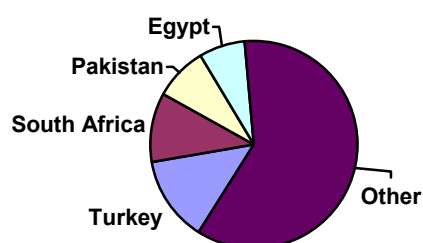
3.1 EXECUTIVE SUMMARY

Market Potential for Tobacco Manufacturing in Africa & the Middle East (US \$ mln): 2005

Country	Latent Demand US \$ mln	% of Africa & the Middle East
Turkey	3,068.30	13.21%
South Africa	2,513.64	10.82%
Pakistan	1,937.66	8.34%
Egypt	1,698.79	7.31%
Saudi Arabia	1,588.00	6.84%
Iran	1,406.68	6.05%
Algeria	1,176.09	5.06%
Nigeria	798.93	3.44%
Israel	761.18	3.28%
Morocco	707.70	3.05%
Tunisia	431.92	1.86%
Iraq	410.88	1.77%
Uzbekistan	406.95	1.75%
United Arab Emirates	369.62	1.59%
Syrian Arab Republic	347.57	1.50%
Libya	314.49	1.35%
Kenya	306.75	1.32%
Ethiopia	265.75	1.14%
Ghana	254.77	1.10%
Sudan	247.88	1.07%
Kuwait	202.48	0.87%
Congo (formerly Zaire)	193.08	0.83%
Zimbabwe	183.73	0.79%
Uganda	181.06	0.78%
Cameroon	178.31	0.77%
Other	3,281.04	14.12%
Total	23,233.24	100.00%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Market Potential for Tobacco Manufacturing in Africa & the Middle East (US \$ mln): 2005



The Market for Tobacco Manufacturing in Africa & the Middle East: 2000 - 2010

Year	US \$ mln	% of Globe
2000	20,876.84	8.33
2001	21,133.52	8.24
2002	21,398.62	8.15
2003	21,672.50	8.06
2004	22,077.60	7.98
2005	23,233.24	7.93
2006	24,581.77	7.89
2007	26,014.29	7.86
2008	27,536.21	7.82
2009	29,153.34	7.79
2010	30,871.90	7.75

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

3.2 AFGHANISTAN**Tobacco Manufacturing (US \$ mln): Afghanistan 2000 - 2010**

Year	Afghanistan	% of Region	% of Globe
2000	118.39	0.57%	0.05%
2001	122.57	0.58%	0.05%
2002	126.89	0.59%	0.05%
2003	131.37	0.61%	0.05%
2004	136.03	0.62%	0.05%
2005	140.99	0.61%	0.05%
2006	146.15	0.59%	0.05%
2007	151.50	0.58%	0.05%
2008	157.04	0.57%	0.04%
2009	162.79	0.56%	0.04%
2010	168.75	0.55%	0.04%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Afghanistan: Tobacco Manufacturing in 2005, US \$ mln

City	World Rank	US \$ mln	%Country	%Region	%World
Kabul	460	90.48	64.17	0.39	0.03
Qandahar	1,255	14.36	10.18	0.06	0.00
Herat	1,358	11.25	7.98	0.05	0.00
Mazar-e-Sharif	1,476	8.32	5.90	0.04	0.00
Jalalabad	1,711	3.69	2.61	0.02	0.00
Qonduz	1,715	3.62	2.57	0.02	0.00
Baghlan	1,775	2.61	1.85	0.01	0.00
Meymaneh	1,782	2.54	1.80	0.01	0.00
Pol-e-Khomri	1,821	2.10	1.49	0.01	0.00
Ghazni	1,824	2.03	1.44	0.01	0.00
Total		140.99	100.00	0.61	0.05

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

3.3 ALGERIA

Tobacco Manufacturing (US \$ mln): Algeria 2000 - 2010			
Year	Algeria	% of Region	% of Globe
2000	1,067.61	5.11%	0.43%
2001	1,077.41	5.10%	0.42%
2002	1,087.31	5.08%	0.41%
2003	1,097.29	5.06%	0.41%
2004	1,114.62	5.05%	0.40%
2005	1,176.09	5.06%	0.40%
2006	1,248.53	5.08%	0.40%
2007	1,325.43	5.10%	0.40%
2008	1,407.07	5.11%	0.40%
2009	1,493.74	5.12%	0.40%
2010	1,585.74	5.14%	0.40%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Algeria: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Algiers	147	425.33	36.17	1.83	0.15
Oran	262	177.53	15.09	0.76	0.06
Constantine	365	124.47	10.58	0.54	0.04
Annaba	474	86.36	7.34	0.37	0.03
Batna	704	51.37	4.37	0.22	0.02
Blida	721	48.26	4.10	0.21	0.02
Setif	726	47.98	4.08	0.21	0.02
Sidi-Bel-Abbes	773	43.18	3.67	0.19	0.01
Ech-Cheliff	841	36.69	3.12	0.16	0.01
Skikda	843	36.41	3.10	0.16	0.01
Tlemcen	845	35.84	3.05	0.15	0.01
Bejaia	891	32.46	2.76	0.14	0.01
Bechar	929	30.20	2.57	0.13	0.01
Total		1176.09	100.00	5.06	0.40

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

3.4 ANGOLA

Tobacco Manufacturing (US \$ mln): Angola 2000 - 2010			
Year	Angola	% of Region	% of Globe
2000	62.93	0.30%	0.03%
2001	63.54	0.30%	0.02%
2002	64.16	0.30%	0.02%
2003	64.78	0.30%	0.02%
2004	65.83	0.30%	0.02%
2005	69.43	0.30%	0.02%
2006	73.67	0.30%	0.02%
2007	78.17	0.30%	0.02%
2008	82.95	0.30%	0.02%
2009	88.02	0.30%	0.02%
2010	93.40	0.30%	0.02%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Angola: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Luanda	682	54.49	78.48	0.23	0.02
Lubango	1,686	3.92	5.65	0.02	0.00
Namibe	1,704	3.73	5.38	0.02	0.00
Huambo	1,797	2.32	3.34	0.01	0.00
Lobito	1,805	2.24	3.23	0.01	0.00
Benguela	1,869	1.53	2.21	0.01	0.00
Malanje	1,897	1.20	1.72	0.01	0.00
Total		69.43	100.00	0.30	0.02

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

3.5 ARMENIA

Tobacco Manufacturing (US \$ mln): Armenia 2000 - 2010			
Year	Armenia	% of Region	% of Globe
2000	62.43	0.30%	0.02%
2001	63.01	0.30%	0.02%
2002	63.59	0.30%	0.02%
2003	64.17	0.30%	0.02%
2004	65.18	0.30%	0.02%
2005	68.78	0.30%	0.02%
2006	73.01	0.30%	0.02%
2007	77.51	0.30%	0.02%
2008	82.28	0.30%	0.02%
2009	87.35	0.30%	0.02%
2010	92.73	0.30%	0.02%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Armenia: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Yerevan	818	38.91	56.57	0.17	0.01
Gyumri	1,551	6.46	9.39	0.03	0.00
Kirovakan	1,600	5.32	7.74	0.02	0.00
Hrazdan	1,830	1.98	2.89	0.01	0.00
Echmiadzin	1,840	1.89	2.75	0.01	0.00
Abovian	1,843	1.86	2.70	0.01	0.00
Kaphan	1,872	1.48	2.15	0.01	0.00
Hoktemberian	1,886	1.39	2.02	0.01	0.00
Charentsavan	1,905	1.13	1.65	0.00	0.00
Artashat	1,913	1.04	1.51	0.00	0.00
Kamo	1,915	1.01	1.47	0.00	0.00
Sevan	1,936	0.85	1.24	0.00	0.00
Goris	1,937	0.85	1.24	0.00	0.00
Massis	1,940	0.79	1.15	0.00	0.00
Ashtarak	1,941	0.79	1.15	0.00	0.00
Others		3.02	4.40	0.01	0.00
Total		68.78	100.00	0.30	0.02

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

3.6 AZERBAIJAN

Tobacco Manufacturing (US \$ mln): Azerbaijan 2000 - 2010			
Year	Azerbaijan	% of Region	% of Globe
2000	166.62	0.80%	0.07%
2001	162.89	0.77%	0.06%
2002	159.24	0.74%	0.06%
2003	155.68	0.72%	0.06%
2004	154.40	0.70%	0.06%
2005	166.59	0.72%	0.06%
2006	182.18	0.74%	0.06%
2007	199.23	0.77%	0.06%
2008	217.88	0.79%	0.06%
2009	238.27	0.82%	0.06%
2010	260.57	0.84%	0.07%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Azerbaijan: Tobacco Manufacturing in 2005, US \$ mln

City	World Rank	US \$ mln	%Country	%Region	%World
Baku	393	115.42	69.28	0.50	0.04
Gyandzha	1,128	18.26	10.96	0.08	0.01
Sumgait	1,228	15.17	9.11	0.07	0.01
Mingeaur	1,643	4.60	2.76	0.02	0.00
Sheki	1,722	3.48	2.09	0.01	0.00
Nakhichevan	1,733	3.35	2.01	0.01	0.00
Lenkoran	1,768	2.76	1.66	0.01	0.00
Stepanakert	1,803	2.30	1.38	0.01	0.00
Shemakha	1,895	1.25	0.75	0.01	0.00
Total		166.59	100.00	0.72	0.06

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

3.7 BAHRAIN**Tobacco Manufacturing (US \$ mln): Bahrain 2000 - 2010**

Year	Bahrain	% of Region	% of Globe
2000	63.06	0.30%	0.03%
2001	63.64	0.30%	0.02%
2002	64.22	0.30%	0.02%
2003	64.81	0.30%	0.02%
2004	65.83	0.30%	0.02%
2005	69.46	0.30%	0.02%
2006	73.74	0.30%	0.02%
2007	78.29	0.30%	0.02%
2008	83.11	0.30%	0.02%
2009	88.23	0.30%	0.02%
2010	93.66	0.30%	0.02%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Bahrain: Tobacco Manufacturing in 2005, US \$ mln

City	World Rank	US \$ mln	%Country	%Region	%World
Manama	864	34.51	49.67	0.15	0.01
Muharraq	1,153	17.71	25.49	0.08	0.01
Jidd Hafs	1,375	10.90	15.69	0.05	0.00
Isa Town	1,635	4.77	6.86	0.02	0.00
Al Hidd	1,864	1.59	2.29	0.01	0.00
Total		69.46	100.00	0.30	0.02

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

3.8 BENIN

Tobacco Manufacturing (US \$ mln): Benin 2000 - 2010			
Year	Benin	% of Region	% of Globe
2000	41.21	0.20%	0.02%
2001	41.58	0.20%	0.02%
2002	41.97	0.20%	0.02%
2003	42.35	0.20%	0.02%
2004	43.02	0.19%	0.02%
2005	45.39	0.20%	0.02%
2006	48.19	0.20%	0.02%
2007	51.16	0.20%	0.02%
2008	54.31	0.20%	0.02%
2009	57.65	0.20%	0.02%
2010	61.20	0.20%	0.02%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Benin: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Cotonou	1,002	25.53	56.24	0.11	0.01
Porto-Novo	1,373	10.90	24.02	0.05	0.00
Parakou	1,726	3.46	7.62	0.01	0.00
Abomey	1,766	2.83	6.24	0.01	0.00
Natitingou	1,770	2.67	5.89	0.01	0.00
Total		45.39	100.00	0.20	0.02

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

3.9 BOTSWANA

Tobacco Manufacturing (US \$ mln): Botswana 2000 - 2010			
Year	Botswana	% of Region	% of Globe
2000	66.25	0.32%	0.03%
2001	66.52	0.31%	0.03%
2002	66.80	0.31%	0.03%
2003	67.07	0.31%	0.02%
2004	67.87	0.31%	0.02%
2005	71.87	0.31%	0.02%
2006	76.66	0.31%	0.02%
2007	81.76	0.31%	0.02%
2008	87.21	0.32%	0.02%
2009	93.01	0.32%	0.02%
2010	99.21	0.32%	0.02%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Botswana: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Gaborone	1,327	12.24	17.02	0.05	0.00
Mahalapye	1,366	11.13	15.49	0.05	0.00
Serowe	1,408	10.25	14.26	0.04	0.00
Tutume	1,431	9.37	13.04	0.04	0.00
Bobonong	1,571	5.95	8.28	0.03	0.00
Francistown	1,594	5.40	7.52	0.02	0.00
Selebi-Phikwe	1,613	5.07	7.06	0.02	0.00
Lobatse	1,762	2.87	3.99	0.01	0.00
Molepolole	1,798	2.31	3.22	0.01	0.00
Kanye	1,810	2.20	3.07	0.01	0.00
Mochudi	1,831	1.98	2.76	0.01	0.00
Maun	1,857	1.65	2.30	0.01	0.00
Ramotswa	1,879	1.43	1.99	0.01	0.00
Total		71.87	100.00	0.31	0.02

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

3.10 BURKINA FASO

Tobacco Manufacturing (US \$ mln): Burkina Faso 2000 - 2010			
Year	Burkina Faso	% of Region	% of Globe
2000	74.92	0.36%	0.03%
2001	75.61	0.36%	0.03%
2002	76.30	0.36%	0.03%
2003	77.00	0.36%	0.03%
2004	78.22	0.35%	0.03%
2005	82.53	0.36%	0.03%
2006	87.62	0.36%	0.03%
2007	93.01	0.36%	0.03%
2008	98.74	0.36%	0.03%
2009	104.82	0.36%	0.03%
2010	111.28	0.36%	0.03%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Burkina Faso: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Ouagadougou	761	44.22	53.58	0.19	0.02
Bobo-Dioulasso	1,038	23.11	28.00	0.10	0.01
Koudougou	1,606	5.20	6.30	0.02	0.00
Ouahigouya	1,687	3.90	4.73	0.02	0.00
Banfora	1,721	3.50	4.24	0.02	0.00
Kaya	1,776	2.60	3.15	0.01	0.00
Total		82.53	100.00	0.36	0.03

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

3.11 BURUNDI

Tobacco Manufacturing (US \$ mln): Burundi 2000 - 2010			
Year	Burundi	% of Region	% of Globe
2000	25.74	0.12%	0.01%
2001	26.40	0.12%	0.01%
2002	27.08	0.13%	0.01%
2003	27.78	0.13%	0.01%
2004	28.57	0.13%	0.01%
2005	29.80	0.13%	0.01%
2006	31.16	0.13%	0.01%
2007	32.58	0.13%	0.01%
2008	34.06	0.12%	0.01%
2009	35.62	0.12%	0.01%
2010	37.24	0.12%	0.01%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Burundi: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Bujumbura	1,069	21.13	70.91	0.09	0.01
Gitega	1,514	7.35	24.68	0.03	0.00
Bururi	1,976	0.62	2.08	0.00	0.00
Rumonge	2,006	0.39	1.30	0.00	0.00
Ngozi	2,025	0.31	1.04	0.00	0.00
Total		29.80	100.00	0.13	0.01

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

3.12 CAMEROON

Tobacco Manufacturing (US \$ mln): Cameroon 2000 - 2010			
Year	Cameroon	% of Region	% of Globe
2000	160.37	0.77%	0.06%
2001	162.34	0.77%	0.06%
2002	164.32	0.77%	0.06%
2003	166.34	0.77%	0.06%
2004	169.35	0.77%	0.06%
2005	178.31	0.77%	0.06%
2006	188.76	0.77%	0.06%
2007	199.82	0.77%	0.06%
2008	211.52	0.77%	0.06%
2009	223.92	0.77%	0.06%
2010	237.04	0.77%	0.06%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Cameroon: Tobacco Manufacturing in 2005, US \$ mln

City	World Rank	US \$ mln	%Country	%Region	%World
Douala	496	82.95	46.52	0.36	0.03
Yaounde	693	52.88	29.65	0.23	0.02
Nkongsamba	1,477	8.32	4.66	0.04	0.00
Maroua	1,490	7.87	4.41	0.03	0.00
Garoua	1,504	7.57	4.25	0.03	0.00
Bafoussam	1,586	5.64	3.17	0.02	0.00
Kumba	1,678	4.01	2.25	0.02	0.00
Bamenda	1,718	3.56	2.00	0.02	0.00
Foumban	1,748	3.04	1.71	0.01	0.00
Limbe	1,788	2.45	1.37	0.01	0.00
Total		178.31	100.00	0.77	0.06

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

3.13 CAPE VERDE**Tobacco Manufacturing (US \$ mln): Cape Verde 2000 - 2010**

Year	Cape Verde	% of Region	% of Globe
2000	4.27	0.02%	0.00%
2001	4.29	0.02%	0.00%
2002	4.30	0.02%	0.00%
2003	4.32	0.02%	0.00%
2004	4.37	0.02%	0.00%
2005	4.63	0.02%	0.00%
2006	4.94	0.02%	0.00%
2007	5.27	0.02%	0.00%
2008	5.62	0.02%	0.00%
2009	5.99	0.02%	0.00%
2010	6.39	0.02%	0.00%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Cape Verde: Tobacco Manufacturing in 2005, US \$ mln

City	World Rank	US \$ mln	%Country	%Region	%World
Praia	1,781	2.54	54.95	0.01	0.00
Mindelo	1,841	1.88	40.66	0.01	0.00
Ribeira Grande	2,056	0.10	2.20	0.00	0.00
Sal Rei	2,063	0.05	1.10	0.00	0.00
Santa Maria	2,064	0.05	1.10	0.00	0.00
Total		4.63	100.00	0.02	0.00

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

3.14 CENTRAL AFRICAN REPUBLIC

Year	Tobacco Manufacturing (US \$ mln): Central African Republic 2000 - 2010		
	Central African Republic	% of Region	% of Globe
2000	36.95	0.18%	0.01%
2001	37.57	0.18%	0.01%
2002	38.20	0.18%	0.01%
2003	38.85	0.18%	0.01%
2004	39.69	0.18%	0.01%
2005	41.65	0.18%	0.01%
2006	43.91	0.18%	0.01%
2007	46.28	0.18%	0.01%
2008	48.79	0.18%	0.01%
2009	51.42	0.18%	0.01%
2010	54.21	0.18%	0.01%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

City	Central African Republic: Tobacco Manufacturing in 2005, US \$ mln				
	World Rank	US \$ mln	%Country	%Region	%World
Bangui	954	28.62	68.70	0.12	0.01
Berberati	1,633	4.79	11.51	0.02	0.00
Bouar	1,771	2.64	6.33	0.01	0.00
Bambari	1,786	2.49	5.98	0.01	0.00
Bangassou	1,852	1.73	4.14	0.01	0.00
Mbaiki	1,885	1.39	3.34	0.01	0.00
Total		41.65	100.00	0.18	0.01

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

3.15 CHAD

Year	Tobacco Manufacturing (US \$ mln): Chad 2000 - 2010		
	Chad	% of Region	% of Globe
2000	49.56	0.24%	0.02%
2001	50.27	0.24%	0.02%
2002	50.99	0.24%	0.02%
2003	51.72	0.24%	0.02%
2004	52.73	0.24%	0.02%
2005	55.44	0.24%	0.02%
2006	58.58	0.24%	0.02%
2007	61.90	0.24%	0.02%
2008	65.40	0.24%	0.02%
2009	69.10	0.24%	0.02%
2010	73.01	0.24%	0.02%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Chad: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
N'Djamena	965	27.75	50.05	0.12	0.01
Sarh	1,540	6.72	12.12	0.03	0.00
Moundou	1,638	4.72	8.50	0.02	0.00
Abeche	1,692	3.85	6.94	0.02	0.00
Bongor	1,703	3.74	6.74	0.02	0.00
Doba	1,723	3.47	6.26	0.01	0.00
Lai	1,744	3.14	5.67	0.01	0.00
Koumra	1,909	1.08	1.96	0.00	0.00
Kelo	1,921	0.98	1.76	0.00	0.00
Total		55.44	100.00	0.24	0.02

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

3.16 COMOROS

Tobacco Manufacturing (US \$ mln): Comoros 2000 - 2010			
Year	Comoros	% of Region	% of Globe
2000	2.39	0.01%	0.00%
2001	2.46	0.01%	0.00%
2002	2.54	0.01%	0.00%
2003	2.63	0.01%	0.00%
2004	2.72	0.01%	0.00%
2005	2.82	0.01%	0.00%
2006	2.93	0.01%	0.00%
2007	3.04	0.01%	0.00%
2008	3.16	0.01%	0.00%
2009	3.29	0.01%	0.00%
2010	3.42	0.01%	0.00%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Comoros: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Moroni	1,888	1.38	48.84	0.01	0.00
Mutsamudu	1,935	0.85	30.23	0.00	0.00
Fomboni	2,004	0.39	13.95	0.00	0.00
Mitsamiouli	2,038	0.20	6.98	0.00	0.00
Total		2.82	100.00	0.01	0.00

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

3.17 CONGO (FORMERLY ZAIRE)

Tobacco Manufacturing (US \$ mln): Congo (formerly Zaire) 2000 - 2010			
Year	Congo (formerly Zaire)	% of Region	% of Globe
2000	126.68	0.61%	0.05%
2001	142.19	0.67%	0.06%
2002	159.60	0.75%	0.06%
2003	179.15	0.83%	0.07%
2004	197.05	0.89%	0.07%
2005	193.08	0.83%	0.07%
2006	185.66	0.76%	0.06%
2007	178.53	0.69%	0.05%
2008	171.67	0.62%	0.05%
2009	165.08	0.57%	0.04%
2010	158.74	0.51%	0.04%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Congo (formerly Zaire): Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Kinshasa	440	96.54	50.00	0.42	0.03
Lubumbashi	1,094	19.75	10.23	0.09	0.01
Mbuji-Mayi	1,222	15.39	7.97	0.07	0.01
Kananga	1,393	10.58	5.48	0.05	0.00
Kisangani	1,407	10.29	5.33	0.04	0.00
Likasi	1,530	7.06	3.65	0.03	0.00
Kalemie	1,560	6.26	3.24	0.03	0.00
Bukavu	1,561	6.22	3.22	0.03	0.00
Kamina	1,576	5.82	3.01	0.03	0.00
Kikwit	1,599	5.35	2.77	0.02	0.00
Matadi	1,604	5.27	2.73	0.02	0.00
Mbandaka	1,649	4.55	2.35	0.02	0.00
Total		193.08	100.00	0.83	0.07

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

3.18 IVORY COAST

Tobacco Manufacturing (US \$ mln): Ivory coast 2000 - 2010			
Year	Ivory coast	% of Region	% of Globe
2000	146.79	0.70%	0.06%
2001	152.21	0.72%	0.06%
2002	157.83	0.74%	0.06%
2003	163.65	0.76%	0.06%
2004	169.65	0.77%	0.06%
2005	175.65	0.76%	0.06%
2006	181.81	0.74%	0.06%
2007	188.19	0.72%	0.06%
2008	194.79	0.71%	0.06%
2009	201.63	0.69%	0.05%
2010	208.71	0.68%	0.05%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Cote d'Ivoire: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Abidjan	350	131.03	74.60	0.56	0.04
Bouake	1,215	15.58	8.87	0.07	0.01
Yamoussoukro	1,468	8.50	4.84	0.04	0.00
Daloa	1,584	5.67	3.23	0.02	0.00
Port-Bouet	1,664	4.25	2.42	0.02	0.00
Man	1,690	3.90	2.22	0.02	0.00
Korhogo	1,701	3.75	2.14	0.02	0.00
Gagnoa	1,751	2.97	1.69	0.01	0.00
Total		175.65	100.00	0.76	0.06

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

3.19 DJIBOUTI

Tobacco Manufacturing (US \$ mln): Djibouti 2000 - 2010			
Year	Djibouti	% of Region	% of Globe
2000	3.37	0.02%	0.00%
2001	3.46	0.02%	0.00%
2002	3.54	0.02%	0.00%
2003	3.63	0.02%	0.00%
2004	3.73	0.02%	0.00%
2005	3.89	0.02%	0.00%
2006	4.07	0.02%	0.00%
2007	4.26	0.02%	0.00%
2008	4.46	0.02%	0.00%
2009	4.67	0.02%	0.00%
2010	4.89	0.02%	0.00%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Djibouti: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Djibouti	1,777	2.59	66.67	0.01	0.00
Dikhil	2,003	0.39	10.11	0.00	0.00
Tadjourah	2,024	0.31	8.05	0.00	0.00
Ali-Sabiah	2,026	0.30	7.82	0.00	0.00
Obock	2,027	0.29	7.36	0.00	0.00
Total		3.89	100.00	0.02	0.00

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

3.20 EGYPT

Tobacco Manufacturing (US \$ mln): Egypt 2000 - 2010			
Year	Egypt	% of Region	% of Globe
2000	1,542.10	7.39%	0.62%
2001	1,556.26	7.36%	0.61%
2002	1,570.55	7.34%	0.60%
2003	1,584.97	7.31%	0.59%
2004	1,610.01	7.29%	0.58%
2005	1,698.79	7.31%	0.58%
2006	1,803.43	7.34%	0.58%
2007	1,914.51	7.36%	0.58%
2008	2,032.43	7.38%	0.58%
2009	2,157.62	7.40%	0.58%
2010	2,290.52	7.42%	0.58%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Egypt: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Cairo	58	1,012.01	59.57	4.36	0.35
Alexandria	196	268.37	15.80	1.16	0.09
Giza	297	153.73	9.05	0.66	0.05
Al-Mahallah al Kubra	850	35.42	2.09	0.15	0.01
Port Said	854	35.14	2.07	0.15	0.01
Tanta	866	34.41	2.03	0.15	0.01
Al-Mansurah	883	32.94	1.94	0.14	0.01
Helwan	893	32.38	1.91	0.14	0.01
Asyut	979	26.77	1.58	0.12	0.01
Zagazig	1,006	25.21	1.48	0.11	0.01
Suez	1,020	24.38	1.44	0.10	0.01
Aswan	1,136	18.03	1.06	0.08	0.01
Total		1698.79	100.00	7.31	0.58

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

3.21 EQUATORIAL GUINEA

Tobacco Manufacturing (US \$ mln): Equatorial Guinea 2000 - 2010			
Year	Equatorial Guinea	% of Region	% of Globe
2000	6.89	0.03%	0.00%
2001	6.71	0.03%	0.00%
2002	6.54	0.03%	0.00%
2003	6.38	0.03%	0.00%
2004	6.31	0.03%	0.00%
2005	6.82	0.03%	0.00%
2006	7.48	0.03%	0.00%
2007	8.21	0.03%	0.00%
2008	9.00	0.03%	0.00%
2009	9.87	0.03%	0.00%
2010	10.82	0.04%	0.00%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Equatorial Guinea: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Malabo	1,739	3.22	47.24	0.01	0.00
Bata	1,867	1.56	22.83	0.01	0.00
Luba	1,898	1.18	17.32	0.01	0.00
Mbini	1,932	0.86	12.60	0.00	0.00
Total		6.82	100.00	0.03	0.00

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

3.22 ETHIOPIA

Tobacco Manufacturing (US \$ mln): Ethiopia 2000 - 2010			
Year	Ethiopia	% of Region	% of Globe
2000	230.27	1.10%	0.09%
2001	235.95	1.12%	0.09%
2002	241.78	1.13%	0.09%
2003	247.75	1.14%	0.09%
2004	254.56	1.15%	0.09%
2005	265.75	1.14%	0.09%
2006	278.13	1.13%	0.09%
2007	291.09	1.12%	0.09%
2008	304.65	1.11%	0.09%
2009	318.85	1.09%	0.09%
2010	333.70	1.08%	0.08%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Ethiopia: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Addis Ababa	274	165.13	62.14	0.71	0.06
Asmera	885	32.69	12.30	0.14	0.01
Dire Dawa	1,378	10.82	4.07	0.05	0.00
Gondar	1,449	8.95	3.37	0.04	0.00
Dessye	1,473	8.39	3.16	0.04	0.00
Nazret	1,474	8.39	3.16	0.04	0.00
Jimma	1,529	7.07	2.66	0.03	0.00
Harar	1,531	6.96	2.62	0.03	0.00
Mekele	1,539	6.85	2.58	0.03	0.00
Bahr Dar	1,567	6.07	2.29	0.03	0.00
Debre Markos	1,656	4.42	1.66	0.02	0.00
Total		265.75	100.00	1.14	0.09

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

3.23 GABON

Tobacco Manufacturing (US \$ mln): Gabon 2000 - 2010			
Year	Gabon	% of Region	% of Globe
2000	44.50	0.21%	0.02%
2001	45.78	0.22%	0.02%
2002	47.11	0.22%	0.02%
2003	48.47	0.22%	0.02%
2004	49.95	0.23%	0.02%
2005	52.00	0.22%	0.02%
2006	54.21	0.22%	0.02%
2007	56.52	0.22%	0.02%
2008	58.93	0.21%	0.02%
2009	61.44	0.21%	0.02%
2010	64.06	0.21%	0.02%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Gabon: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Libreville	908	31.23	60.07	0.13	0.01
Port Gentil	1,247	14.55	27.99	0.06	0.00
Lambarene	1,808	2.22	4.27	0.01	0.00
Mouila	1,883	1.42	2.73	0.01	0.00
Tchibanga	1,891	1.33	2.56	0.01	0.00
Oyem	1,896	1.24	2.39	0.01	0.00
Total		52.00	100.00	0.22	0.02

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

3.24 GHANA

Tobacco Manufacturing (US \$ mln): Ghana 2000 - 2010			
Year	Ghana	% of Region	% of Globe
2000	224.22	1.07%	0.09%
2001	228.59	1.08%	0.09%
2002	233.04	1.09%	0.09%
2003	237.58	1.10%	0.09%
2004	243.18	1.10%	0.09%
2005	254.77	1.10%	0.09%
2006	267.91	1.09%	0.09%
2007	281.74	1.08%	0.09%
2008	296.27	1.08%	0.08%
2009	311.56	1.07%	0.08%
2010	327.63	1.06%	0.08%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Ghana: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Accra	359	125.60	49.30	0.54	0.04
Kumasi	705	50.95	20.00	0.22	0.02
Tamale	1,090	19.98	7.84	0.09	0.01
Tema	1,252	14.43	5.66	0.06	0.00
Sekondi-Takoradi	1,274	13.76	5.40	0.06	0.00
Cape Coast	1,494	7.81	3.06	0.03	0.00
Koforidua	1,495	7.81	3.06	0.03	0.00
Sunyani	1,609	5.16	2.03	0.02	0.00
Ho	1,618	5.03	1.97	0.02	0.00
Bolgatanga	1,666	4.24	1.66	0.02	0.00
Total		254.77	100.00	1.10	0.09

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

3.25 GUINEA

Tobacco Manufacturing (US \$ mln): Guinea 2000 - 2010			
Year	Guinea	% of Region	% of Globe
2000	62.43	0.30%	0.02%
2001	63.01	0.30%	0.02%
2002	63.59	0.30%	0.02%
2003	64.17	0.30%	0.02%
2004	65.18	0.30%	0.02%
2005	68.78	0.30%	0.02%
2006	73.01	0.30%	0.02%
2007	77.51	0.30%	0.02%
2008	82.28	0.30%	0.02%
2009	87.35	0.30%	0.02%
2010	92.73	0.30%	0.02%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Guinea: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Conakry	678	54.97	79.93	0.24	0.02
Kankan	1,534	6.94	10.09	0.03	0.00
Labe	1,614	5.07	7.37	0.02	0.00
Nzerekore	1,847	1.79	2.61	0.01	0.00
Total		68.78	100.00	0.30	0.02

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

3.26 GUINEA-BISSAU

Tobacco Manufacturing (US \$ mln): Guinea-Bissau 2000 - 2010			
Year	Guinea-Bissau	% of Region	% of Globe
2000	7.24	0.03%	0.00%
2001	7.21	0.03%	0.00%
2002	7.18	0.03%	0.00%
2003	7.15	0.03%	0.00%
2004	7.19	0.03%	0.00%
2005	7.66	0.03%	0.00%
2006	8.23	0.03%	0.00%
2007	8.85	0.03%	0.00%
2008	9.50	0.03%	0.00%
2009	10.21	0.04%	0.00%
2010	10.98	0.04%	0.00%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Guinea-Bissau: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Bissau	1,577	5.80	75.76	0.02	0.00
Bafata	1,979	0.60	7.88	0.00	0.00
Gabu	2,013	0.37	4.85	0.00	0.00
Mansoa	2,032	0.23	3.03	0.00	0.00
Catio	2,033	0.23	3.03	0.00	0.00
Cantchungo	2,034	0.23	3.03	0.00	0.00
Farim	2,039	0.19	2.42	0.00	0.00
Total		7.66	100.00	0.03	0.00

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

3.27 IRAN

Tobacco Manufacturing (US \$ mln): Iran 2000 - 2010			
Year	Iran	% of Region	% of Globe
2000	1,238.03	5.93%	0.49%
2001	1,262.14	5.97%	0.49%
2002	1,286.71	6.01%	0.49%
2003	1,311.76	6.05%	0.49%
2004	1,342.68	6.08%	0.49%
2005	1,406.68	6.05%	0.48%
2006	1,479.26	6.02%	0.48%
2007	1,555.58	5.98%	0.47%
2008	1,635.84	5.94%	0.46%
2009	1,720.24	5.90%	0.46%
2010	1,809.00	5.86%	0.45%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Iran: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Tehran	111	602.92	42.86	2.60	0.21
Mashad	313	146.07	10.38	0.63	0.05
Isfahan	433	98.47	7.00	0.42	0.03
Tabriz	439	96.88	6.89	0.42	0.03
Shiraz	483	84.61	6.01	0.36	0.03
Ahvaz	654	57.87	4.11	0.25	0.02
Bakhtaran	667	55.97	3.98	0.24	0.02
Qom	685	54.18	3.85	0.23	0.02
Karaj	695	52.58	3.74	0.23	0.02
Orumiyeh	932	30.03	2.13	0.13	0.01
Abadan	940	29.33	2.09	0.13	0.01
Rasht	945	29.03	2.06	0.12	0.01
Kerman	999	25.64	1.82	0.11	0.01
Yazd	1,039	22.95	1.63	0.10	0.01
Bandar 'Abbas	1,088	20.15	1.43	0.09	0.01
Total		1406.68	100.00	6.05	0.48

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

3.28 IRAQ

Year	Tobacco Manufacturing (US \$ mln): Iraq 2000 - 2010		
	Iraq	% of Region	% of Globe
2000	433.40	2.08%	0.17%
2001	416.37	1.97%	0.16%
2002	400.01	1.87%	0.15%
2003	384.29	1.77%	0.14%
2004	376.15	1.70%	0.14%
2005	410.88	1.77%	0.14%
2006	456.74	1.86%	0.15%
2007	507.71	1.95%	0.15%
2008	564.36	2.05%	0.16%
2009	627.34	2.15%	0.17%
2010	697.35	2.26%	0.18%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

City	Iraq: Tobacco Manufacturing in 2005, US \$ mln				
	World Rank	US \$ mln	%Country	%Region	%World
Baghdad	213	232.56	56.60	1.00	0.08
Basra	916	30.87	7.51	0.13	0.01
Mosul	955	28.57	6.95	0.12	0.01
Kirkuk	980	26.77	6.51	0.12	0.01
Irbil	1,180	16.71	4.07	0.07	0.01
As-Sulaymaniyah	1,267	13.96	3.40	0.06	0.00
An-Najaf	1,329	12.16	2.96	0.05	0.00
Al-Hillah	1,380	10.76	2.62	0.05	0.00
Karbala	1,436	9.26	2.25	0.04	0.00
An-Nasiriyah	1,533	6.95	1.69	0.03	0.00
Ar-Ramadi	1,538	6.85	1.67	0.03	0.00
Al-Amarah	1,545	6.60	1.61	0.03	0.00
Ba'qubah	1,582	5.75	1.40	0.02	0.00
Samarra	1,746	3.10	0.75	0.01	0.00
Total		410.88	100.00	1.77	0.14

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

3.29 ISRAEL

Tobacco Manufacturing (US \$ mln): Israel 2000 - 2010			
Year	Israel	% of Region	% of Globe
2000	700.59	3.36%	0.28%
2001	703.83	3.33%	0.27%
2002	707.08	3.30%	0.27%
2003	710.35	3.28%	0.26%
2004	719.11	3.26%	0.26%
2005	761.18	3.28%	0.26%
2006	811.50	3.30%	0.26%
2007	865.13	3.33%	0.26%
2008	922.31	3.35%	0.26%
2009	983.27	3.37%	0.26%
2010	1,048.26	3.40%	0.26%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Israel: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Jerusalem	225	220.50	28.97	0.95	0.08
Tel Aviv	300	150.45	19.77	0.65	0.05
Haifa	415	104.85	13.77	0.45	0.04
Holon	598	65.82	8.65	0.28	0.02
Petach-Tikva	625	61.59	8.09	0.27	0.02
Ramat Gan	680	54.54	7.16	0.23	0.02
Beersheba	686	54.07	7.10	0.23	0.02
Bene Beraq	714	49.37	6.49	0.21	0.02
Total		761.18	100.00	3.28	0.26

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

3.30 JORDAN

Tobacco Manufacturing (US \$ mln): Jordan 2000 - 2010			
Year	Jordan	% of Region	% of Globe
2000	101.62	0.49%	0.04%
2001	104.13	0.49%	0.04%
2002	106.70	0.50%	0.04%
2003	109.34	0.50%	0.04%
2004	112.35	0.51%	0.04%
2005	117.28	0.50%	0.04%
2006	122.75	0.50%	0.04%
2007	128.46	0.49%	0.04%
2008	134.45	0.49%	0.04%
2009	140.72	0.48%	0.04%
2010	147.27	0.48%	0.04%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Jordan: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Amman	602	65.64	55.97	0.28	0.02
Zarqa	1,047	22.39	19.09	0.10	0.01
Irbid	1,341	11.82	10.07	0.05	0.00
Salt	1,423	9.77	8.33	0.04	0.00
Ajlun	1,729	3.43	2.92	0.01	0.00
Jarash	1,795	2.33	1.99	0.01	0.00
Madaba	1,839	1.90	1.62	0.01	0.00
Total		117.28	100.00	0.50	0.04

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

3.31 KENYA

Tobacco Manufacturing (US \$ mln): Kenya 2000 - 2010			
Year	Kenya	% of Region	% of Globe
2000	259.20	1.24%	0.10%
2001	267.80	1.27%	0.10%
2002	276.68	1.29%	0.11%
2003	285.85	1.32%	0.11%
2004	295.53	1.34%	0.11%
2005	306.75	1.32%	0.10%
2006	318.58	1.30%	0.10%
2007	330.88	1.27%	0.10%
2008	343.65	1.25%	0.10%
2009	356.91	1.22%	0.10%
2010	370.69	1.20%	0.09%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Kenya: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Nairobi	270	170.35	55.53	0.73	0.06
Mombasa	601	65.73	21.43	0.28	0.02
Kisumu	998	25.77	8.40	0.11	0.01
Nakuru	1,207	15.74	5.13	0.07	0.01
Eldoret	1,435	9.26	3.02	0.04	0.00
Thika	1,556	6.33	2.06	0.03	0.00
Nyeri	1,590	5.55	1.81	0.02	0.00
Nanyuki	1,799	2.31	0.75	0.01	0.00
Kitale	1,814	2.16	0.70	0.01	0.00
Malindi	1,845	1.85	0.60	0.01	0.00
Kericho	1,855	1.70	0.55	0.01	0.00
Total		306.75	100.00	1.32	0.10

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

3.32 KUWAIT

Tobacco Manufacturing (US \$ mln): Kuwait 2000 - 2010			
Year	Kuwait	% of Region	% of Globe
2000	186.65	0.89%	0.07%
2001	187.42	0.89%	0.07%
2002	188.19	0.88%	0.07%
2003	188.96	0.87%	0.07%
2004	191.22	0.87%	0.07%
2005	202.48	0.87%	0.07%
2006	215.96	0.88%	0.07%
2007	230.35	0.89%	0.07%
2008	245.69	0.89%	0.07%
2009	262.05	0.90%	0.07%
2010	279.50	0.91%	0.07%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Kuwait: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Salmiya	579	68.39	33.77	0.29	0.02
Hawalli	608	64.81	32.01	0.28	0.02
Jahra	712	49.61	24.50	0.21	0.02
Kuwait	1,098	19.67	9.71	0.08	0.01
Total		202.48	100.00	0.87	0.07

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

3.33 KYRGYZSTAN

Tobacco Manufacturing (US \$ mln): Kyrgyzstan 2000 - 2010			
Year	Kyrgyzstan	% of Region	% of Globe
2000	79.78	0.38%	0.03%
2001	80.23	0.38%	0.03%
2002	80.68	0.38%	0.03%
2003	81.14	0.37%	0.03%
2004	82.20	0.37%	0.03%
2005	86.95	0.37%	0.03%
2006	92.61	0.38%	0.03%
2007	98.64	0.38%	0.03%
2008	105.06	0.38%	0.03%
2009	111.90	0.38%	0.03%
2010	119.18	0.39%	0.03%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Kyrgyzstan: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Bishkek	687	53.98	62.08	0.23	0.02
Osh	1,131	18.19	20.92	0.08	0.01
Dzhalal-Abad	1,616	5.04	5.80	0.02	0.00
Przhevalsk	1,634	4.78	5.50	0.02	0.00
Kyzyl-Kiya	1,769	2.73	3.14	0.01	0.00
Naryn	1,807	2.22	2.55	0.01	0.00
Total		86.95	100.00	0.37	0.03

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

3.34 LEBANON

Tobacco Manufacturing (US \$ mln): Lebanon 2000 - 2010			
Year	Lebanon	% of Region	% of Globe
2000	104.74	0.50%	0.04%
2001	107.88	0.51%	0.04%
2002	111.11	0.52%	0.04%
2003	114.44	0.53%	0.04%
2004	118.04	0.53%	0.04%
2005	122.79	0.53%	0.04%
2006	127.89	0.52%	0.04%
2007	133.21	0.51%	0.04%
2008	138.75	0.50%	0.04%
2009	144.53	0.50%	0.04%
2010	150.54	0.49%	0.04%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Lebanon: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Beirut	519	79.59	64.82	0.34	0.03
Tripoli	986	26.53	21.61	0.11	0.01
Zahle	1,389	10.61	8.64	0.05	0.00
Sidon	1,603	5.31	4.32	0.02	0.00
Tyre	1,955	0.74	0.61	0.00	0.00
Total		122.79	100.00	0.53	0.04

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

3.35 LESOTHO

Tobacco Manufacturing (US \$ mln): Lesotho 2000 - 2010			
Year	Lesotho	% of Region	% of Globe
2000	30.27	0.14%	0.01%
2001	30.93	0.15%	0.01%
2002	31.62	0.15%	0.01%
2003	32.31	0.15%	0.01%
2004	33.14	0.15%	0.01%
2005	34.66	0.15%	0.01%
2006	36.36	0.15%	0.01%
2007	38.14	0.15%	0.01%
2008	40.02	0.15%	0.01%
2009	41.98	0.14%	0.01%
2010	44.04	0.14%	0.01%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Lesotho: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Maseru	936	29.51	85.16	0.13	0.01
Teyateyaneng	1,813	2.17	6.25	0.01	0.00
Leribe	1,863	1.62	4.69	0.01	0.00
Mafeteng	1,890	1.35	3.91	0.01	0.00
Total		34.66	100.00	0.15	0.01

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

3.36 LIBERIA

Tobacco Manufacturing (US \$ mln): Liberia 2000 - 2010			
Year	Liberia	% of Region	% of Globe
2000	25.47	0.12%	0.01%
2001	24.47	0.12%	0.01%
2002	23.51	0.11%	0.01%
2003	22.59	0.10%	0.01%
2004	22.11	0.10%	0.01%
2005	24.15	0.10%	0.01%
2006	26.84	0.11%	0.01%
2007	29.84	0.11%	0.01%
2008	33.17	0.12%	0.01%
2009	36.87	0.13%	0.01%
2010	40.98	0.13%	0.01%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Liberia: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Monrovia	1,112	18.94	78.41	0.08	0.01
Harbel	1,754	2.94	12.18	0.01	0.00
Buchanan	1,911	1.07	4.43	0.00	0.00
Tubmanburg	1,971	0.67	2.77	0.00	0.00
Harper	1,988	0.53	2.21	0.00	0.00
Total		24.15	100.00	0.10	0.01

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

3.37 LIBYA

Tobacco Manufacturing (US \$ mln): Libya 2000 - 2010			
Year	Libya	% of Region	% of Globe
2000	292.12	1.40%	0.12%
2001	292.59	1.38%	0.11%
2002	293.06	1.37%	0.11%
2003	293.53	1.35%	0.11%
2004	296.48	1.34%	0.11%
2005	314.49	1.35%	0.11%
2006	336.22	1.37%	0.11%
2007	359.45	1.38%	0.11%
2008	384.28	1.40%	0.11%
2009	410.84	1.41%	0.11%
2010	439.22	1.42%	0.11%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Libya: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Tripoli	283	160.04	50.89	0.69	0.05
Benghazi	492	83.19	26.45	0.36	0.03
Misurata	1,042	22.76	7.24	0.10	0.01
Az Zawiyah	1,202	15.85	5.04	0.07	0.01
Al-Bayda	1,570	5.97	1.90	0.03	0.00
Ajdabiya	1,578	5.78	1.84	0.02	0.00
Darnah	1,588	5.60	1.78	0.02	0.00
Sebha	1,593	5.41	1.72	0.02	0.00
Tubruq	1,605	5.22	1.66	0.02	0.00
Al-Marj	1,641	4.66	1.48	0.02	0.00
Total		314.49	100.00	1.35	0.11

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

3.38 MADAGASCAR

Tobacco Manufacturing (US \$ mln): Madagascar 2000 - 2010			
Year	Madagascar	% of Region	% of Globe
2000	76.48	0.37%	0.03%
2001	77.26	0.37%	0.03%
2002	78.05	0.36%	0.03%
2003	78.85	0.36%	0.03%
2004	80.15	0.36%	0.03%
2005	84.51	0.36%	0.03%
2006	89.64	0.36%	0.03%
2007	95.07	0.37%	0.03%
2008	100.83	0.37%	0.03%
2009	106.94	0.37%	0.03%
2010	113.42	0.37%	0.03%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Madagascar: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Antananarivo	732	47.34	56.02	0.20	0.02
Toamasina	1,432	9.36	11.08	0.04	0.00
Mahajanga	1,510	7.48	8.84	0.03	0.00
Fianarantsoa	1,511	7.48	8.84	0.03	0.00
Antsirabe	1,601	5.32	6.29	0.02	0.00
Toliara	1,683	3.97	4.70	0.02	0.00
Antsiranana	1,717	3.57	4.22	0.02	0.00
Total		84.51	100.00	0.36	0.03

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

3.39 MALAWI

Tobacco Manufacturing (US \$ mln): Malawi 2000 - 2010			
Year	Malawi	% of Region	% of Globe
2000	56.36	0.27%	0.02%
2001	57.45	0.27%	0.02%
2002	58.57	0.27%	0.02%
2003	59.71	0.28%	0.02%
2004	61.12	0.28%	0.02%
2005	64.03	0.28%	0.02%
2006	67.34	0.27%	0.02%
2007	70.81	0.27%	0.02%
2008	74.46	0.27%	0.02%
2009	78.31	0.27%	0.02%
2010	82.35	0.27%	0.02%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Malawi: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Blantyre	899	31.66	49.45	0.14	0.01
Lilongwe	1,166	17.28	26.99	0.07	0.01
Mzuzu	1,447	9.04	14.11	0.04	0.00
Zomba	1,669	4.16	6.50	0.02	0.00
Karonga	1,914	1.02	1.60	0.00	0.00
Nkhotakota	1,931	0.86	1.35	0.00	0.00
Total		64.03	100.00	0.28	0.02

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

3.40 MALI

Tobacco Manufacturing (US \$ mln): Mali 2000 - 2010			
Year	Mali	% of Region	% of Globe
2000	56.59	0.27%	0.02%
2001	57.16	0.27%	0.02%
2002	57.75	0.27%	0.02%
2003	58.34	0.27%	0.02%
2004	59.30	0.27%	0.02%
2005	62.53	0.27%	0.02%
2006	66.32	0.27%	0.02%
2007	70.33	0.27%	0.02%
2008	74.60	0.27%	0.02%
2009	79.12	0.27%	0.02%
2010	83.91	0.27%	0.02%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Mali: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Bamako	758	44.49	71.15	0.19	0.02
Segou	1,652	4.48	7.16	0.02	0.00
Mopti	1,708	3.72	5.95	0.02	0.00
Sikasso	1,738	3.24	5.18	0.01	0.00
Kayes	1,747	3.10	4.96	0.01	0.00
Gao	1,815	2.13	3.41	0.01	0.00
Timbuktu	1,887	1.38	2.20	0.01	0.00
Total		62.53	100.00	0.27	0.02

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

3.41 MAURITANIA

Tobacco Manufacturing (US \$ mln): Mauritania 2000 - 2010			
Year	Mauritania	% of Region	% of Globe
2000	33.71	0.16%	0.01%
2001	34.02	0.16%	0.01%
2002	34.34	0.16%	0.01%
2003	34.65	0.16%	0.01%
2004	35.20	0.16%	0.01%
2005	37.14	0.16%	0.01%
2006	39.43	0.16%	0.01%
2007	41.86	0.16%	0.01%
2008	44.43	0.16%	0.01%
2009	47.17	0.16%	0.01%
2010	50.08	0.16%	0.01%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Mauritania: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Nouakchott	918	30.80	82.92	0.13	0.01
Nouadhibou	1,889	1.36	3.65	0.01	0.00
Kaedi	1,892	1.29	3.48	0.01	0.00
Zouerate	1,912	1.05	2.82	0.00	0.00
Rosso	1,916	0.99	2.65	0.00	0.00
Atar	1,917	0.99	2.65	0.00	0.00
Kiffa	1,967	0.68	1.82	0.00	0.00
Total		37.14	100.00	0.16	0.01

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

3.42 MAURITIUS

Tobacco Manufacturing (US \$ mln): Mauritius 2000 - 2010			
Year	Mauritius	% of Region	% of Globe
2000	80.74	0.39%	0.03%
2001	80.47	0.38%	0.03%
2002	80.19	0.37%	0.03%
2003	79.92	0.37%	0.03%
2004	80.42	0.36%	0.03%
2005	85.61	0.37%	0.03%
2006	91.95	0.37%	0.03%
2007	98.76	0.38%	0.03%
2008	106.08	0.39%	0.03%
2009	113.94	0.39%	0.03%
2010	122.38	0.40%	0.03%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Mauritius: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Port Louis	957	28.54	33.33	0.12	0.01
Beau Bassin	1,108	19.09	22.30	0.08	0.01
Quatre Bornes	1,285	13.34	15.59	0.06	0.00
Curepipe	1,286	13.34	15.59	0.06	0.00
Vacoas-Phoenix	1,357	11.29	13.19	0.05	0.00
Total		85.61	100.00	0.37	0.03

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

3.43 MOROCCO

Tobacco Manufacturing (US \$ mln): Morocco 2000 - 2010			
Year	Morocco	% of Region	% of Globe
2000	601.78	2.88%	0.24%
2001	620.46	2.94%	0.24%
2002	639.71	2.99%	0.24%
2003	659.57	3.04%	0.25%
2004	680.85	3.08%	0.25%
2005	707.70	3.05%	0.24%
2006	736.43	3.00%	0.24%
2007	766.32	2.95%	0.23%
2008	797.43	2.90%	0.23%
2009	829.80	2.85%	0.22%
2010	863.49	2.80%	0.22%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Morocco: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Casablanca	266	174.42	24.65	0.75	0.06
Marrakech	478	85.59	12.09	0.37	0.03
Rabat	540	77.30	10.92	0.33	0.03
Fez	666	56.04	7.92	0.24	0.02
Oujda	690	53.75	7.60	0.23	0.02
Kenitra	708	50.03	7.07	0.22	0.02
Tetouan	723	48.05	6.79	0.21	0.02
Safi	730	47.63	6.73	0.21	0.02
Meknes	784	42.28	5.97	0.18	0.01
Agadir	787	42.04	5.94	0.18	0.01
Tangier	923	30.57	4.32	0.13	0.01
Total		707.70	100.00	3.05	0.24

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

3.44 MOZAMBIQUE

Tobacco Manufacturing (US \$ mln): Mozambique 2000 - 2010			
Year	Mozambique	% of Region	% of Globe
2000	116.39	0.56%	0.05%
2001	118.17	0.56%	0.05%
2002	119.98	0.56%	0.05%
2003	121.82	0.56%	0.05%
2004	124.31	0.56%	0.04%
2005	130.61	0.56%	0.04%
2006	137.87	0.56%	0.04%
2007	145.54	0.56%	0.04%
2008	153.63	0.56%	0.04%
2009	162.17	0.56%	0.04%
2010	171.18	0.55%	0.04%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Mozambique: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Maputo	522	79.45	60.83	0.34	0.03
Beira	1,058	21.68	16.60	0.09	0.01
Nampula	1,244	14.63	11.20	0.06	0.00
Nacala	1,505	7.57	5.80	0.03	0.00
Machaze	1,731	3.42	2.62	0.01	0.00
Mandie	1,837	1.93	1.48	0.01	0.00
Chibuto	1,838	1.93	1.48	0.01	0.00
Total		130.61	100.00	0.56	0.04

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

3.45 NAMIBIA

Tobacco Manufacturing (US \$ mln): Namibia 2000 - 2010			
Year	Namibia	% of Region	% of Globe
2000	46.50	0.22%	0.02%
2001	47.16	0.22%	0.02%
2002	47.84	0.22%	0.02%
2003	48.52	0.22%	0.02%
2004	49.48	0.22%	0.02%
2005	52.02	0.22%	0.02%
2006	54.96	0.22%	0.02%
2007	58.08	0.22%	0.02%
2008	61.36	0.22%	0.02%
2009	64.84	0.22%	0.02%
2010	68.50	0.22%	0.02%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Namibia: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Windhoek	840	36.70	70.55	0.16	0.01
Tsumeb	1,670	4.15	7.98	0.02	0.00
Keetmanshoop	1,720	3.51	6.75	0.02	0.00
Otjiwarongo	1,760	2.87	5.52	0.01	0.00
Luderitz	1,780	2.55	4.91	0.01	0.00
Swakopmund	1,806	2.23	4.29	0.01	0.00
Total		52.02	100.00	0.22	0.02

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

3.46 NIGER

Tobacco Manufacturing (US \$ mln): Niger 2000 - 2010			
Year	Niger	% of Region	% of Globe
2000	60.57	0.29%	0.02%
2001	61.59	0.29%	0.02%
2002	62.63	0.29%	0.02%
2003	63.68	0.29%	0.02%
2004	65.06	0.29%	0.02%
2005	68.28	0.29%	0.02%
2006	71.98	0.29%	0.02%
2007	75.87	0.29%	0.02%
2008	79.98	0.29%	0.02%
2009	84.30	0.29%	0.02%
2010	88.86	0.29%	0.02%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Niger: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Niamey	783	42.33	61.99	0.18	0.01
Zinder	1,452	8.83	12.93	0.04	0.00
Maradi	1,536	6.91	10.12	0.03	0.00
Tahoua	1,654	4.47	6.54	0.02	0.00
Agadez	1,761	2.87	4.21	0.01	0.00
Birni N'Konni	1,854	1.70	2.49	0.01	0.00
Filingue	1,901	1.17	1.71	0.01	0.00
Total		68.28	100.00	0.29	0.02

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

3.47 NIGERIA

Tobacco Manufacturing (US \$ mln): Nigeria 2000 - 2010			
Year	Nigeria	% of Region	% of Globe
2000	708.62	3.39%	0.28%
2001	720.58	3.41%	0.28%
2002	732.75	3.42%	0.28%
2003	745.11	3.44%	0.28%
2004	761.21	3.45%	0.28%
2005	798.93	3.44%	0.27%
2006	842.14	3.43%	0.27%
2007	887.70	3.41%	0.27%
2008	935.72	3.40%	0.27%
2009	986.34	3.38%	0.26%
2010	1,039.69	3.37%	0.26%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Nigeria: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Lagos	330	136.37	17.07	0.59	0.05
Ibadan	354	128.55	16.09	0.55	0.04
Ogbomosho	603	65.53	8.20	0.28	0.02
Kano	640	60.52	7.57	0.26	0.02
Oshogbo	777	42.88	5.37	0.18	0.01
Ilorin	778	42.78	5.35	0.18	0.01
Abeokuta	824	38.40	4.81	0.17	0.01
Port Harcourt	839	36.73	4.60	0.16	0.01
Ilesha	870	34.01	4.26	0.15	0.01
Zaria	871	34.01	4.26	0.15	0.01
Onitsha	876	33.39	4.18	0.14	0.01
Kaduna	919	30.78	3.85	0.13	0.01
Enugu	959	28.38	3.55	0.12	0.01
Aba	978	26.82	3.36	0.12	0.01
Benin City	1,076	20.66	2.59	0.09	0.01
Others		39.13	4.90	0.17	0.01
Total		798.93	100.00	3.44	0.27

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

3.48 OMAN

Tobacco Manufacturing (US \$ mln): Oman 2000 - 2010			
Year	Oman	% of Region	% of Globe
2000	121.38	0.58%	0.05%
2001	122.75	0.58%	0.05%
2002	124.12	0.58%	0.05%
2003	125.52	0.58%	0.05%
2004	127.69	0.58%	0.05%
2005	134.55	0.58%	0.05%
2006	142.56	0.58%	0.05%
2007	151.06	0.58%	0.05%
2008	160.06	0.58%	0.05%
2009	169.60	0.58%	0.05%
2010	179.71	0.58%	0.05%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Oman: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Muscat	539	77.32	57.47	0.33	0.03
Matrah	991	26.29	19.54	0.11	0.01
Nizwa	1,218	15.46	11.49	0.07	0.01
Salala	1,219	15.46	11.49	0.07	0.01
Total		134.55	100.00	0.58	0.05

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

3.49 PAKISTAN

Tobacco Manufacturing (US \$ mln): Pakistan 2000 - 2010			
Year	Pakistan	% of Region	% of Globe
2000	1,753.53	8.40%	0.70%
2001	1,771.42	8.38%	0.69%
2002	1,789.49	8.36%	0.68%
2003	1,807.74	8.34%	0.67%
2004	1,837.69	8.32%	0.66%
2005	1,937.66	8.34%	0.66%
2006	2,055.07	8.36%	0.66%
2007	2,179.59	8.38%	0.66%
2008	2,311.67	8.40%	0.66%
2009	2,451.74	8.41%	0.65%
2010	2,600.30	8.42%	0.65%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Pakistan: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Karachi	88	743.98	38.40	3.20	0.25
Lahore	149	421.84	21.77	1.82	0.14
Faisalabad	290	157.71	8.14	0.68	0.05
Rawalpindi	395	113.57	5.86	0.49	0.04
Hyderabad	409	107.43	5.54	0.46	0.04
Multan	416	104.28	5.38	0.45	0.04
Gujranwala	446	94.14	4.86	0.41	0.03
Peshawar	512	80.85	4.17	0.35	0.03
Sialkot	774	43.14	2.23	0.19	0.01
Sargodha	792	41.57	2.15	0.18	0.01
Islamabad	944	29.14	1.50	0.13	0.01
Total		1937.66	100.00	8.34	0.66

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

3.50 QATAR

Tobacco Manufacturing (US \$ mln): Qatar 2000 - 2010			
Year	Qatar	% of Region	% of Globe
2000	92.39	0.44%	0.04%
2001	93.71	0.44%	0.04%
2002	95.05	0.44%	0.04%
2003	96.41	0.44%	0.04%
2004	98.30	0.45%	0.04%
2005	103.36	0.44%	0.04%
2006	109.21	0.44%	0.04%
2007	115.39	0.44%	0.03%
2008	121.92	0.44%	0.03%
2009	128.82	0.44%	0.03%
2010	136.11	0.44%	0.03%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Qatar: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Doha	419	103.36	100.00	0.44	0.04
Total		103.36	100.00	0.44	0.04

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

3.51 REPUBLIC OF CONGO

Tobacco Manufacturing (US \$ mln): Republic of Congo 2000 - 2010			
Year	Republic of Congo	% of Region	% of Globe
2000	18.89	0.09%	0.01%
2001	19.18	0.09%	0.01%
2002	19.47	0.09%	0.01%
2003	19.77	0.09%	0.01%
2004	20.18	0.09%	0.01%
2005	21.20	0.09%	0.01%
2006	22.38	0.09%	0.01%
2007	23.62	0.09%	0.01%
2008	24.93	0.09%	0.01%
2009	26.32	0.09%	0.01%
2010	27.78	0.09%	0.01%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Republic of Congo: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Brazzaville	1,318	12.36	58.32	0.05	0.00
Pointe-Noire	1,563	6.18	29.16	0.03	0.00
Nkayi	1,939	0.79	3.72	0.00	0.00
Loubomo	1,948	0.77	3.62	0.00	0.00
Ngamaba-Mfilou	1,993	0.52	2.45	0.00	0.00
Loandjili	2,023	0.33	1.57	0.00	0.00
Mossendjo	2,030	0.25	1.17	0.00	0.00
Total		21.20	100.00	0.09	0.01

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

3.52 REUNION

Tobacco Manufacturing (US \$ mln): Reunion 2000 - 2010			
Year	Reunion	% of Region	% of Globe
2000	20.72	0.10%	0.01%
2001	21.04	0.10%	0.01%
2002	21.36	0.10%	0.01%
2003	21.69	0.10%	0.01%
2004	22.13	0.10%	0.01%
2005	23.25	0.10%	0.01%
2006	24.54	0.10%	0.01%
2007	25.91	0.10%	0.01%
2008	27.35	0.10%	0.01%
2009	28.87	0.10%	0.01%
2010	30.47	0.10%	0.01%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Reunion: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Saint-Denis	1,503	7.58	32.61	0.03	0.00
Saint-Paul	1,650	4.51	19.41	0.02	0.00
Saint-Pierre	1,709	3.70	15.90	0.02	0.00
Le Tampon	1,750	3.01	12.94	0.01	0.00
Saint-Louis	1,796	2.32	9.97	0.01	0.00
Le Port	1,816	2.13	9.16	0.01	0.00
Total		23.25	100.00	0.10	0.01

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

3.53 RWANDA

Tobacco Manufacturing (US \$ mln): Rwanda 2000 - 2010			
Year	Rwanda	% of Region	% of Globe
2000	40.61	0.19%	0.02%
2001	40.81	0.19%	0.02%
2002	41.02	0.19%	0.02%
2003	41.23	0.19%	0.02%
2004	41.76	0.19%	0.02%
2005	44.19	0.19%	0.02%
2006	47.08	0.19%	0.02%
2007	50.17	0.19%	0.02%
2008	53.46	0.19%	0.02%
2009	56.97	0.20%	0.02%
2010	60.71	0.20%	0.02%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Rwanda: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Kigali	917	30.83	69.78	0.13	0.01
Butare	1,658	4.32	9.78	0.02	0.00
Ruhengeri	1,745	3.14	7.11	0.01	0.00
Gisenyi	1,793	2.36	5.33	0.01	0.00
Nyabisindu	1,834	1.96	4.44	0.01	0.00
Cyangugu	1,866	1.57	3.56	0.01	0.00
Total		44.19	100.00	0.19	0.02

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

3.54 SAO TOME E PRINCIPE

Tobacco Manufacturing (US \$ mln): Sao Tome E Principe 2000 - 2010			
Year	Sao Tome E Principe	% of Region	% of Globe
2000	1.07	0.01%	0.00%
2001	1.09	0.01%	0.00%
2002	1.11	0.01%	0.00%
2003	1.13	0.01%	0.00%
2004	1.16	0.01%	0.00%
2005	1.21	0.01%	0.00%
2006	1.28	0.01%	0.00%
2007	1.34	0.01%	0.00%
2008	1.41	0.01%	0.00%
2009	1.48	0.01%	0.00%
2010	1.56	0.01%	0.00%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Sao Tome E Principe: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Sao Tome	1,900	1.18	97.22	0.01	0.00
Santo Antonio	2,065	0.03	2.78	0.00	0.00
Total		1.21	100.00	0.01	0.00

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

3.55 SAUDI ARABIA

Tobacco Manufacturing (US \$ mln): Saudi Arabia 2000 - 2010			
Year	Saudi Arabia	% of Region	% of Globe
2000	1,419.46	6.80%	0.57%
2001	1,439.76	6.81%	0.56%
2002	1,460.35	6.82%	0.56%
2003	1,481.23	6.83%	0.55%
2004	1,510.36	6.84%	0.55%
2005	1,588.00	6.84%	0.54%
2006	1,677.88	6.83%	0.54%
2007	1,772.83	6.81%	0.54%
2008	1,873.17	6.80%	0.53%
2009	1,979.18	6.79%	0.53%
2010	2,091.19	6.77%	0.53%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Saudi Arabia: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Jiddah	114	592.54	37.31	2.55	0.20
Riyadh	199	263.48	16.59	1.13	0.09
Mecca	228	217.26	13.68	0.94	0.07
Taif	381	118.51	7.46	0.51	0.04
Medina	394	114.56	7.21	0.49	0.04
Dammam	525	79.01	4.98	0.34	0.03
Hufuf	805	39.90	2.51	0.17	0.01
Haradh	810	39.50	2.49	0.17	0.01
Tabuk	934	29.63	1.87	0.13	0.01
Buraydah	967	27.65	1.74	0.12	0.01
Al-Mubarraz	1,062	21.33	1.34	0.09	0.01
Khamis-Mushait	1,095	19.75	1.24	0.09	0.01
Jizan	1,298	13.04	0.82	0.06	0.00
Abha	1,339	11.85	0.75	0.05	0.00
Total		1588.00	100.00	6.84	0.54

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

3.56 SENEGAL

Tobacco Manufacturing (US \$ mln): Senegal 2000 - 2010			
Year	Senegal	% of Region	% of Globe
2000	101.31	0.49%	0.04%
2001	101.88	0.48%	0.04%
2002	102.46	0.48%	0.04%
2003	103.03	0.48%	0.04%
2004	104.38	0.47%	0.04%
2005	110.41	0.48%	0.04%
2006	117.60	0.48%	0.04%
2007	125.25	0.48%	0.04%
2008	133.41	0.48%	0.04%
2009	142.09	0.49%	0.04%
2010	151.34	0.49%	0.04%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Senegal: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Dakar	524	79.10	71.64	0.34	0.03
Thies	1,450	8.93	8.09	0.04	0.00
Kaolack	1,507	7.56	6.84	0.03	0.00
Ziguinchor	1,565	6.12	5.55	0.03	0.00
Saint-Louis	1,591	5.55	5.03	0.02	0.00
Diourbel	1,743	3.15	2.85	0.01	0.00
Total		110.41	100.00	0.48	0.04

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

3.57 SIERRA LEONE

Tobacco Manufacturing (US \$ mln): Sierra Leone 2000 - 2010			
Year	Sierra Leone	% of Region	% of Globe
2000	16.59	0.08%	0.01%
2001	16.81	0.08%	0.01%
2002	17.03	0.08%	0.01%
2003	17.26	0.08%	0.01%
2004	17.58	0.08%	0.01%
2005	18.50	0.08%	0.01%
2006	19.56	0.08%	0.01%
2007	20.69	0.08%	0.01%
2008	21.88	0.08%	0.01%
2009	23.14	0.08%	0.01%
2010	24.48	0.08%	0.01%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Sierra Leone: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Freetown	1,190	16.31	88.18	0.07	0.01
Bo	1,927	0.90	4.88	0.00	0.00
Kenema	1,998	0.45	2.44	0.00	0.00
Makeni	2,001	0.42	2.25	0.00	0.00
Port Loko	2,036	0.21	1.13	0.00	0.00
Bonthe	2,037	0.21	1.13	0.00	0.00
Total		18.50	100.00	0.08	0.01

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

3.58 SOMALIA

Tobacco Manufacturing (US \$ mln): Somalia 2000 - 2010			
Year	Somalia	% of Region	% of Globe
2000	25.26	0.12%	0.01%
2001	25.88	0.12%	0.01%
2002	26.52	0.12%	0.01%
2003	27.18	0.13%	0.01%
2004	27.92	0.13%	0.01%
2005	29.15	0.13%	0.01%
2006	30.51	0.12%	0.01%
2007	31.93	0.12%	0.01%
2008	33.42	0.12%	0.01%
2009	34.98	0.12%	0.01%
2010	36.61	0.12%	0.01%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Somalia: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Mogadishu	1,316	12.44	42.66	0.05	0.00
Hargeysa	1,623	4.97	17.06	0.02	0.00
Baidoa	1,705	3.73	12.80	0.02	0.00
Burao	1,706	3.73	12.80	0.02	0.00
Kismaayo	1,787	2.49	8.53	0.01	0.00
Berbera	1,930	0.87	2.99	0.00	0.00
Marka	1,952	0.75	2.56	0.00	0.00
Giohar	2,046	0.17	0.60	0.00	0.00
Total		29.15	100.00	0.13	0.01

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

3.59 SOUTH AFRICA

Tobacco Manufacturing (US \$ mln): South Africa 2000 - 2010			
Year	South Africa	% of Region	% of Globe
2000	2,212.27	10.60%	0.88%
2001	2,255.34	10.67%	0.88%
2002	2,299.26	10.74%	0.88%
2003	2,344.03	10.82%	0.87%
2004	2,399.26	10.87%	0.87%
2005	2,513.64	10.82%	0.86%
2006	2,643.33	10.75%	0.85%
2007	2,779.71	10.69%	0.84%
2008	2,923.13	10.62%	0.83%
2009	3,073.94	10.54%	0.82%
2010	3,232.54	10.47%	0.81%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

South Africa: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Johannesburg	80	790.74	31.46	3.40	0.27
Cape Town	102	659.99	26.26	2.84	0.23
Pretoria	108	625.93	24.90	2.69	0.21
Durban	267	174.23	6.93	0.75	0.06
Roodepoort	668	55.55	2.21	0.24	0.02
Germiston	744	45.77	1.82	0.20	0.02
Boksburg	768	43.42	1.73	0.19	0.01
Umlazi	896	31.94	1.27	0.14	0.01
Bloemfontein	1,019	24.41	0.97	0.11	0.01
Pietermaritzburg	1,026	23.77	0.95	0.10	0.01
Port Elizabeth	1,050	22.15	0.88	0.10	0.01
East London	1,208	15.74	0.63	0.07	0.01
Total		2513.64	100.00	10.82	0.86

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

3.60 SUDAN

Tobacco Manufacturing (US \$ mln): Sudan 2000 - 2010			
Year	Sudan	% of Region	% of Globe
2000	232.02	1.11%	0.09%
2001	231.81	1.10%	0.09%
2002	231.60	1.08%	0.09%
2003	231.39	1.07%	0.09%
2004	233.28	1.06%	0.08%
2005	247.88	1.07%	0.08%
2006	265.63	1.08%	0.09%
2007	284.65	1.09%	0.09%
2008	305.03	1.11%	0.09%
2009	326.87	1.12%	0.09%
2010	350.27	1.13%	0.09%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Sudan: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Omdurman	555	74.10	29.89	0.32	0.03
Khartoum	589	66.55	26.85	0.29	0.02
Port Sudan	928	30.34	12.24	0.13	0.01
Wadi Medani	1,092	19.85	8.01	0.09	0.01
Al Obeid	1,100	19.57	7.90	0.08	0.01
Atbara	1,254	14.40	5.81	0.06	0.00
Kassala	1,266	13.98	5.64	0.06	0.00
Kosti	1,446	9.09	3.67	0.04	0.00
Total		247.88	100.00	1.07	0.08

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

3.61 SWAZILAND

Tobacco Manufacturing (US \$ mln): Swaziland 2000 - 2010			
Year	Swaziland	% of Region	% of Globe
2000	26.06	0.12%	0.01%
2001	26.65	0.13%	0.01%
2002	27.25	0.13%	0.01%
2003	27.87	0.13%	0.01%
2004	28.59	0.13%	0.01%
2005	29.89	0.13%	0.01%
2006	31.34	0.13%	0.01%
2007	32.86	0.13%	0.01%
2008	34.46	0.13%	0.01%
2009	36.13	0.12%	0.01%
2010	37.89	0.12%	0.01%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Swaziland: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Mbabane	1,264	14.04	46.99	0.06	0.00
Manzini	1,549	6.48	21.69	0.03	0.00
Big Bend	1,716	3.60	12.05	0.02	0.00
Mhlume	1,784	2.52	8.43	0.01	0.00
Nhlangano	1,877	1.44	4.82	0.01	0.00
Pigg's Peak	1,910	1.08	3.61	0.00	0.00
Siteki	1,958	0.72	2.41	0.00	0.00
Total		29.89	100.00	0.13	0.01

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

3.62 SYRIAN ARAB REPUBLIC

Tobacco Manufacturing (US \$ mln): Syrian Arab Republic 2000 - 2010			
Year	Syrian Arab Republic	% of Region	% of Globe
2000	308.28	1.48%	0.12%
2001	313.48	1.48%	0.12%
2002	318.78	1.49%	0.12%
2003	324.16	1.50%	0.12%
2004	331.16	1.50%	0.12%
2005	347.57	1.50%	0.12%
2006	366.37	1.49%	0.12%
2007	386.19	1.48%	0.12%
2008	407.08	1.48%	0.12%
2009	429.10	1.47%	0.11%
2010	452.31	1.47%	0.11%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Syrian Arab Republic: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Damascus	386	118.14	33.99	0.51	0.04
Aleppo	404	111.19	31.99	0.48	0.04
Homs	813	39.41	11.34	0.17	0.01
Latakia	1,051	22.04	6.34	0.09	0.01
Hama	1,101	19.57	5.63	0.08	0.01
Dayr az-Zawr	1,471	8.41	2.42	0.04	0.00
Raqqa	1,489	7.96	2.29	0.03	0.00
Hasakeh	1,541	6.68	1.92	0.03	0.00
Tartus	1,631	4.85	1.39	0.02	0.00
Idlib	1,636	4.75	1.37	0.02	0.00
Dar'a	1,647	4.57	1.32	0.02	0.00
Total		347.57	100.00	1.50	0.12

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

3.63 TAJIKISTAN

Tobacco Manufacturing (US \$ mln): Tajikistan 2000 - 2010			
Year	Tajikistan	% of Region	% of Globe
2000	45.67	0.22%	0.02%
2001	46.06	0.22%	0.02%
2002	46.46	0.22%	0.02%
2003	46.87	0.22%	0.02%
2004	47.59	0.22%	0.02%
2005	50.23	0.22%	0.02%
2006	53.35	0.22%	0.02%
2007	56.66	0.22%	0.02%
2008	60.18	0.22%	0.02%
2009	63.92	0.22%	0.02%
2010	67.89	0.22%	0.02%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Tajikistan: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Dushanbe	895	31.97	63.64	0.14	0.01
Khodzhent	1,464	8.60	17.11	0.04	0.00
Kulyab	1,735	3.33	6.63	0.01	0.00
Kurgan-Tyube	1,752	2.95	5.88	0.01	0.00
Kanibadam	1,871	1.50	2.99	0.01	0.00
Tursunzade	1,906	1.13	2.25	0.00	0.00
Khorog	1,951	0.75	1.50	0.00	0.00
Total		50.23	100.00	0.22	0.02

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

3.64 TANZANIA

Tobacco Manufacturing (US \$ mln): Tanzania 2000 - 2010			
Year	Tanzania	% of Region	% of Globe
2000	157.34	0.75%	0.06%
2001	158.63	0.75%	0.06%
2002	159.92	0.75%	0.06%
2003	161.23	0.74%	0.06%
2004	163.65	0.74%	0.06%
2005	172.80	0.74%	0.06%
2006	183.61	0.75%	0.06%
2007	195.10	0.75%	0.06%
2008	207.32	0.75%	0.06%
2009	220.29	0.76%	0.06%
2010	234.08	0.76%	0.06%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Tanzania: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Dar es Salaam	425	99.31	57.47	0.43	0.03
Mwanza	1,256	14.34	8.30	0.06	0.00
Zanzibar	1,259	14.21	8.22	0.06	0.00
Tanga	1,288	13.30	7.70	0.06	0.00
Mbeya	1,416	9.94	5.75	0.04	0.00
Tabora	1,458	8.65	5.01	0.04	0.00
Arusha	1,528	7.10	4.11	0.03	0.00
Dodoma	1,572	5.94	3.44	0.03	0.00
Total		172.80	100.00	0.74	0.06

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

3.65 THE GAMBIA

Tobacco Manufacturing (US \$ mln): The Gambia 2000 - 2010			
Year	The Gambia	% of Region	% of Globe
2000	9.35	0.04%	0.00%
2001	9.44	0.04%	0.00%
2002	9.53	0.04%	0.00%
2003	9.62	0.04%	0.00%
2004	9.78	0.04%	0.00%
2005	10.31	0.04%	0.00%
2006	10.94	0.04%	0.00%
2007	11.61	0.04%	0.00%
2008	12.32	0.04%	0.00%
2009	13.07	0.04%	0.00%
2010	13.87	0.04%	0.00%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

The Gambia: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Serrekunda	1,625	4.92	47.69	0.02	0.00
Banjul	1,820	2.10	20.37	0.01	0.00
Brikama	1,923	0.95	9.26	0.00	0.00
Bakau	1,926	0.91	8.80	0.00	0.00
Farefenni	1,996	0.48	4.63	0.00	0.00
Sukuta	2,020	0.33	3.24	0.00	0.00
Gunjur	2,021	0.33	3.24	0.00	0.00
Basse Santa Su	2,052	0.14	1.39	0.00	0.00
Georgetown	2,053	0.14	1.39	0.00	0.00
Total		10.31	100.00	0.04	0.00

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

3.66 TOGO

Tobacco Manufacturing (US \$ mln): Togo 2000 - 2010			
Year	Togo	% of Region	% of Globe
2000	44.12	0.21%	0.02%
2001	44.89	0.21%	0.02%
2002	45.67	0.21%	0.02%
2003	46.47	0.21%	0.02%
2004	47.49	0.22%	0.02%
2005	49.82	0.21%	0.02%
2006	52.49	0.21%	0.02%
2007	55.31	0.21%	0.02%
2008	58.27	0.21%	0.02%
2009	61.39	0.21%	0.02%
2010	64.68	0.21%	0.02%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Togo: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Lome	884	32.92	66.06	0.14	0.01
Sokodé	1,659	4.32	8.66	0.02	0.00
Palimé	1,758	2.88	5.78	0.01	0.00
Atakpamé	1,790	2.43	4.87	0.01	0.00
Bassari	1,832	1.98	3.97	0.01	0.00
Tsévié	1,870	1.53	3.07	0.01	0.00
Anécho	1,894	1.26	2.53	0.01	0.00
Mango	1,902	1.17	2.35	0.01	0.00
Bafilo	1,928	0.90	1.81	0.00	0.00
Tabligbo	1,999	0.45	0.90	0.00	0.00
Total		49.82	100.00	0.21	0.02

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

3.67 TUNISIA

Tobacco Manufacturing (US \$ mln): Tunisia 2000 - 2010			
Year	Tunisia	% of Region	% of Globe
2000	392.08	1.88%	0.16%
2001	395.68	1.87%	0.15%
2002	399.31	1.87%	0.15%
2003	402.98	1.86%	0.15%
2004	409.35	1.85%	0.15%
2005	431.92	1.86%	0.15%
2006	458.52	1.87%	0.15%
2007	486.77	1.87%	0.15%
2008	516.75	1.88%	0.15%
2009	548.58	1.88%	0.15%
2010	582.37	1.89%	0.15%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Tunisia: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Tunis	268	173.52	40.17	0.75	0.06
Sfax	583	67.43	15.61	0.29	0.02
Ariana	950	28.78	6.66	0.12	0.01
Bizerte	969	27.61	6.39	0.12	0.01
Gabes	982	26.74	6.19	0.12	0.01
Djerba	983	26.74	6.19	0.12	0.01
Sousse	1,018	24.42	5.65	0.11	0.01
Kairouan	1,071	20.93	4.85	0.09	0.01
La Goulette	1,138	18.02	4.17	0.08	0.01
Gafsa	1,151	17.73	4.10	0.08	0.01
Total		431.92	100.00	1.86	0.15

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

3.68 TURKEY

Tobacco Manufacturing (US \$ mln): Turkey 2000 - 2010			
Year	Turkey	% of Region	% of Globe
2000	2,828.39	13.55%	1.13%
2001	2,840.03	13.44%	1.11%
2002	2,851.72	13.33%	1.09%
2003	2,863.46	13.21%	1.07%
2004	2,897.70	13.13%	1.05%
2005	3,068.30	13.21%	1.05%
2006	3,272.64	13.31%	1.05%
2007	3,490.58	13.42%	1.05%
2008	3,723.03	13.52%	1.06%
2009	3,970.96	13.62%	1.06%
2010	4,235.41	13.72%	1.06%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Turkey: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Istanbul	44	1,178.95	38.42	5.07	0.40
Izmir	165	368.38	12.01	1.59	0.13
Ankara	168	353.13	11.51	1.52	0.12
Bursa	258	182.35	5.94	0.78	0.06
Adana	277	162.76	5.30	0.70	0.06
Mersin (Icel)	316	142.79	4.65	0.61	0.05
Antalya	323	139.15	4.54	0.60	0.05
Konya	363	124.74	4.07	0.54	0.04
Samsun	554	74.37	2.42	0.32	0.03
Gaziantep	574	69.97	2.28	0.30	0.02
Kayseri	631	61.12	1.99	0.26	0.02
Diyarbakir	643	60.31	1.97	0.26	0.02
Eskisehir	646	59.85	1.95	0.26	0.02
Sanli-Urfa	720	48.31	1.57	0.21	0.02
Malatya	786	42.12	1.37	0.18	0.01
Total		3068.30	100.00	13.21	1.05

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

3.69 TURKMENISTAN

Tobacco Manufacturing (US \$ mln): Turkmenistan 2000 - 2010			
Year	Turkmenistan	% of Region	% of Globe
2000	151.92	0.73%	0.06%
2001	145.25	0.69%	0.06%
2002	138.88	0.65%	0.05%
2003	132.78	0.61%	0.05%
2004	129.50	0.59%	0.05%
2005	141.94	0.61%	0.05%
2006	158.49	0.64%	0.05%
2007	176.97	0.68%	0.05%
2008	197.60	0.72%	0.06%
2009	220.64	0.76%	0.06%
2010	246.37	0.80%	0.06%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Turkmenistan: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Ashgabat	533	77.81	54.82	0.33	0.03
Chardzhou	903	31.48	22.18	0.14	0.01
Tashauz	1,053	21.90	15.43	0.09	0.01
Krasnovodsk	1,381	10.75	7.58	0.05	0.00
Total		141.94	100.00	0.61	0.05

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

3.70 UGANDA

Tobacco Manufacturing (US \$ mln): Uganda 2000 - 2010			
Year	Uganda	% of Region	% of Globe
2000	166.90	0.80%	0.07%
2001	167.59	0.79%	0.07%
2002	168.28	0.79%	0.06%
2003	168.97	0.78%	0.06%
2004	170.99	0.77%	0.06%
2005	181.06	0.78%	0.06%
2006	193.12	0.79%	0.06%
2007	205.98	0.79%	0.06%
2008	219.69	0.80%	0.06%
2009	234.32	0.80%	0.06%
2010	249.93	0.81%	0.06%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Uganda: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Kampala	355	128.05	70.72	0.55	0.04
Jinja	1,238	14.79	8.17	0.06	0.01
Masaka	1,483	8.09	4.47	0.03	0.00
Mbale	1,493	7.81	4.31	0.03	0.00
Mbarara	1,553	6.42	3.54	0.03	0.00
Entebbe	1,575	5.86	3.24	0.03	0.00
Tororo	1,619	5.02	2.77	0.02	0.00
Gulu	1,620	5.02	2.77	0.02	0.00
Total		181.06	100.00	0.78	0.06

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

3.71 UNITED ARAB EMIRATES

Tobacco Manufacturing (US \$ mln): United Arab Emirates 2000 - 2010			
Year	United Arab Emirates	% of Region	% of Globe
2000	330.39	1.58%	0.13%
2001	335.12	1.59%	0.13%
2002	339.91	1.59%	0.13%
2003	344.77	1.59%	0.13%
2004	351.55	1.59%	0.13%
2005	369.62	1.59%	0.13%
2006	390.54	1.59%	0.13%
2007	412.64	1.59%	0.12%
2008	436.00	1.58%	0.12%
2009	460.67	1.58%	0.12%
2010	486.74	1.58%	0.12%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

United Arab Emirates: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Dubai	349	131.09	35.47	0.56	0.04
Abu Dhabi	373	119.76	32.40	0.52	0.04
Sharjah	624	61.60	16.67	0.27	0.02
Ras al-Khaimah	661	57.17	15.47	0.25	0.02
Total		369.62	100.00	1.59	0.13

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

3.72 UZBEKISTAN

Tobacco Manufacturing (US \$ mln): Uzbekistan 2000 - 2010			
Year	Uzbekistan	% of Region	% of Globe
2000	353.17	1.69%	0.14%
2001	361.71	1.71%	0.14%
2002	370.45	1.73%	0.14%
2003	379.40	1.75%	0.14%
2004	389.69	1.77%	0.14%
2005	406.95	1.75%	0.14%
2006	426.12	1.73%	0.14%
2007	446.18	1.72%	0.13%
2008	467.20	1.70%	0.13%
2009	489.20	1.68%	0.13%
2010	512.24	1.66%	0.13%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Uzbekistan: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Tashkent	271	167.58	41.18	0.72	0.06
Samarkand	746	45.76	11.24	0.20	0.02
Namangan	1,014	24.90	6.12	0.11	0.01
Andizhan	1,029	23.69	5.82	0.10	0.01
Bukhara	1,133	18.11	4.45	0.08	0.01
Fergana	1,195	16.17	3.97	0.07	0.01
Kokand	1,243	14.71	3.62	0.06	0.01
Nukus	1,277	13.66	3.36	0.06	0.00
Chirchik	1,311	12.61	3.10	0.05	0.00
Karshi	1,312	12.61	3.10	0.05	0.00
Angren	1,392	10.59	2.60	0.05	0.00
Urgench	1,404	10.35	2.54	0.04	0.00
Margilan	1,410	10.11	2.48	0.04	0.00
Almalyk	1,440	9.22	2.26	0.04	0.00
Navoi	1,459	8.65	2.13	0.04	0.00
Others		8.25	2.03	0.04	0.00
Total		406.95	100.00	1.75	0.14

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

3.73 WESTERN SAHARA

Year	Tobacco Manufacturing (US \$ mln): Western Sahara 2000 - 2010		
	Western Sahara	% of Region	% of Globe
2000	0.41	0.00%	0.00%
2001	0.43	0.00%	0.00%
2002	0.44	0.00%	0.00%
2003	0.46	0.00%	0.00%
2004	0.47	0.00%	0.00%
2005	0.49	0.00%	0.00%
2006	0.51	0.00%	0.00%
2007	0.53	0.00%	0.00%
2008	0.55	0.00%	0.00%
2009	0.57	0.00%	0.00%
2010	0.59	0.00%	0.00%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

City	Western Sahara: Tobacco Manufacturing in 2005, US \$ mln				
	World Rank	US \$ mln	%Country	%Region	%World
Laayoune	2,015	0.36	72.31	0.00	0.00
Semara	2,061	0.07	13.85	0.00	0.00
Dakhla	2,062	0.07	13.85	0.00	0.00
Total		0.49	100.00	0.00	0.00

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

3.74 YEMEN

Year	Tobacco Manufacturing (US \$ mln): Yemen 2000 - 2010		
	Yemen	% of Region	% of Globe
2000	91.73	0.44%	0.04%
2001	92.11	0.44%	0.04%
2002	92.49	0.43%	0.04%
2003	92.87	0.43%	0.03%
2004	93.98	0.43%	0.03%
2005	99.51	0.43%	0.03%
2006	106.14	0.43%	0.03%
2007	113.21	0.44%	0.03%
2008	120.75	0.44%	0.03%
2009	128.79	0.44%	0.03%
2010	137.36	0.44%	0.03%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Yemen: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Sanaa	878	33.22	33.39	0.14	0.01
Aden	1,016	24.74	24.86	0.11	0.01
Taizz	1,271	13.85	13.92	0.06	0.00
Hodeida	1,333	12.06	12.12	0.05	0.00
Mukalla	1,334	11.98	12.04	0.05	0.00
Dhamar	1,794	2.33	2.35	0.01	0.00
El Beida	1,965	0.70	0.70	0.00	0.00
Hajja	1,975	0.62	0.63	0.00	0.00
Total		99.51	100.00	0.43	0.03

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

3.75 ZAMBIA

Tobacco Manufacturing (US \$ mln): Zambia 2000 - 2010			
Year	Zambia	% of Region	% of Globe
2000	52.01	0.25%	0.02%
2001	52.75	0.25%	0.02%
2002	53.50	0.25%	0.02%
2003	54.27	0.25%	0.02%
2004	55.34	0.25%	0.02%
2005	58.18	0.25%	0.02%
2006	61.47	0.25%	0.02%
2007	64.95	0.25%	0.02%
2008	68.63	0.25%	0.02%
2009	72.51	0.25%	0.02%
2010	76.62	0.25%	0.02%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Zambia: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Lusaka	1,140	17.96	30.87	0.08	0.01
Kitwe	1,424	9.75	16.75	0.04	0.00
Ndola	1,443	9.15	15.72	0.04	0.00
Kabwe	1,672	4.13	7.10	0.02	0.00
Mufulira	1,673	4.11	7.06	0.02	0.00
Chingola	1,681	4.01	6.88	0.02	0.00
Luanshya	1,730	3.43	5.89	0.01	0.00
Livingstone	1,825	2.02	3.48	0.01	0.00
Kalulushi	1,835	1.94	3.34	0.01	0.00
Chililabombwe	1,856	1.69	2.91	0.01	0.00
Total		58.18	100.00	0.25	0.02

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

3.76 ZIMBABWE

Tobacco Manufacturing (US \$ mln): Zimbabwe 2000 - 2010			
Year	Zimbabwe	% of Region	% of Globe
2000	139.89	0.67%	0.06%
2001	149.55	0.71%	0.06%
2002	159.87	0.75%	0.06%
2003	170.91	0.79%	0.06%
2004	181.28	0.82%	0.07%
2005	183.73	0.79%	0.06%
2006	184.85	0.75%	0.06%
2007	185.98	0.71%	0.06%
2008	187.11	0.68%	0.05%
2009	188.25	0.65%	0.05%
2010	189.40	0.61%	0.05%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Zimbabwe: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Harare	560	73.51	40.01	0.32	0.03
Bulawayo	740	46.31	25.21	0.20	0.02
Chitungwiza	1,054	21.81	11.87	0.09	0.01
Gweru	1,466	8.53	4.64	0.04	0.00
Mutare	1,506	7.56	4.11	0.03	0.00
Kwekwe	1,608	5.18	2.82	0.02	0.00
Kadoma	1,630	4.86	2.64	0.02	0.00
Hwange	1,667	4.21	2.29	0.02	0.00
Masvingo	1,734	3.35	1.82	0.01	0.00
Zvishavane	1,755	2.91	1.59	0.01	0.00
Chegutu	1,756	2.91	1.59	0.01	0.00
Chinhoyi	1,778	2.59	1.41	0.01	0.00
Total		183.73	100.00	0.79	0.06

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

4 ASIA

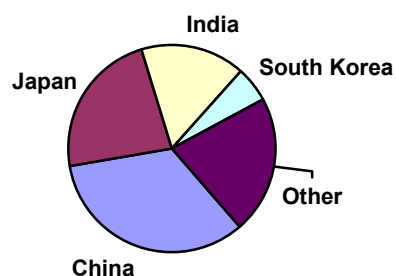
4.1 EXECUTIVE SUMMARY

Market Potential for Tobacco Manufacturing in Asia (US \$ mln): 2005

Country	Latent Demand US \$ mln	% of Asia
China	31,394.31	33.73%
Japan	21,282.44	22.87%
India	15,203.31	16.33%
South Korea	5,359.49	5.76%
Indonesia	4,493.71	4.83%
Thailand	2,829.63	3.04%
Taiwan	2,671.30	2.87%
Philippines	2,117.83	2.28%
Malaysia	1,565.08	1.68%
Bangladesh	1,398.18	1.50%
Hong Kong	1,274.71	1.37%
Vietnam	1,064.46	1.14%
Singapore	773.64	0.83%
Burma	437.90	0.47%
Sri Lanka	432.47	0.46%
Nepal	230.34	0.25%
North Korea	145.55	0.16%
Cambodia	110.20	0.12%
Papua New Guinea	83.07	0.09%
Laos	61.60	0.07%
Macau	53.01	0.06%
Brunei	40.19	0.04%
Mongolia	31.40	0.03%
Bhutan	15.89	0.02%
Maldives	4.14	0.00%
Other	4.13	0.00%
Total	93,077.97	100.00%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Market Potential for Tobacco Manufacturing in Asia (US \$ mln): 2005



The Market for Tobacco Manufacturing in Asia: 2000 - 2010

Year	US \$ mln	% of Globe
2000	85,447.02	34.08
2001	85,897.42	33.50
2002	86,367.06	32.91
2003	86,856.39	32.32
2004	88,007.93	31.80
2005	93,077.97	31.78
2006	99,132.66	31.84
2007	105,599.35	31.90
2008	112,507.07	31.96
2009	119,886.93	32.03
2010	127,772.28	32.09

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

4.2 BANGLADESH**Tobacco Manufacturing (US \$ mln): Bangladesh 2000 - 2010**

Year	Bangladesh	% of Region	% of Globe
2000	1,275.08	1.49%	0.51%
2001	1,284.85	1.50%	0.50%
2002	1,294.69	1.50%	0.49%
2003	1,304.60	1.50%	0.49%
2004	1,323.70	1.50%	0.48%
2005	1,398.18	1.50%	0.48%
2006	1,486.39	1.50%	0.48%
2007	1,580.18	1.50%	0.48%
2008	1,679.88	1.49%	0.48%
2009	1,785.87	1.49%	0.48%
2010	1,898.55	1.49%	0.48%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Bangladesh: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Dhaka	116	584.26	41.79	0.63	0.20
Chittagong	210	242.00	17.31	0.26	0.08
Khulna	284	159.52	11.41	0.17	0.05
Narayanganj	587	66.92	4.79	0.07	0.02
Rajshahi	617	62.72	4.49	0.07	0.02
Mymensingh	735	47.17	3.37	0.05	0.02
Comilla	751	45.44	3.25	0.05	0.02
Barisal	779	42.72	3.06	0.05	0.01
Sylhet	793	41.49	2.97	0.04	0.01
Rangpur	831	37.78	2.70	0.04	0.01
Jessore	838	36.79	2.63	0.04	0.01
Saidpur	907	31.36	2.24	0.03	0.01
Total		1398.18	100.00	1.50	0.48

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

4.3 BHUTAN

Tobacco Manufacturing (US \$ mln): Bhutan 2000 - 2010			
Year	Bhutan	% of Region	% of Globe
2000	14.65	0.02%	0.01%
2001	14.71	0.02%	0.01%
2002	14.77	0.02%	0.01%
2003	14.83	0.02%	0.01%
2004	15.01	0.02%	0.01%
2005	15.89	0.02%	0.01%
2006	16.95	0.02%	0.01%
2007	18.08	0.02%	0.01%
2008	19.29	0.02%	0.01%
2009	20.57	0.02%	0.01%
2010	21.94	0.02%	0.01%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Bhutan: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Thimphu	1,676	4.02	25.32	0.00	0.00
Taga Dzong	1,694	3.82	24.05	0.00	0.00
Punakha	1,772	2.62	16.46	0.00	0.00
Bumthang	1,809	2.21	13.92	0.00	0.00
Phuntsholing	1,827	2.01	12.66	0.00	0.00
Tongsa Dzong	1,977	0.60	3.80	0.00	0.00
Paro	1,978	0.60	3.80	0.00	0.00
Total		15.89	100.00	0.02	0.01

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

4.4 BRUNEI

Tobacco Manufacturing (US \$ mln): Brunei 2000 - 2010			
Year	Brunei	% of Region	% of Globe
2000	35.37	0.04%	0.01%
2001	36.06	0.04%	0.01%
2002	36.76	0.04%	0.01%
2003	37.48	0.04%	0.01%
2004	38.36	0.04%	0.01%
2005	40.19	0.04%	0.01%
2006	42.26	0.04%	0.01%
2007	44.45	0.04%	0.01%
2008	46.74	0.04%	0.01%
2009	49.15	0.04%	0.01%
2010	51.69	0.04%	0.01%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Brunei: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Bandar Seri Begawan	1,052	22.00	54.74	0.02	0.01
Seria	1,409	10.15	25.26	0.01	0.00
Kuala Belait	1,485	8.04	20.00	0.01	0.00
Total		40.19	100.00	0.04	0.01

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

4.5 BURMA

Tobacco Manufacturing (US \$ mln): Burma 2000 - 2010			
Year	Burma	% of Region	% of Globe
2000	396.90	0.46%	0.16%
2001	400.75	0.47%	0.16%
2002	404.63	0.47%	0.15%
2003	408.55	0.47%	0.15%
2004	415.16	0.47%	0.15%
2005	437.90	0.47%	0.15%
2006	464.65	0.47%	0.15%
2007	493.04	0.47%	0.15%
2008	523.16	0.47%	0.15%
2009	555.13	0.46%	0.15%
2010	589.04	0.46%	0.15%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Burma: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Yangon	191	281.22	64.22	0.30	0.10
Mandalay	637	60.96	13.92	0.07	0.02
Moulmein	1,008	25.16	5.75	0.03	0.01
Pegu	1,168	17.15	3.92	0.02	0.01
Bassein	1,188	16.47	3.76	0.02	0.01
Taunggye	1,319	12.35	2.82	0.01	0.00
Sittwe	1,320	12.35	2.82	0.01	0.00
Monywa	1,326	12.24	2.79	0.01	0.00
Total		437.90	100.00	0.47	0.15

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

4.6 CAMBODIA

Tobacco Manufacturing (US \$ mln): Cambodia 2000 - 2010			
Year	Cambodia	% of Region	% of Globe
2000	98.51	0.12%	0.04%
2001	99.91	0.12%	0.04%
2002	101.34	0.12%	0.04%
2003	102.79	0.12%	0.04%
2004	104.81	0.12%	0.04%
2005	110.20	0.12%	0.04%
2006	116.44	0.12%	0.04%
2007	123.03	0.12%	0.04%
2008	129.99	0.12%	0.04%
2009	137.35	0.11%	0.04%
2010	145.12	0.11%	0.04%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Cambodia: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Bhnom Penh	477	85.83	77.88	0.09	0.03
Kompong Cham	1,021	24.37	22.12	0.03	0.01
Total		110.20	100.00	0.12	0.04

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

4.7 CHINA

Tobacco Manufacturing (US \$ mln): China 2000 - 2010			
Year	China	% of Region	% of Globe
2000	29,835.00	34.92%	11.90%
2001	29,659.97	34.53%	11.57%
2002	29,485.97	34.14%	11.24%
2003	29,312.99	33.75%	10.91%
2004	29,441.40	33.45%	10.64%
2005	31,394.31	33.73%	10.72%
2006	33,798.94	34.09%	10.86%
2007	36,387.75	34.46%	10.99%
2008	39,174.85	34.82%	11.13%
2009	42,175.43	35.18%	11.27%
2010	45,405.84	35.54%	11.40%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

China: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Shanghai	5	4,495.27	14.32	4.83	1.53
Beijing	6	3,746.31	11.93	4.02	1.28
Chongqing	9	3,170.49	10.10	3.41	1.08
Guangzhou	11	2,892.22	9.21	3.11	0.99
Chengdu	14	2,661.77	8.48	2.86	0.91
Tianjin	18	2,302.68	7.33	2.47	0.79
Harbin	30	1,518.99	4.84	1.63	0.52
Nanjing	31	1,506.33	4.80	1.62	0.51
Wuhan	32	1,499.70	4.78	1.61	0.51
Jinan	36	1,391.36	4.43	1.49	0.48
Shenyang	38	1,277.11	4.07	1.37	0.44
Changchun	41	1,220.55	3.89	1.31	0.42
Xi'an	43	1,209.08	3.85	1.30	0.41
Dalian	49	1,150.48	3.66	1.24	0.39
Shenzhen	79	798.54	2.54	0.86	0.27
Others		553.42	1.76	0.59	0.19
Total		31394.31	100.00	33.73	10.72

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

4.8 HONG KONG

Tobacco Manufacturing (US \$ mln): Hong Kong 2000 - 2010			
Year	Hong Kong	% of Region	% of Globe
2000	1,248.50	1.46%	0.50%
2001	1,228.96	1.43%	0.48%
2002	1,209.72	1.40%	0.46%
2003	1,190.79	1.37%	0.44%
2004	1,187.13	1.35%	0.43%
2005	1,274.71	1.37%	0.44%
2006	1,385.09	1.40%	0.44%
2007	1,505.03	1.43%	0.45%
2008	1,635.36	1.45%	0.46%
2009	1,776.97	1.48%	0.47%
2010	1,930.85	1.51%	0.48%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Hong Kong: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Hong Kong	39	1,274.71	100.00	1.37	0.44
Total		1274.71	100.00	1.37	0.44

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

4.9 INDIA

Tobacco Manufacturing (US \$ mln): India 2000 - 2010			
Year	India	% of Region	% of Globe
2000	14,014.55	16.40%	5.59%
2001	14,072.23	16.38%	5.49%
2002	14,130.14	16.36%	5.38%
2003	14,188.30	16.34%	5.28%
2004	14,357.96	16.31%	5.19%
2005	15,203.31	16.33%	5.19%
2006	16,215.77	16.36%	5.21%
2007	17,295.65	16.38%	5.22%
2008	18,447.44	16.40%	5.24%
2009	19,675.94	16.41%	5.26%
2010	20,986.25	16.42%	5.27%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

India: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Maharashtra State	16	2,622.22	17.25	2.82	0.90
Uttar Pradesh State	26	1,800.68	11.84	1.93	0.61
West Bengal State	42	1,214.95	7.99	1.31	0.41
Andhra Pradesh State	46	1,167.02	7.68	1.25	0.40
Tamil Nadu State	54	1,048.24	6.89	1.13	0.36
Gujarat State	60	947.74	6.23	1.02	0.32
Madhya Pradesh State	61	945.72	6.22	1.02	0.32
Karnataka State	69	858.73	5.65	0.92	0.29
Bihar State	70	856.81	5.64	0.92	0.29
Rajasthan State	100	670.10	4.41	0.72	0.23
Punjab State	101	665.96	4.38	0.72	0.23
Haryana State	133	478.29	3.15	0.51	0.16
Kerala State	142	445.74	2.93	0.48	0.15
Orissa State	163	379.45	2.50	0.41	0.13
Union Territories	169	350.50	2.31	0.38	0.12
Others		751.15	4.94	0.81	0.26
Total		15203.31	100.00	16.33	5.19

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

4.10 INDONESIA

Tobacco Manufacturing (US \$ mln): Indonesia 2000 - 2010			
Year	Indonesia	% of Region	% of Globe
2000	4,066.69	4.76%	1.62%
2001	4,108.18	4.78%	1.60%
2002	4,150.09	4.81%	1.58%
2003	4,192.43	4.83%	1.56%
2004	4,261.88	4.84%	1.54%
2005	4,493.71	4.83%	1.53%
2006	4,766.01	4.81%	1.53%
2007	5,054.80	4.79%	1.53%
2008	5,361.10	4.77%	1.52%
2009	5,685.95	4.74%	1.52%
2010	6,030.49	4.72%	1.51%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Indonesia: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Jawa Barat	75	813.65	18.11	0.87	0.28
DKI Jakarta	93	716.34	15.94	0.77	0.24
Jawa Timur	95	688.19	15.31	0.74	0.23
Jawa Tengah	139	464.58	10.34	0.50	0.16
Sumatra Utara	206	252.71	5.62	0.27	0.09
Riau	235	205.98	4.58	0.22	0.07
Kalimantan Timur	281	160.86	3.58	0.17	0.05
Sumatra Selatan	293	155.49	3.46	0.17	0.05
Daerah Istimewa Aceh	340	133.25	2.97	0.14	0.05
Sulawesi Selatan	414	105.62	2.35	0.11	0.04
Sumatra Barat	488	83.74	1.86	0.09	0.03
Lampung	503	82.18	1.83	0.09	0.03
Kalimantan Barat	515	80.07	1.78	0.09	0.03
Bali	535	77.49	1.72	0.08	0.03
Irian Jaya	562	73.31	1.63	0.08	0.03
Others		400.25	8.91	0.43	0.14
Total		4493.71	100.00	4.83	1.53

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

4.11 JAPAN

Tobacco Manufacturing (US \$ mln): Japan 2000 - 2010			
Year	Japan	% of Region	% of Globe
2000	18,240.02	21.35%	7.28%
2001	18,757.72	21.84%	7.32%
2002	19,290.10	22.34%	7.35%
2003	19,837.59	22.84%	7.38%
2004	20,438.14	23.22%	7.38%
2005	21,282.44	22.87%	7.27%
2006	22,199.59	22.39%	7.13%
2007	23,156.27	21.93%	7.00%
2008	24,154.18	21.47%	6.86%
2009	25,195.09	21.02%	6.73%
2010	26,280.86	20.57%	6.60%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Japan: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Tokyo (23-wards)	7	3,564.96	16.75	3.83	1.22
Yokohama	34	1,444.35	6.79	1.55	0.49
Nagoya	73	826.23	3.88	0.89	0.28
Osaka	81	787.60	3.70	0.85	0.27
Sapporo	119	567.03	2.66	0.61	0.19
Kawasaki	131	512.89	2.41	0.55	0.18
Kyoto	135	467.88	2.20	0.50	0.16
Kobe	143	443.84	2.09	0.48	0.15
Fukuoka	151	419.59	1.97	0.45	0.14
Hiroshima	154	399.77	1.88	0.43	0.14
Chiba	176	338.30	1.59	0.36	0.12
Sendai	177	337.06	1.58	0.36	0.12
Kitakyushu	195	275.52	1.29	0.30	0.09
Sakai	202	262.49	1.23	0.28	0.09
Sagamihara	215	228.91	1.08	0.25	0.08
Others		10,406.02	48.89	11.18	3.55
Total		21282.44	100.00	22.87	7.27

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

4.12 LAOS

Tobacco Manufacturing (US \$ mln): Laos 2000 - 2010			
Year	Laos	% of Region	% of Globe
2000	55.07	0.06%	0.02%
2001	55.85	0.07%	0.02%
2002	56.65	0.07%	0.02%
2003	57.46	0.07%	0.02%
2004	58.59	0.07%	0.02%
2005	61.60	0.07%	0.02%
2006	65.09	0.07%	0.02%
2007	68.77	0.07%	0.02%
2008	72.67	0.06%	0.02%
2009	76.78	0.06%	0.02%
2010	81.12	0.06%	0.02%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Laos: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Vientiane	780	42.69	69.30	0.05	0.01
Savannakhet	1,579	5.78	9.38	0.01	0.00
Pakse	1,611	5.10	8.27	0.01	0.00
Luang Prabang	1,622	4.98	8.09	0.01	0.00
Sayaboury	1,865	1.59	2.57	0.00	0.00
Khammouane	1,873	1.47	2.39	0.00	0.00
Total		61.60	100.00	0.07	0.02

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

4.13 MACAU

Tobacco Manufacturing (US \$ mln): Macau 2000 - 2010			
Year	Macau	% of Region	% of Globe
2000	45.94	0.05%	0.02%
2001	47.07	0.05%	0.02%
2002	48.23	0.06%	0.02%
2003	49.42	0.06%	0.02%
2004	50.78	0.06%	0.02%
2005	53.01	0.06%	0.02%
2006	55.48	0.06%	0.02%
2007	58.07	0.05%	0.02%
2008	60.77	0.05%	0.02%
2009	63.61	0.05%	0.02%
2010	66.57	0.05%	0.02%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Macau: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Macau	710	49.90	94.12	0.05	0.02
Taipa	1,791	2.40	4.52	0.00	0.00
Coloane	1,960	0.72	1.36	0.00	0.00
Total		53.01	100.00	0.06	0.02

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

4.14 MALAYSIA

Tobacco Manufacturing (US \$ mln): Malaysia 2000 - 2010			
Year	Malaysia	% of Region	% of Globe
2000	1,500.91	1.76%	0.60%
2001	1,487.67	1.73%	0.58%
2002	1,474.54	1.71%	0.56%
2003	1,461.54	1.68%	0.54%
2004	1,464.65	1.66%	0.53%
2005	1,565.08	1.68%	0.53%
2006	1,689.65	1.70%	0.54%
2007	1,824.13	1.73%	0.55%
2008	1,969.33	1.75%	0.56%
2009	2,126.07	1.77%	0.57%
2010	2,295.30	1.80%	0.58%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Malaysia: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Kuala Lumpur	172	345.64	22.08	0.37	0.12
Ipoh	391	115.50	7.38	0.12	0.04
Johor Baharu	429	99.20	6.34	0.11	0.03
Melaka	463	89.35	5.71	0.10	0.03
Petaling Jaya	541	76.93	4.92	0.08	0.03
Tawai	556	73.88	4.72	0.08	0.03
Kelang	559	73.56	4.70	0.08	0.03
Kuala Terengganu	577	69.02	4.41	0.07	0.02
Sandakan	582	67.44	4.31	0.07	0.02
Kota Baharu	592	66.32	4.24	0.07	0.02
George Town	593	66.22	4.23	0.07	0.02
Kota Kinabalu	616	62.93	4.02	0.07	0.02
Kuantan	645	59.87	3.83	0.06	0.02
Taiping	672	55.29	3.53	0.06	0.02
Seremban	675	55.11	3.52	0.06	0.02
Others		188.80	12.06	0.20	0.06
Total		1565.08	100.00	1.68	0.53

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

4.15 MALDIVES

Tobacco Manufacturing (US \$ mln): Maldives 2000 - 2010			
Year	Maldives	% of Region	% of Globe
2000	3.91	0.00%	0.00%
2001	3.89	0.00%	0.00%
2002	3.88	0.00%	0.00%
2003	3.86	0.00%	0.00%
2004	3.88	0.00%	0.00%
2005	4.14	0.00%	0.00%
2006	4.44	0.00%	0.00%
2007	4.78	0.00%	0.00%
2008	5.13	0.00%	0.00%
2009	5.52	0.00%	0.00%
2010	5.93	0.00%	0.00%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Maldives: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Male	1,671	4.14	100.00	0.00	0.00
Total		4.14	100.00	0.00	0.00

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

4.16 MONGOLIA

Tobacco Manufacturing (US \$ mln): Mongolia 2000 - 2010			
Year	Mongolia	% of Region	% of Globe
2000	25.95	0.03%	0.01%
2001	27.01	0.03%	0.01%
2002	28.11	0.03%	0.01%
2003	29.25	0.03%	0.01%
2004	30.41	0.03%	0.01%
2005	31.40	0.03%	0.01%
2006	32.39	0.03%	0.01%
2007	33.42	0.03%	0.01%
2008	34.47	0.03%	0.01%
2009	35.56	0.03%	0.01%
2010	36.69	0.03%	0.01%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Mongolia: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Ulaanbaatar	1,031	23.32	74.25	0.03	0.01
Darhan	1,732	3.40	10.84	0.00	0.00
Erdenedalay	1,846	1.83	5.83	0.00	0.00
Choybalsan	1,920	0.98	3.12	0.00	0.00
Nalayh	1,973	0.64	2.03	0.00	0.00
Ulaangom	1,974	0.64	2.03	0.00	0.00
Uliastay	1,980	0.60	1.90	0.00	0.00
Total		31.40	100.00	0.03	0.01

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

4.17 NEPAL

Tobacco Manufacturing (US \$ mln): Nepal 2000 - 2010			
Year	Nepal	% of Region	% of Globe
2000	204.94	0.24%	0.08%
2001	208.19	0.24%	0.08%
2002	211.48	0.24%	0.08%
2003	214.84	0.25%	0.08%
2004	219.31	0.25%	0.08%
2005	230.34	0.25%	0.08%
2006	243.03	0.25%	0.08%
2007	256.42	0.24%	0.08%
2008	270.55	0.24%	0.08%
2009	285.45	0.24%	0.08%
2010	301.18	0.24%	0.08%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Nepal: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Kathmandu	638	60.89	26.43	0.07	0.02
Sallyan	814	39.38	17.10	0.04	0.01
Pyuthan	825	38.35	16.65	0.04	0.01
Jumla	869	34.20	14.85	0.04	0.01
Biratnagar	1,022	24.36	10.57	0.03	0.01
Lalitpur	1,074	20.73	9.00	0.02	0.01
Bhaktapur	1,315	12.44	5.40	0.01	0.00
Total		230.34	100.00	0.25	0.08

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

4.18 NORTH KOREA

Tobacco Manufacturing (US \$ mln): North Korea 2000 - 2010			
Year	North Korea	% of Region	% of Globe
2000	116.52	0.14%	0.05%
2001	122.53	0.14%	0.05%
2002	128.86	0.15%	0.05%
2003	135.51	0.16%	0.05%
2004	141.98	0.16%	0.05%
2005	145.55	0.16%	0.05%
2006	148.69	0.15%	0.05%
2007	151.91	0.14%	0.05%
2008	155.19	0.14%	0.04%
2009	158.54	0.13%	0.04%
2010	161.96	0.13%	0.04%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

North Korea: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Pyongyang	653	57.94	39.81	0.06	0.02
Chongjin	1,183	16.56	11.37	0.02	0.01
Nampo	1,229	15.17	10.42	0.02	0.01
Sinuiju	1,370	10.98	7.54	0.01	0.00
Hungnam	1,454	8.78	6.03	0.01	0.00
Wonsan	1,501	7.68	5.28	0.01	0.00
Kaesong	1,502	7.60	5.22	0.01	0.00
Hamhung	1,523	7.14	4.90	0.01	0.00
Kimchaek	1,564	6.17	4.24	0.01	0.00
Haeju	1,640	4.68	3.21	0.01	0.00
Sariwon	1,763	2.85	1.96	0.00	0.00
Total		145.55	100.00	0.16	0.05

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

4.19 PAPUA NEW GUINEA

Tobacco Manufacturing (US \$ mln): Papua New Guinea 2000 - 2010			
Year	Papua New Guinea	% of Region	% of Globe
2000	72.99	0.09%	0.03%
2001	74.45	0.09%	0.03%
2002	75.94	0.09%	0.03%
2003	77.46	0.09%	0.03%
2004	79.32	0.09%	0.03%
2005	83.07	0.09%	0.03%
2006	87.31	0.09%	0.03%
2007	91.77	0.09%	0.03%
2008	96.46	0.09%	0.03%
2009	101.39	0.08%	0.03%
2010	106.57	0.08%	0.03%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Papua New Guinea: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Port Moresby	829	38.15	45.92	0.04	0.01
Lae	1,089	20.08	24.17	0.02	0.01
Madang	1,559	6.27	7.55	0.01	0.00
Wewak	1,580	5.77	6.95	0.01	0.00
Goroka	1,592	5.52	6.65	0.01	0.00
Rabaul	1,677	4.02	4.83	0.00	0.00
Mount Hagen	1,736	3.26	3.93	0.00	0.00
Total		83.07	100.00	0.09	0.03

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

4.20 PHILIPPINES

Tobacco Manufacturing (US \$ mln): Philippines 2000 - 2010			
Year	Philippines	% of Region	% of Globe
2000	1,881.36	2.20%	0.75%
2001	1,912.15	2.23%	0.75%
2002	1,943.43	2.25%	0.74%
2003	1,975.23	2.27%	0.73%
2004	2,017.14	2.29%	0.73%
2005	2,117.83	2.28%	0.72%
2006	2,233.45	2.25%	0.72%
2007	2,355.39	2.23%	0.71%
2008	2,483.98	2.21%	0.71%
2009	2,619.59	2.19%	0.70%
2010	2,762.60	2.16%	0.69%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Philippines: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Manila	23	1,873.53	88.46	2.01	0.64
Quezon City	767	43.46	2.05	0.05	0.01
Davao	1,013	24.91	1.18	0.03	0.01
Cebu	1,147	17.84	0.84	0.02	0.01
Caloocan	1,181	16.66	0.79	0.02	0.01
Makati	1,344	11.75	0.55	0.01	0.00
Zamboanga	1,351	11.47	0.54	0.01	0.00
Cagayan de Oro	1,383	10.72	0.51	0.01	0.00
Pasig	1,406	10.31	0.49	0.01	0.00
Pasay	1,411	10.06	0.48	0.01	0.00
Las Pinas	1,419	9.86	0.47	0.01	0.00
Bacolod	1,451	8.89	0.42	0.01	0.00
Valenzuela	1,453	8.82	0.42	0.01	0.00
Marikina	1,484	8.04	0.38	0.01	0.00
Paranaque	1,486	7.99	0.38	0.01	0.00
Others		43.54	2.06	0.05	0.01
Total		2117.83	100.00	2.28	0.72

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

4.21 SEYCHELLES

Tobacco Manufacturing (US \$ mln): Seychelles 2000 - 2010			
Year	Seychelles	% of Region	% of Globe
2000	3.55	0.00%	0.00%
2001	3.64	0.00%	0.00%
2002	3.74	0.00%	0.00%
2003	3.85	0.00%	0.00%
2004	3.96	0.00%	0.00%
2005	4.13	0.00%	0.00%
2006	4.31	0.00%	0.00%
2007	4.50	0.00%	0.00%
2008	4.70	0.00%	0.00%
2009	4.90	0.00%	0.00%
2010	5.12	0.00%	0.00%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Seychelles: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Victoria	1,759	2.88	69.70	0.00	0.00
Anse Boileau	1,995	0.50	12.12	0.00	0.00
Anse Royale	2,009	0.38	9.09	0.00	0.00
Cascade	2,010	0.38	9.09	0.00	0.00
Total		4.13	100.00	0.00	0.00

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

4.22 SINGAPORE

Tobacco Manufacturing (US \$ mln): Singapore 2000 - 2010			
Year	Singapore	% of Region	% of Globe
2000	758.87	0.89%	0.30%
2001	746.63	0.87%	0.29%
2002	734.58	0.85%	0.28%
2003	722.72	0.83%	0.27%
2004	720.24	0.82%	0.26%
2005	773.64	0.83%	0.26%
2006	841.02	0.85%	0.27%
2007	914.27	0.87%	0.28%
2008	993.90	0.88%	0.28%
2009	1,080.46	0.90%	0.29%
2010	1,174.56	0.92%	0.30%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Singapore: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Singapore	83	773.64	100.00	0.83	0.26
Total		773.64	100.00	0.83	0.26

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

4.23 SOUTH KOREA

Tobacco Manufacturing (US \$ mln): South Korea 2000 - 2010			
Year	South Korea	% of Region	% of Globe
2000	5,170.90	6.05%	2.06%
2001	5,115.14	5.95%	2.00%
2002	5,059.98	5.86%	1.93%
2003	5,005.41	5.76%	1.86%
2004	5,008.61	5.69%	1.81%
2005	5,359.49	5.76%	1.83%
2006	5,796.79	5.85%	1.86%
2007	6,269.78	5.94%	1.89%
2008	6,781.36	6.03%	1.93%
2009	7,334.68	6.12%	1.96%
2010	7,933.15	6.21%	1.99%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

South Korea: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Seoul	17	2,617.92	48.85	2.81	0.89
Pusan	103	658.79	12.29	0.71	0.22
Inchon	138	465.03	8.68	0.50	0.16
Taegu	164	377.84	7.05	0.41	0.13
Kwangju	219	222.83	4.16	0.24	0.08
Taejon	220	222.83	4.16	0.24	0.08
Ulsan	232	214.11	3.99	0.23	0.07
Suwon	246	194.08	3.62	0.21	0.07
Masan	358	127.24	2.37	0.14	0.04
Chonju	410	106.89	1.99	0.11	0.04
Cheju	438	96.88	1.81	0.10	0.03
Mokpo	677	55.06	1.03	0.06	0.02
Total		5359.49	100.00	5.76	1.83

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

4.24 SRI LANKA

Tobacco Manufacturing (US \$ mln): Sri Lanka 2000 - 2010			
Year	Sri Lanka	% of Region	% of Globe
2000	396.22	0.46%	0.16%
2001	398.65	0.46%	0.16%
2002	401.09	0.46%	0.15%
2003	403.56	0.46%	0.15%
2004	409.00	0.46%	0.15%
2005	432.47	0.46%	0.15%
2006	460.40	0.46%	0.15%
2007	490.14	0.46%	0.15%
2008	521.80	0.46%	0.15%
2009	555.51	0.46%	0.15%
2010	591.39	0.46%	0.15%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Sri Lanka: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Colombo	243	197.05	45.56	0.21	0.07
Dehiwala	676	55.10	12.74	0.06	0.02
Jaffna	794	41.26	9.54	0.04	0.01
Moratuwa	806	39.81	9.21	0.04	0.01
Kandy	835	37.51	8.67	0.04	0.01
Galle	905	31.45	7.27	0.03	0.01
Negombo	1,155	17.60	4.07	0.02	0.01
Trincomalee	1,307	12.69	2.94	0.01	0.00
Total		432.47	100.00	0.46	0.15

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

4.25 TAIWAN

Tobacco Manufacturing (US \$ mln): Taiwan 2000 - 2010			
Year	Taiwan	% of Region	% of Globe
2000	2,473.76	2.90%	0.99%
2001	2,480.21	2.89%	0.97%
2002	2,486.67	2.88%	0.95%
2003	2,493.15	2.87%	0.93%
2004	2,520.11	2.86%	0.91%
2005	2,671.30	2.87%	0.91%
2006	2,853.20	2.88%	0.92%
2007	3,047.49	2.89%	0.92%
2008	3,255.01	2.89%	0.92%
2009	3,476.66	2.90%	0.93%
2010	3,713.40	2.91%	0.93%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Taiwan: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Taipei	77	800.22	29.96	0.86	0.27
Kaohsiung	178	336.72	12.60	0.36	0.11
Taichung	217	227.62	8.52	0.24	0.08
Tainan	327	137.42	5.14	0.15	0.05
Panchiao	406	108.77	4.07	0.12	0.04
Hsinchu	517	79.96	2.99	0.09	0.03
Chungho	523	79.29	2.97	0.09	0.03
Sanchung	532	78.00	2.92	0.08	0.03
Keelung	557	73.87	2.77	0.08	0.03
Chungli	629	61.44	2.30	0.07	0.02
Chiayi	647	59.54	2.23	0.06	0.02
Taoyuan	670	55.37	2.07	0.06	0.02
Fengshan	689	53.80	2.01	0.06	0.02
Hsintien	703	51.42	1.92	0.06	0.02
Yungho	727	47.83	1.79	0.05	0.02
Others		420.05	15.72	0.45	0.14
Total		2671.30	100.00	2.87	0.91

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

4.26 THAILAND

Tobacco Manufacturing (US \$ mln): Thailand 2000 - 2010			
Year	Thailand	% of Region	% of Globe
2000	2,537.14	2.97%	1.01%
2001	2,570.82	2.99%	1.00%
2002	2,604.94	3.02%	0.99%
2003	2,639.51	3.04%	0.98%
2004	2,689.36	3.06%	0.97%
2005	2,829.63	3.04%	0.97%
2006	2,992.60	3.02%	0.96%
2007	3,164.96	3.00%	0.96%
2008	3,347.25	2.98%	0.95%
2009	3,540.03	2.95%	0.95%
2010	3,743.91	2.93%	0.94%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Thailand: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Bangkok	15	2,634.54	93.11	2.83	0.90
Chon Buri	435	97.93	3.46	0.11	0.03
Songkhla	933	29.86	1.06	0.03	0.01
Nakhon Ratchasima	1,150	17.75	0.63	0.02	0.01
Chiang Mai	1,167	17.28	0.61	0.02	0.01
Khon Kaen	1,217	15.52	0.55	0.02	0.01
Nakhon Si Thammarat	1,361	11.21	0.40	0.01	0.00
Phitsanulok	1,629	4.86	0.17	0.01	0.00
Hat Yai	1,966	0.68	0.02	0.00	0.00
Total		2829.63	100.00	3.04	0.97

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

4.27 VIETNAM

Tobacco Manufacturing (US \$ mln): Vietnam 2000 - 2010			
Year	Vietnam	% of Region	% of Globe
2000	973.73	1.14%	0.39%
2001	980.20	1.14%	0.38%
2002	986.71	1.14%	0.38%
2003	993.26	1.14%	0.37%
2004	1,007.04	1.14%	0.36%
2005	1,064.46	1.14%	0.36%
2006	1,132.68	1.14%	0.36%
2007	1,205.28	1.14%	0.36%
2008	1,282.53	1.14%	0.36%
2009	1,364.73	1.14%	0.36%
2010	1,452.21	1.14%	0.36%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Vietnam: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Ho Chi Minh	180	334.86	31.46	0.36	0.11
Can Tho	189	284.22	26.70	0.31	0.10
Hanoi	248	192.16	18.05	0.21	0.07
Thai Nguyen	490	83.36	7.83	0.09	0.03
Da Nang	493	83.18	7.81	0.09	0.03
Hue	604	65.43	6.15	0.07	0.02
Pleiku	1,065	21.24	2.00	0.02	0.01
Total		1064.46	100.00	1.14	0.36

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

5 EUROPE

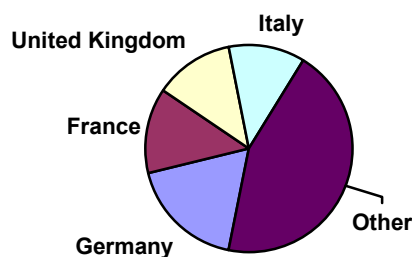
5.1 EXECUTIVE SUMMARY

Market Potential for Tobacco Manufacturing in Europe (US \$ mln): 2005

Country	Latent Demand US \$ mln	% of Europe
Germany	13,188.08	17.95%
France	9,868.56	13.43%
United Kingdom	9,264.35	12.61%
Italy	8,659.18	11.78%
Spain	4,933.76	6.71%
Russia	3,875.46	5.27%
Netherlands	2,658.54	3.62%
Poland	2,250.29	3.06%
Belgium	1,775.03	2.42%
Switzerland	1,410.09	1.92%
Austria	1,383.51	1.88%
Sweden	1,350.37	1.84%
Ukraine	1,308.87	1.78%
Greece	1,243.88	1.69%
Portugal	1,081.55	1.47%
Denmark	926.90	1.26%
Czech Republic	899.74	1.22%
Romania	899.12	1.22%
Norway	844.15	1.15%
Finland	815.97	1.11%
Hungary	785.24	1.07%
Kazakhstan	604.26	0.82%
Ireland	576.52	0.78%
Belarus	539.37	0.73%
Slovakia	375.25	0.51%
Other	1,971.68	2.68%
Total	73,489.74	100.00%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Market Potential for Tobacco Manufacturing in Europe (US \$ mln): 2005



The Market for Tobacco Manufacturing in Europe: 2000 - 2010

Year	US \$ mln	% of Globe
2000	65,331.82	26.06
2001	66,381.15	25.89
2002	67,451.08	25.70
2003	68,541.99	25.50
2004	69,988.96	25.29
2005	73,489.74	25.09
2006	77,515.13	24.90
2007	81,764.87	24.70
2008	86,251.78	24.50
2009	90,989.39	24.31
2010	95,992.07	24.11

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

5.2 ALBANIA

Tobacco Manufacturing (US \$ mln): Albania 2000 - 2010

Year	Albania	% of Region	% of Globe
2000	68.93	0.11%	0.03%
2001	68.69	0.10%	0.03%
2002	68.46	0.10%	0.03%
2003	68.23	0.10%	0.03%
2004	68.65	0.10%	0.02%
2005	73.08	0.10%	0.02%
2006	78.50	0.10%	0.03%
2007	84.31	0.10%	0.03%
2008	90.56	0.10%	0.03%
2009	97.27	0.11%	0.03%
2010	104.47	0.11%	0.03%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Albania: Tobacco Manufacturing in 2005, US \$ mln

City	World Rank	US \$ mln	%Country	%Region	%World
Tirane	1,028	23.70	32.42	0.03	0.01
Durres	1,478	8.28	11.33	0.01	0.00
Elbasan	1,480	8.18	11.19	0.01	0.00
Shkoder	1,488	7.97	10.90	0.01	0.00
Vlore	1,524	7.13	9.76	0.01	0.00
Korce	1,548	6.50	8.90	0.01	0.00
Berat	1,660	4.30	5.88	0.01	0.00
Fier	1,668	4.19	5.74	0.01	0.00
Lushnje	1,765	2.83	3.87	0.00	0.00
Total		73.08	100.00	0.10	0.02

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

5.3 ANDORRA

Tobacco Manufacturing (US \$ mln): Andorra 2000 - 2010			
Year	Andorra	% of Region	% of Globe
2000	6.76	0.01%	0.00%
2001	7.00	0.01%	0.00%
2002	7.25	0.01%	0.00%
2003	7.51	0.01%	0.00%
2004	7.77	0.01%	0.00%
2005	8.06	0.01%	0.00%
2006	8.35	0.01%	0.00%
2007	8.66	0.01%	0.00%
2008	8.97	0.01%	0.00%
2009	9.30	0.01%	0.00%
2010	9.64	0.01%	0.00%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Andorra: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Andorra la Vella	1,632	4.83	60.00	0.01	0.00
Les Escaldes	1,740	3.22	40.00	0.00	0.00
Total		8.06	100.00	0.01	0.00

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

5.4 AUSTRIA

Tobacco Manufacturing (US \$ mln): Austria 2000 - 2010			
Year	Austria	% of Region	% of Globe
2000	1,219.53	1.87%	0.49%
2001	1,242.64	1.87%	0.48%
2002	1,266.19	1.88%	0.48%
2003	1,290.19	1.88%	0.48%
2004	1,320.08	1.89%	0.48%
2005	1,383.51	1.88%	0.47%
2006	1,455.58	1.88%	0.47%
2007	1,531.41	1.87%	0.46%
2008	1,611.19	1.87%	0.46%
2009	1,695.12	1.86%	0.45%
2010	1,783.43	1.86%	0.45%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Austria: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Vienna	72	830.97	60.06	1.13	0.28
Graz	346	131.89	9.53	0.18	0.05
Linz	407	108.55	7.85	0.15	0.04
Salzburg	547	75.44	5.45	0.10	0.03
Innsbruck	615	63.50	4.59	0.09	0.02
Klagenfurt	734	47.22	3.41	0.06	0.02
Villach	951	28.77	2.08	0.04	0.01
Wels	966	27.68	2.00	0.04	0.01
Sankt Poelten	975	27.14	1.96	0.04	0.01
Steyr	1,077	20.63	1.49	0.03	0.01
Bregenz	1,227	15.20	1.10	0.02	0.01
Eisenstadt	1,547	6.51	0.47	0.01	0.00
Total		1383.51	100.00	1.88	0.47

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

5.5 BELARUS

Tobacco Manufacturing (US \$ mln): Belarus 2000 - 2010			
Year	Belarus	% of Region	% of Globe
2000	482.13	0.74%	0.19%
2001	489.02	0.74%	0.19%
2002	496.01	0.74%	0.19%
2003	503.11	0.73%	0.19%
2004	513.00	0.73%	0.19%
2005	539.37	0.73%	0.18%
2006	569.90	0.74%	0.18%
2007	602.15	0.74%	0.18%
2008	636.23	0.74%	0.18%
2009	672.24	0.74%	0.18%
2010	710.28	0.74%	0.18%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Belarus: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Minsk	236	204.45	37.91	0.28	0.07
Gomel	612	64.33	11.93	0.09	0.02
Mogilyov	743	45.81	8.49	0.06	0.02
Vitebsk	754	45.03	8.35	0.06	0.02
Grodno	861	34.74	6.44	0.05	0.01
Brest	881	33.20	6.15	0.05	0.01
Bobruysk	953	28.69	5.32	0.04	0.01
Baranovich	1,080	20.46	3.79	0.03	0.01
Borisov	1,123	18.53	3.44	0.03	0.01
Orsha	1,203	15.83	2.93	0.02	0.01
Pinsk	1,224	15.31	2.84	0.02	0.01
Mozyr	1,299	13.00	2.41	0.02	0.00
Total		539.37	100.00	0.73	0.18

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

5.6 BELGIUM

Tobacco Manufacturing (US \$ mln): Belgium 2000 - 2010			
Year	Belgium	% of Region	% of Globe
2000	1,589.10	2.43%	0.63%
2001	1,611.00	2.43%	0.63%
2002	1,633.21	2.42%	0.62%
2003	1,655.73	2.42%	0.62%
2004	1,687.64	2.41%	0.61%
2005	1,775.03	2.42%	0.61%
2006	1,876.38	2.42%	0.60%
2007	1,983.51	2.43%	0.60%
2008	2,096.76	2.43%	0.60%
2009	2,216.47	2.44%	0.59%
2010	2,343.02	2.44%	0.59%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Belgium: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Brussels	109	619.35	34.89	0.84	0.21
Antwerp	184	303.93	17.12	0.41	0.10
Ghent	307	148.77	8.38	0.20	0.05
Charleroi	338	133.45	7.52	0.18	0.05
Liege	356	127.70	7.19	0.17	0.04
Bruges	549	75.34	4.24	0.10	0.03
Namur	599	65.77	3.71	0.09	0.02
Mons	658	57.47	3.24	0.08	0.02
Leuven	691	53.63	3.02	0.07	0.02
Aalst	716	49.16	2.77	0.07	0.02
Kortrijk	718	48.53	2.73	0.07	0.02
Mechelen	719	48.53	2.73	0.07	0.02
Oostende	769	43.42	2.45	0.06	0.01
Total		1775.03	100.00	2.42	0.61

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

5.7 BOSNIA AND HERZEGOVINA

Tobacco Manufacturing (US \$ mln): Bosnia and Herzegovina 2000 - 2010			
Year	Bosnia and Herzegovina	% of Region	% of Globe
2000	43.10	0.07%	0.02%
2001	42.84	0.06%	0.02%
2002	42.59	0.06%	0.02%
2003	42.34	0.06%	0.02%
2004	42.53	0.06%	0.02%
2005	45.35	0.06%	0.02%
2006	48.82	0.06%	0.02%
2007	52.56	0.06%	0.02%
2008	56.59	0.07%	0.02%
2009	60.92	0.07%	0.02%
2010	65.59	0.07%	0.02%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Bosnia and Herzegovina: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Sarajevo	1,148	17.84	39.33	0.02	0.01
Banja Luca	1,544	6.61	14.57	0.01	0.00
Zenica	1,626	4.92	10.84	0.01	0.00
Tuzla	1,655	4.45	9.80	0.01	0.00
Mostar	1,662	4.28	9.44	0.01	0.00
Prijedor	1,697	3.80	8.37	0.01	0.00
Doboj	1,725	3.46	7.63	0.00	0.00
Total		45.35	100.00	0.06	0.02

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

5.8 BULGARIA

Tobacco Manufacturing (US \$ mln): Bulgaria 2000 - 2010			
Year	Bulgaria	% of Region	% of Globe
2000	299.68	0.46%	0.12%
2001	302.43	0.46%	0.12%
2002	305.21	0.45%	0.12%
2003	308.01	0.45%	0.11%
2004	312.88	0.45%	0.11%
2005	330.13	0.45%	0.11%
2006	350.46	0.45%	0.11%
2007	372.05	0.46%	0.11%
2008	394.97	0.46%	0.11%
2009	419.29	0.46%	0.11%
2010	445.12	0.46%	0.11%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Bulgaria: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Sofia	353	128.92	39.05	0.18	0.04
Plovdiv	797	40.77	12.35	0.06	0.01
Varna	859	34.94	10.58	0.05	0.01
Burgas	1,043	22.61	6.85	0.03	0.01
Ruse	1,057	21.70	6.57	0.03	0.01
Stara Zagora	1,149	17.81	5.40	0.02	0.01
Pleven	1,225	15.30	4.64	0.02	0.01
Tolbukhin	1,308	12.68	3.84	0.02	0.00
Sliven	1,328	12.22	3.70	0.02	0.00
Shumen	1,331	12.10	3.67	0.02	0.00
Pernik	1,368	11.08	3.36	0.02	0.00
Total		330.13	100.00	0.45	0.11

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

5.9 CROATIA

Tobacco Manufacturing (US \$ mln): Croatia 2000 - 2010			
Year	Croatia	% of Region	% of Globe
2000	149.89	0.23%	0.06%
2001	152.66	0.23%	0.06%
2002	155.47	0.23%	0.06%
2003	158.33	0.23%	0.06%
2004	161.94	0.23%	0.06%
2005	169.78	0.23%	0.06%
2006	178.71	0.23%	0.06%
2007	188.11	0.23%	0.06%
2008	198.01	0.23%	0.06%
2009	208.42	0.23%	0.06%
2010	219.38	0.23%	0.06%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Croatia: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Zagreb	443	95.96	56.52	0.13	0.03
Rijeka	1,199	15.92	9.38	0.02	0.01
Split	1,239	14.78	8.71	0.02	0.01
Osijek	1,300	12.98	7.65	0.02	0.00
Zadar	1,427	9.47	5.58	0.01	0.00
Slavonski Brod	1,457	8.66	5.10	0.01	0.00
Vukovar	1,543	6.61	3.90	0.01	0.00
Dubrovnik	1,597	5.39	3.17	0.01	0.00
Total		169.78	100.00	0.23	0.06

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

5.10 CYPRUS

Tobacco Manufacturing (US \$ mln): Cyprus 2000 - 2010			
Year	Cyprus	% of Region	% of Globe
2000	58.15	0.09%	0.02%
2001	59.29	0.09%	0.02%
2002	60.44	0.09%	0.02%
2003	61.62	0.09%	0.02%
2004	63.07	0.09%	0.02%
2005	66.08	0.09%	0.02%
2006	69.49	0.09%	0.02%
2007	73.07	0.09%	0.02%
2008	76.84	0.09%	0.02%
2009	80.81	0.09%	0.02%
2010	84.97	0.09%	0.02%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Cyprus: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Nicosia	947	28.96	43.83	0.04	0.01
Limassol	1,072	20.81	31.50	0.03	0.01
Larnaca	1,441	9.19	13.91	0.01	0.00
Famagusta	1,526	7.11	10.76	0.01	0.00
Total		66.08	100.00	0.09	0.02

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

5.11 DENMARK

Tobacco Manufacturing (US \$ mln): Denmark 2000 - 2010			
Year	Denmark	% of Region	% of Globe
2000	813.24	1.24%	0.32%
2001	829.92	1.25%	0.32%
2002	846.94	1.26%	0.32%
2003	864.32	1.26%	0.32%
2004	885.36	1.26%	0.32%
2005	926.90	1.26%	0.32%
2006	973.80	1.26%	0.31%
2007	1,023.07	1.25%	0.31%
2008	1,074.83	1.25%	0.31%
2009	1,129.21	1.24%	0.30%
2010	1,186.34	1.24%	0.30%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Denmark: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Copenhagen	130	516.13	55.68	0.70	0.18
Aarhus	432	98.49	10.63	0.13	0.03
Odense	591	66.43	7.17	0.09	0.02
Aalborg	650	59.17	6.38	0.08	0.02
Esbjerg	915	30.92	3.34	0.04	0.01
Randers	1,032	23.29	2.51	0.03	0.01
Helsingor	1,055	21.76	2.35	0.03	0.01
Kolding	1,056	21.76	2.35	0.03	0.01
Herning	1,061	21.38	2.31	0.03	0.01
Horsens	1,070	21.00	2.27	0.03	0.01
Vejle	1,176	16.80	1.81	0.02	0.01
Roskilde	1,226	15.27	1.65	0.02	0.01
Naestved	1,250	14.51	1.57	0.02	0.00
Total		926.90	100.00	1.26	0.32

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

5.12 ESTONIA

Tobacco Manufacturing (US \$ mln): Estonia 2000 - 2010			
Year	Estonia	% of Region	% of Globe
2000	94.40	0.14%	0.04%
2001	94.60	0.14%	0.04%
2002	94.79	0.14%	0.04%
2003	94.99	0.14%	0.04%
2004	95.98	0.14%	0.03%
2005	101.78	0.14%	0.03%
2006	108.76	0.14%	0.03%
2007	116.22	0.14%	0.04%
2008	124.19	0.14%	0.04%
2009	132.71	0.15%	0.04%
2010	141.82	0.15%	0.04%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Estonia: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Tallinn	655	57.71	56.71	0.08	0.02
Tartu	1,278	13.65	13.41	0.02	0.00
Narva	1,421	9.82	9.65	0.01	0.00
Kohtla-Järve	1,438	9.22	9.06	0.01	0.00
Pärnu	1,550	6.47	6.35	0.01	0.00
Sillamäe	1,785	2.51	2.47	0.00	0.00
Rakvere	1,792	2.39	2.35	0.00	0.00
Total		101.78	100.00	0.14	0.03

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

5.13 FINLAND

Tobacco Manufacturing (US \$ mln): Finland 2000 - 2010			
Year	Finland	% of Region	% of Globe
2000	747.57	1.14%	0.30%
2001	752.15	1.13%	0.29%
2002	756.77	1.12%	0.29%
2003	761.41	1.11%	0.28%
2004	771.68	1.10%	0.28%
2005	815.97	1.11%	0.28%
2006	868.67	1.12%	0.28%
2007	924.78	1.13%	0.28%
2008	984.52	1.14%	0.28%
2009	1,048.12	1.15%	0.28%
2010	1,115.82	1.16%	0.28%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Finland: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Helsinki	208	247.51	30.33	0.34	0.08
Tampere	475	86.02	10.54	0.12	0.03
Espoo	484	84.51	10.36	0.12	0.03
Turku	508	81.50	9.99	0.11	0.03
Vantaa	545	75.96	9.31	0.10	0.03
Oulu	711	49.80	6.10	0.07	0.02
Lahti	733	47.29	5.80	0.06	0.02
Pori	803	40.24	4.93	0.05	0.01
Kuopio	807	39.74	4.87	0.05	0.01
Jyvaskyla	880	33.20	4.07	0.05	0.01
Kotka	930	30.18	3.70	0.04	0.01
Total		815.97	100.00	1.11	0.28

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

5.14 FRANCE

Tobacco Manufacturing (US \$ mln): France 2000 - 2010			
Year	France	% of Region	% of Globe
2000	8,698.90	13.31%	3.47%
2001	8,863.76	13.35%	3.46%
2002	9,031.74	13.39%	3.44%
2003	9,202.90	13.43%	3.42%
2004	9,416.16	13.45%	3.40%
2005	9,868.56	13.43%	3.37%
2006	10,382.66	13.39%	3.33%
2007	10,923.54	13.36%	3.30%
2008	11,492.59	13.32%	3.27%
2009	12,091.30	13.29%	3.23%
2010	12,721.19	13.25%	3.20%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

France: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Paris	2	6,937.53	70.30	9.44	2.37
Marseille	124	555.93	5.63	0.76	0.19
Lyon	126	549.88	5.57	0.75	0.19
Lille	153	399.91	4.05	0.54	0.14
Toulouse	295	153.97	1.56	0.21	0.05
Nice	344	132.70	1.34	0.18	0.05
Strasbourg	345	131.92	1.34	0.18	0.05
Nantes	400	112.19	1.14	0.15	0.04
Rennes	424	99.99	1.01	0.14	0.03
Bordeaux	436	97.46	0.99	0.13	0.03
Saint-Etienne	448	93.22	0.94	0.13	0.03
Reims	479	85.47	0.87	0.12	0.03
Le Havre	480	85.45	0.87	0.12	0.03
Toulon	505	81.96	0.83	0.11	0.03
Grenoble	516	80.06	0.81	0.11	0.03
Others		270.90	2.75	0.37	0.09
Total		9868.56	100.00	13.43	3.37

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

5.15 GEORGIA

Tobacco Manufacturing (US \$ mln): Georgia 2000 - 2010			
Year	Georgia	% of Region	% of Globe
2000	133.66	0.20%	0.05%
2001	137.03	0.21%	0.05%
2002	140.48	0.21%	0.05%
2003	144.03	0.21%	0.05%
2004	148.04	0.21%	0.05%
2005	154.49	0.21%	0.05%
2006	161.61	0.21%	0.05%
2007	169.06	0.21%	0.05%
2008	176.86	0.21%	0.05%
2009	185.01	0.20%	0.05%
2010	193.54	0.20%	0.05%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Georgia: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
T'Bilisi	442	96.32	62.35	0.13	0.03
Kutaisi	1,139	17.96	11.63	0.02	0.01
Rustavi	1,330	12.15	7.87	0.02	0.00
Batumi	1,402	10.40	6.73	0.01	0.00
Sukhumi	1,437	9.25	5.99	0.01	0.00
Poti	1,689	3.90	2.52	0.01	0.00
Tskhinvali	1,783	2.52	1.63	0.00	0.00
Chiatura	1,829	1.99	1.29	0.00	0.00
Total		154.49	100.00	0.21	0.05

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

5.16 GERMANY

Tobacco Manufacturing (US \$ mln): Germany 2000 - 2010			
Year	Germany	% of Region	% of Globe
2000	11,606.92	17.77%	4.63%
2001	11,832.91	17.83%	4.62%
2002	12,063.31	17.88%	4.60%
2003	12,298.19	17.94%	4.58%
2004	12,587.99	17.99%	4.55%
2005	13,188.08	17.95%	4.50%
2006	13,868.51	17.89%	4.45%
2007	14,584.05	17.84%	4.41%
2008	15,336.51	17.78%	4.36%
2009	16,127.79	17.72%	4.31%
2010	16,959.89	17.67%	4.26%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Germany: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Berlin	13	2,679.76	20.32	3.65	0.91
Cologne	87	746.83	5.66	1.02	0.25
Dresden	140	462.51	3.51	0.63	0.16
Dusseldorf	144	443.14	3.36	0.60	0.15
Dortmund	145	440.04	3.34	0.60	0.15
Bremen	148	425.32	3.23	0.58	0.15
Duisburg	152	412.93	3.13	0.56	0.14
Cottbus	430	99.16	0.75	0.13	0.03
Dessau	514	80.57	0.61	0.11	0.03
Total		5790.27	43.91	7.88	1.98

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

5.17 GREECE

Tobacco Manufacturing (US \$ mln): Greece 2000 - 2010			
Year	Greece	% of Region	% of Globe
2000	1,108.43	1.70%	0.44%
2001	1,125.42	1.70%	0.44%
2002	1,142.67	1.69%	0.44%
2003	1,160.19	1.69%	0.43%
2004	1,183.90	1.69%	0.43%
2005	1,243.88	1.69%	0.42%
2006	1,313.04	1.69%	0.42%
2007	1,386.03	1.70%	0.42%
2008	1,463.09	1.70%	0.42%
2009	1,544.43	1.70%	0.41%
2010	1,630.29	1.70%	0.41%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Greece: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Athens	127	535.77	43.07	0.73	0.18
Thessaloniki	209	245.51	19.74	0.33	0.08
Piraeus	376	119.13	9.58	0.16	0.04
Patras	476	85.87	6.90	0.12	0.03
Larissa	619	62.28	5.01	0.08	0.02
Iraklion	623	61.68	4.96	0.08	0.02
Volos	776	42.93	3.45	0.06	0.01
Kavalla	865	34.47	2.77	0.05	0.01
Canea	958	28.42	2.28	0.04	0.01
Serrai	964	27.82	2.24	0.04	0.01
Total		1243.88	100.00	1.69	0.42

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

5.18 HUNGARY

Tobacco Manufacturing (US \$ mln): Hungary 2000 - 2010			
Year	Hungary	% of Region	% of Globe
2000	718.32	1.10%	0.29%
2001	723.09	1.09%	0.28%
2002	727.89	1.08%	0.28%
2003	732.73	1.07%	0.27%
2004	742.89	1.06%	0.27%
2005	785.24	1.07%	0.27%
2006	835.57	1.08%	0.27%
2007	889.13	1.09%	0.27%
2008	946.12	1.10%	0.27%
2009	1,006.76	1.11%	0.27%
2010	1,071.28	1.12%	0.27%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Hungary: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Budapest	136	467.30	59.51	0.64	0.16
Debrecen	717	48.61	6.19	0.07	0.02
Miskolc	742	45.96	5.85	0.06	0.02
Szeged	790	41.76	5.32	0.06	0.01
Pécs	800	40.43	5.15	0.06	0.01
Győr	942	29.16	3.71	0.04	0.01
Nyiregyha	990	26.29	3.35	0.04	0.01
Szekesfehérvár	1,007	25.19	3.21	0.03	0.01
Kecskemét	1,030	23.42	2.98	0.03	0.01
Szombathely	1,107	19.22	2.45	0.03	0.01
Szolnok	1,143	17.90	2.28	0.02	0.01
Total		785.24	100.00	1.07	0.27

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

5.19 ICELAND

Tobacco Manufacturing (US \$ mln): Iceland 2000 - 2010			
Year	Iceland	% of Region	% of Globe
2000	42.17	0.06%	0.02%
2001	42.70	0.06%	0.02%
2002	43.25	0.06%	0.02%
2003	43.80	0.06%	0.02%
2004	44.61	0.06%	0.02%
2005	46.95	0.06%	0.02%
2006	49.68	0.06%	0.02%
2007	52.57	0.06%	0.02%
2008	55.62	0.06%	0.02%
2009	58.85	0.06%	0.02%
2010	62.27	0.06%	0.02%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Iceland: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Reykjavik	972	27.49	58.54	0.04	0.01
Kopavogur	1,661	4.29	9.15	0.01	0.00
Hafnarfjörður	1,679	4.01	8.54	0.01	0.00
Akureyri	1,680	4.01	8.54	0.01	0.00
Keflavik	1,828	2.00	4.27	0.00	0.00
Akranes	1,880	1.43	3.05	0.00	0.00
Vestmannaeyjar	1,881	1.43	3.05	0.00	0.00
Isafjörður	1,933	0.86	1.83	0.00	0.00
Husavik	1,934	0.86	1.83	0.00	0.00
Neskaupstaður	1,984	0.57	1.22	0.00	0.00
Total		46.95	100.00	0.06	0.02

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

5.20 IRELAND

Tobacco Manufacturing (US \$ mln): Ireland 2000 - 2010			
Year	Ireland	% of Region	% of Globe
2000	563.82	0.86%	0.22%
2001	555.26	0.84%	0.22%
2002	546.84	0.81%	0.21%
2003	538.55	0.79%	0.20%
2004	537.09	0.77%	0.19%
2005	576.52	0.78%	0.20%
2006	626.15	0.81%	0.20%
2007	680.06	0.83%	0.21%
2008	738.61	0.86%	0.21%
2009	802.20	0.88%	0.21%
2010	871.27	0.91%	0.22%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Ireland: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Dublin	150	421.41	73.10	0.57	0.14
Cork	518	79.61	13.81	0.11	0.03
Limerick	852	35.23	6.11	0.05	0.01
Galway	1,059	21.51	3.73	0.03	0.01
Waterford	1,116	18.76	3.25	0.03	0.01
Total		576.52	100.00	0.78	0.20

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

5.21 ITALY

Tobacco Manufacturing (US \$ mln): Italy 2000 - 2010			
Year	Italy	% of Region	% of Globe
2000	7,585.51	11.61%	3.03%
2001	7,745.05	11.67%	3.02%
2002	7,907.94	11.72%	3.01%
2003	8,074.27	11.78%	3.00%
2004	8,274.03	11.82%	2.99%
2005	8,659.18	11.78%	2.96%
2006	9,092.96	11.73%	2.92%
2007	9,548.47	11.68%	2.88%
2008	10,026.80	11.63%	2.85%
2009	10,529.08	11.57%	2.81%
2010	11,056.53	11.52%	2.78%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Italy: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Rome	19	2,194.79	25.35	2.99	0.75
Milan	48	1,152.32	13.31	1.57	0.39
Naples	63	935.73	10.81	1.27	0.32
Turin	78	798.60	9.22	1.09	0.27
Palermo	118	567.98	6.56	0.77	0.19
Genoa	120	562.53	6.50	0.77	0.19
Bologna	181	332.69	3.84	0.45	0.11
Florence	182	328.01	3.79	0.45	0.11
Catania	187	289.83	3.35	0.39	0.10
Bari	192	279.71	3.23	0.38	0.10
Venice	205	255.55	2.95	0.35	0.09
Messina	233	211.14	2.44	0.29	0.07
Verona	239	201.79	2.33	0.27	0.07
Taranto	249	190.89	2.20	0.26	0.07
Trieste	257	184.65	2.13	0.25	0.06
Others		172.97	2.00	0.24	0.06
Total		8659.18	100.00	11.78	2.96

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

5.22 KAZAKHSTAN

Tobacco Manufacturing (US \$ mln): Kazakhstan 2000 - 2010			
Year	Kazakhstan	% of Region	% of Globe
2000	596.29	0.91%	0.24%
2001	585.52	0.88%	0.23%
2002	574.94	0.85%	0.22%
2003	564.55	0.82%	0.21%
2004	561.77	0.80%	0.20%
2005	604.26	0.82%	0.21%
2006	658.10	0.85%	0.21%
2007	716.73	0.88%	0.22%
2008	780.59	0.91%	0.22%
2009	850.13	0.93%	0.23%
2010	925.88	0.96%	0.23%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Kazakhstan: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Almaty	374	119.69	19.81	0.16	0.04
Karaganda	606	65.15	10.78	0.09	0.02
Chimkent	791	41.70	6.90	0.06	0.01
Semipalatinsk	849	35.44	5.86	0.05	0.01
Pavlodar	856	35.12	5.81	0.05	0.01
Ust-Kamenogorsk	867	34.38	5.69	0.05	0.01
Dzhambul	890	32.57	5.39	0.04	0.01
Tselinograd	938	29.39	4.86	0.04	0.01
Aktyubinsk	977	26.84	4.44	0.04	0.01
Petropavlovsk	1,000	25.57	4.23	0.03	0.01
Kustanay	1,027	23.77	3.93	0.03	0.01
Temirtau	1,044	22.49	3.72	0.03	0.01
Uralsk	1,066	21.22	3.51	0.03	0.01
Shevchenko	1,174	16.87	2.79	0.02	0.01
Kzyl-Orda	1,192	16.23	2.69	0.02	0.01
Others		57.83	9.57	0.08	0.02
Total		604.26	100.00	0.82	0.21

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

5.23 LATVIA

Tobacco Manufacturing (US \$ mln): Latvia 2000 - 2010			
Year	Latvia	% of Region	% of Globe
2000	109.10	0.17%	0.04%
2001	109.83	0.17%	0.04%
2002	110.56	0.16%	0.04%
2003	111.29	0.16%	0.04%
2004	112.84	0.16%	0.04%
2005	119.27	0.16%	0.04%
2006	126.91	0.16%	0.04%
2007	135.05	0.17%	0.04%
2008	143.70	0.17%	0.04%
2009	152.91	0.17%	0.04%
2010	162.71	0.17%	0.04%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Latvia: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Riga	528	78.46	65.78	0.11	0.03
Daugavpils	1,372	10.95	9.18	0.01	0.00
Liepaja	1,420	9.84	8.25	0.01	0.00
Jelgava	1,552	6.42	5.38	0.01	0.00
Jurmala	1,585	5.65	4.73	0.01	0.00
Ventspils	1,663	4.28	3.59	0.01	0.00
Rezekne	1,712	3.68	3.08	0.01	0.00
Total		119.27	100.00	0.16	0.04

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

5.24 LIECHTENSTEIN

Tobacco Manufacturing (US \$ mln): Liechtenstein 2000 - 2010			
Year	Liechtenstein	% of Region	% of Globe
2000	4.12	0.01%	0.00%
2001	4.26	0.01%	0.00%
2002	4.41	0.01%	0.00%
2003	4.57	0.01%	0.00%
2004	4.73	0.01%	0.00%
2005	4.90	0.01%	0.00%
2006	5.08	0.01%	0.00%
2007	5.27	0.01%	0.00%
2008	5.46	0.01%	0.00%
2009	5.66	0.01%	0.00%
2010	5.87	0.01%	0.00%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Liechtenstein: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Vaduz	1,918	0.98	20.00	0.00	0.00
Schaan	1,919	0.98	20.00	0.00	0.00
Balzers	1,943	0.78	16.00	0.00	0.00
Triesen	1,981	0.59	12.00	0.00	0.00
Mauren	1,982	0.59	12.00	0.00	0.00
Eschen	1,983	0.59	12.00	0.00	0.00
Triesenberg	2,005	0.39	8.00	0.00	0.00
Total		4.90	100.00	0.01	0.00

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

5.25 LITHUANIA

Tobacco Manufacturing (US \$ mln): Lithuania 2000 - 2010			
Year	Lithuania	% of Region	% of Globe
2000	157.95	0.24%	0.06%
2001	161.11	0.24%	0.06%
2002	164.33	0.24%	0.06%
2003	167.62	0.24%	0.06%
2004	171.63	0.25%	0.06%
2005	179.75	0.24%	0.06%
2006	188.94	0.24%	0.06%
2007	198.59	0.24%	0.06%
2008	208.74	0.24%	0.06%
2009	219.40	0.24%	0.06%
2010	230.61	0.24%	0.06%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Lithuania: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Vilnius	553	74.37	41.37	0.10	0.03
Kaunas	713	49.54	27.56	0.07	0.02
Klaipeda	1,024	23.80	13.24	0.03	0.01
Siauliai	1,169	17.05	9.48	0.02	0.01
Panevezys	1,233	14.99	8.34	0.02	0.01
Total		179.75	100.00	0.24	0.06

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

5.26 LUXEMBOURG

Tobacco Manufacturing (US \$ mln): Luxembourg 2000 - 2010			
Year	Luxembourg	% of Region	% of Globe
2000	100.68	0.15%	0.04%
2001	101.25	0.15%	0.04%
2002	101.82	0.15%	0.04%
2003	102.39	0.15%	0.04%
2004	103.73	0.15%	0.04%
2005	109.72	0.15%	0.04%
2006	116.86	0.15%	0.04%
2007	124.47	0.15%	0.04%
2008	132.57	0.15%	0.04%
2009	141.20	0.16%	0.04%
2010	150.39	0.16%	0.04%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Luxembourg: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Luxembourg	681	54.51	49.68	0.07	0.02
Esch	1,171	16.99	15.48	0.02	0.01
Differdange	1,355	11.33	10.32	0.02	0.00
Dudelange	1,417	9.91	9.03	0.01	0.00
Remich	1,469	8.49	7.74	0.01	0.00
Petange	1,470	8.49	7.74	0.01	0.00
Total		109.72	100.00	0.15	0.04

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

5.27 MALTA

Tobacco Manufacturing (US \$ mln): Malta 2000 - 2010			
Year	Malta	% of Region	% of Globe
2000	33.85	0.05%	0.01%
2001	34.44	0.05%	0.01%
2002	35.04	0.05%	0.01%
2003	35.65	0.05%	0.01%
2004	36.43	0.05%	0.01%
2005	38.22	0.05%	0.01%
2006	40.27	0.05%	0.01%
2007	42.43	0.05%	0.01%
2008	44.70	0.05%	0.01%
2009	47.10	0.05%	0.01%
2010	49.62	0.05%	0.01%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Malta: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Birkirkara	1,352	11.41	29.85	0.02	0.00
Qormi	1,377	10.84	28.36	0.01	0.00
Sliema	1,487	7.99	20.90	0.01	0.00
Valletta	1,610	5.13	13.43	0.01	0.00
Victoria	1,764	2.85	7.46	0.00	0.00
Total		38.22	100.00	0.05	0.01

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

5.28 MOLDOVA

Tobacco Manufacturing (US \$ mln): Moldova 2000 - 2010			
Year	Moldova	% of Region	% of Globe
2000	61.75	0.09%	0.02%
2001	64.43	0.10%	0.03%
2002	67.23	0.10%	0.03%
2003	70.15	0.10%	0.03%
2004	73.06	0.10%	0.03%
2005	75.31	0.10%	0.03%
2006	77.50	0.10%	0.02%
2007	79.76	0.10%	0.02%
2008	82.08	0.10%	0.02%
2009	84.47	0.09%	0.02%
2010	86.93	0.09%	0.02%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Moldova: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Chisinau	763	44.09	58.54	0.06	0.02
Tiraspol	1,332	12.07	16.02	0.02	0.00
Beltsy	1,396	10.54	14.00	0.01	0.00
Bendery	1,463	8.62	11.44	0.01	0.00
Total		75.31	100.00	0.10	0.03

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

5.29 MONACO

Tobacco Manufacturing (US \$ mln): Monaco 2000 - 2010			
Year	Monaco	% of Region	% of Globe
2000	4.90	0.01%	0.00%
2001	5.08	0.01%	0.00%
2002	5.26	0.01%	0.00%
2003	5.44	0.01%	0.00%
2004	5.64	0.01%	0.00%
2005	5.84	0.01%	0.00%
2006	6.05	0.01%	0.00%
2007	6.28	0.01%	0.00%
2008	6.51	0.01%	0.00%
2009	6.74	0.01%	0.00%
2010	6.99	0.01%	0.00%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Monaco: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Monte Carlo	1,615	5.06	86.67	0.01	0.00
Monaco	1,946	0.78	13.33	0.00	0.00
Total		5.84	100.00	0.01	0.00

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

5.30 NETHERLANDS

Tobacco Manufacturing (US \$ mln): Netherlands 2000 - 2010			
Year	Netherlands	% of Region	% of Globe
2000	2,376.37	3.64%	0.95%
2001	2,410.35	3.63%	0.94%
2002	2,444.82	3.62%	0.93%
2003	2,479.78	3.62%	0.92%
2004	2,528.54	3.61%	0.91%
2005	2,658.54	3.62%	0.91%
2006	2,808.99	3.62%	0.90%
2007	2,967.97	3.63%	0.90%
2008	3,135.94	3.64%	0.89%
2009	3,313.42	3.64%	0.89%
2010	3,500.94	3.65%	0.88%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Netherlands: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Rotterdam	107	627.26	23.59	0.85	0.21
Amsterdam - Haarlem	141	454.03	17.08	0.62	0.16
Eindhoven - Tilberg	155	396.85	14.93	0.54	0.14
Gelderland	193	275.72	10.37	0.38	0.09
Utrecht	240	199.49	7.50	0.27	0.07
Limburg	259	179.58	6.75	0.24	0.06
Overijssel	288	157.98	5.94	0.21	0.05
Groningen	385	118.17	4.44	0.16	0.04
Friesland	481	85.13	3.20	0.12	0.03
Zeeland	594	66.07	2.49	0.09	0.02
Drenthe	611	64.38	2.42	0.09	0.02
Flevoland	872	33.88	1.27	0.05	0.01
Total		2658.54	100.00	3.62	0.91

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

5.31 NORWAY

Tobacco Manufacturing (US \$ mln): Norway 2000 - 2010			
Year	Norway	% of Region	% of Globe
2000	739.48	1.13%	0.29%
2001	755.04	1.14%	0.29%
2002	770.92	1.14%	0.29%
2003	787.13	1.15%	0.29%
2004	806.60	1.15%	0.29%
2005	844.15	1.15%	0.29%
2006	886.44	1.14%	0.28%
2007	930.84	1.14%	0.28%
2008	977.47	1.13%	0.28%
2009	1,026.44	1.13%	0.27%
2010	1,077.86	1.12%	0.27%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Norway: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Oslo	175	338.85	40.14	0.46	0.12
Bergen	291	156.79	18.57	0.21	0.05
Trondheim	420	101.80	12.06	0.14	0.03
Stavanger	566	72.08	8.54	0.10	0.02
Kristiansand	737	46.81	5.55	0.06	0.02
Drammen	822	38.64	4.58	0.05	0.01
Tromso	842	36.41	4.31	0.05	0.01
Alesund	981	26.75	3.17	0.04	0.01
Bodo	995	26.01	3.08	0.04	0.01
Total		844.15	100.00	1.15	0.29

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

5.32 POLAND

Tobacco Manufacturing (US \$ mln): Poland 2000 - 2010			
Year	Poland	% of Region	% of Globe
2000	2,036.45	3.12%	0.81%
2001	2,057.23	3.10%	0.80%
2002	2,078.22	3.08%	0.79%
2003	2,099.42	3.06%	0.78%
2004	2,134.20	3.05%	0.77%
2005	2,250.29	3.06%	0.77%
2006	2,386.65	3.08%	0.77%
2007	2,531.27	3.10%	0.76%
2008	2,684.65	3.11%	0.76%
2009	2,847.32	3.13%	0.76%
2010	3,019.85	3.15%	0.76%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Poland: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Warsaw	121	562.32	24.99	0.77	0.19
Lodz	188	284.36	12.64	0.39	0.10
Krakow	207	250.71	11.14	0.34	0.09
Wroclaw	231	215.37	9.57	0.29	0.07
Poznan	242	197.20	8.76	0.27	0.07
Gdansk	289	157.83	7.01	0.21	0.05
Szczecin	339	133.26	5.92	0.18	0.05
Bydgoszcz	360	125.52	5.58	0.17	0.04
Katowice	366	124.17	5.52	0.17	0.04
Lublin	402	112.06	4.98	0.15	0.04
Sosnowiec	470	87.49	3.89	0.12	0.03
Total		2250.29	100.00	3.06	0.77

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

5.33 PORTUGAL

Tobacco Manufacturing (US \$ mln): Portugal 2000 - 2010			
Year	Portugal	% of Region	% of Globe
2000	947.44	1.45%	0.38%
2001	967.37	1.46%	0.38%
2002	987.72	1.46%	0.38%
2003	1,008.49	1.47%	0.38%
2004	1,033.44	1.48%	0.37%
2005	1,081.55	1.47%	0.37%
2006	1,135.73	1.47%	0.36%
2007	1,192.62	1.46%	0.36%
2008	1,252.36	1.45%	0.36%
2009	1,315.10	1.45%	0.35%
2010	1,380.98	1.44%	0.35%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Portugal: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Lisbon	128	531.49	49.14	0.72	0.18
Oporto	221	222.20	20.54	0.30	0.08
Amadora	628	61.47	5.68	0.08	0.02
Setubal	709	49.95	4.62	0.07	0.02
Coimbra	724	48.03	4.44	0.07	0.02
Braga	801	40.34	3.73	0.05	0.01
Vila Nova de Gaia	808	39.70	3.67	0.05	0.01
Barreiro	886	32.66	3.02	0.04	0.01
Funchal	960	28.18	2.61	0.04	0.01
Almada	971	27.53	2.55	0.04	0.01
Total		1081.55	100.00	1.47	0.37

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

5.34 ROMANIA

Tobacco Manufacturing (US \$ mln): Romania 2000 - 2010			
Year	Romania	% of Region	% of Globe
2000	781.52	1.20%	0.31%
2001	800.00	1.21%	0.31%
2002	818.91	1.21%	0.31%
2003	838.28	1.22%	0.31%
2004	860.66	1.23%	0.31%
2005	899.12	1.22%	0.31%
2006	941.91	1.22%	0.30%
2007	986.74	1.21%	0.30%
2008	1,033.70	1.20%	0.29%
2009	1,082.90	1.19%	0.29%
2010	1,134.44	1.18%	0.28%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Romania: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Bucharest	166	366.80	40.80	0.50	0.13
Brasov	609	64.70	7.20	0.09	0.02
Constanta	641	60.46	6.72	0.08	0.02
Timisoara	644	59.90	6.66	0.08	0.02
Iasi	656	57.69	6.42	0.08	0.02
Cluj-Napoca	662	57.14	6.36	0.08	0.02
Galati	683	54.37	6.05	0.07	0.02
Craiova	701	51.79	5.76	0.07	0.02
Braila	766	43.50	4.84	0.06	0.01
Ploiesti	771	43.32	4.82	0.06	0.01
Oradea	812	39.44	4.39	0.05	0.01
Total		899.12	100.00	1.22	0.31

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

5.35 RUSSIA

Tobacco Manufacturing (US \$ mln): Russia 2000 - 2010			
Year	Russia	% of Region	% of Globe
2000	3,588.87	5.49%	1.43%
2001	3,598.23	5.42%	1.40%
2002	3,607.60	5.35%	1.37%
2003	3,617.00	5.28%	1.35%
2004	3,656.11	5.22%	1.32%
2005	3,875.46	5.27%	1.32%
2006	4,139.36	5.34%	1.33%
2007	4,421.23	5.41%	1.34%
2008	4,722.29	5.48%	1.34%
2009	5,043.85	5.54%	1.35%
2010	5,387.31	5.61%	1.35%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Russia: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Moscow	45	1,168.74	30.16	1.59	0.40
Saint Petersburg	104	654.30	16.88	0.89	0.22
Nizhni Novgorod	252	187.43	4.84	0.26	0.06
Novosibirsk	253	187.17	4.83	0.25	0.06
Yekaterinburg	261	178.17	4.60	0.24	0.06
Kuybyshev	276	163.83	4.23	0.22	0.06
Omsk	303	149.63	3.86	0.20	0.05
Chelyabinsk	305	148.98	3.84	0.20	0.05
Kazan	318	142.59	3.68	0.19	0.05
Rostov-on-Don	342	132.94	3.43	0.18	0.05
Volgograd	352	130.21	3.36	0.18	0.04
Krasnoyark	380	118.87	3.07	0.16	0.04
Saratov	387	117.96	3.04	0.16	0.04
Vladivostok	485	84.46	2.18	0.11	0.03
Irkutsk	507	81.59	2.11	0.11	0.03
Others		228.61	5.90	0.31	0.08
Total		3875.46	100.00	5.27	1.32

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

5.36 SAN MARINO

Tobacco Manufacturing (US \$ mln): San Marino 2000 - 2010			
Year	San Marino	% of Region	% of Globe
2000	5.70	0.01%	0.00%
2001	5.67	0.01%	0.00%
2002	5.64	0.01%	0.00%
2003	5.60	0.01%	0.00%
2004	5.63	0.01%	0.00%
2005	6.00	0.01%	0.00%
2006	6.46	0.01%	0.00%
2007	6.95	0.01%	0.00%
2008	7.49	0.01%	0.00%
2009	8.06	0.01%	0.00%
2010	8.68	0.01%	0.00%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

San Marino: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Serravalle	1,695	3.82	63.64	0.01	0.00
San Marino	1,812	2.18	36.36	0.00	0.00
Total		6.00	100.00	0.01	0.00

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

5.37 SLOVAKIA

Tobacco Manufacturing (US \$ mln): Slovakia 2000 - 2010			
Year	Slovakia	% of Region	% of Globe
2000	326.17	0.50%	0.13%
2001	333.89	0.50%	0.13%
2002	341.78	0.51%	0.13%
2003	349.86	0.51%	0.13%
2004	359.21	0.51%	0.13%
2005	375.25	0.51%	0.13%
2006	393.11	0.51%	0.13%
2007	411.82	0.50%	0.12%
2008	431.43	0.50%	0.12%
2009	451.96	0.50%	0.12%
2010	473.47	0.49%	0.12%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Slovakia: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Prague	334	134.61	35.87	0.18	0.05
Bratislava	725	48.00	12.79	0.07	0.02
Brno	772	43.31	11.54	0.06	0.01
Ostrava	837	36.83	9.82	0.05	0.01
Kosice	1,001	25.56	6.81	0.03	0.01
Plzen	1,102	19.53	5.21	0.03	0.01
Olomouc	1,340	11.83	3.15	0.02	0.00
Usti nad Labem	1,345	11.72	3.12	0.02	0.00
Liberec	1,348	11.50	3.06	0.02	0.00
Hradec Kralove	1,363	11.16	2.97	0.02	0.00
Ceske Budejovice	1,390	10.60	2.83	0.01	0.00
Pardubice	1,391	10.60	2.83	0.01	0.00
Total		375.25	100.00	0.51	0.13

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

5.38 SLOVENIA

Tobacco Manufacturing (US \$ mln): Slovenia 2000 - 2010			
Year	Slovenia	% of Region	% of Globe
2000	141.54	0.22%	0.06%
2001	143.20	0.22%	0.06%
2002	144.88	0.21%	0.06%
2003	146.58	0.21%	0.05%
2004	149.18	0.21%	0.05%
2005	157.12	0.21%	0.05%
2006	166.41	0.21%	0.05%
2007	176.24	0.22%	0.05%
2008	186.66	0.22%	0.05%
2009	197.69	0.22%	0.05%
2010	209.37	0.22%	0.05%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Slovenia: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Ljubljana	551	74.88	47.66	0.10	0.03
Maribor	748	45.66	29.06	0.06	0.02
Koper	1,405	10.31	6.56	0.01	0.00
Kranj	1,475	8.35	5.31	0.01	0.00
Celje	1,482	8.10	5.16	0.01	0.00
Jesenice	1,627	4.91	3.13	0.01	0.00
Trbovlje	1,628	4.91	3.13	0.01	0.00
Total		157.12	100.00	0.21	0.05

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

5.39 SPAIN

Tobacco Manufacturing (US \$ mln): Spain 2000 - 2010			
Year	Spain	% of Region	% of Globe
2000	4,410.11	6.75%	1.76%
2001	4,473.18	6.74%	1.74%
2002	4,537.15	6.73%	1.73%
2003	4,602.03	6.71%	1.71%
2004	4,692.52	6.70%	1.70%
2005	4,933.76	6.71%	1.68%
2006	5,212.99	6.73%	1.67%
2007	5,508.01	6.74%	1.66%
2008	5,819.73	6.75%	1.65%
2009	6,149.10	6.76%	1.64%
2010	6,497.11	6.77%	1.63%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Spain: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Madrid	35	1,420.31	28.79	1.93	0.48
Barcelona	82	780.46	15.82	1.06	0.27
Valencia	179	335.27	6.80	0.46	0.11
Sevilla	185	300.00	6.08	0.41	0.10
Zaragoza	200	263.36	5.34	0.36	0.09
Malaga	204	259.24	5.25	0.35	0.09
Bilbao	265	174.96	3.55	0.24	0.06
Las Palmas	275	163.97	3.32	0.22	0.06
Valladolid	299	150.69	3.05	0.21	0.05
Palma	321	140.61	2.85	0.19	0.05
Murcia	322	139.70	2.83	0.19	0.05
Cordoba	329	136.49	2.77	0.19	0.05
Hospitalet	357	127.33	2.58	0.17	0.04
Alicante	384	118.17	2.40	0.16	0.04
Granada	388	117.71	2.39	0.16	0.04
Others		305.50	6.19	0.42	0.10
Total		4933.76	100.00	6.71	1.68

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

5.40 SWEDEN

Tobacco Manufacturing (US \$ mln): Sweden 2000 - 2010			
Year	Sweden	% of Region	% of Globe
2000	1,212.66	1.86%	0.48%
2001	1,228.14	1.85%	0.48%
2002	1,243.81	1.84%	0.47%
2003	1,259.68	1.84%	0.47%
2004	1,282.98	1.83%	0.46%
2005	1,350.37	1.84%	0.46%
2006	1,428.82	1.84%	0.46%
2007	1,511.83	1.85%	0.46%
2008	1,599.66	1.85%	0.45%
2009	1,692.59	1.86%	0.45%
2010	1,790.92	1.87%	0.45%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Sweden: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Stockholm	173	343.11	25.41	0.47	0.12
Göteborg	224	221.05	16.37	0.30	0.08
Malmö	379	118.98	8.81	0.16	0.04
Uppsala	494	83.08	6.15	0.11	0.03
Örebro	627	61.54	4.56	0.08	0.02
Norrköping	632	61.03	4.52	0.08	0.02
Västerås	633	61.03	4.52	0.08	0.02
Linköping	634	61.03	4.52	0.08	0.02
Jönköping	663	56.42	4.18	0.08	0.02
Helsingborg	679	54.88	4.06	0.07	0.02
Boras	700	51.80	3.84	0.07	0.02
Sundsvall	729	47.70	3.53	0.06	0.02
Umeå	749	45.65	3.38	0.06	0.02
Gävle	753	45.13	3.34	0.06	0.02
Skellefteå	830	37.95	2.81	0.05	0.01
Total		1350.37	100.00	1.84	0.46

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

5.41 SWITZERLAND

Tobacco Manufacturing (US \$ mln): Switzerland 2000 - 2010			
Year	Switzerland	% of Region	% of Globe
2000	1,241.03	1.90%	0.50%
2001	1,265.19	1.91%	0.49%
2002	1,289.83	1.91%	0.49%
2003	1,314.94	1.92%	0.49%
2004	1,345.93	1.92%	0.49%
2005	1,410.09	1.92%	0.48%
2006	1,482.84	1.91%	0.48%
2007	1,559.35	1.91%	0.47%
2008	1,639.80	1.90%	0.47%
2009	1,724.41	1.90%	0.46%
2010	1,813.38	1.89%	0.46%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Switzerland: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Zürich	161	382.19	27.10	0.52	0.13
Basel	251	189.46	13.44	0.26	0.06
Geneva	260	178.57	12.66	0.24	0.06
Bern	302	150.26	10.66	0.20	0.05
Lausanne	328	137.20	9.73	0.19	0.05
Winterthur	451	92.55	6.56	0.13	0.03
Saint Gallen	520	79.49	5.64	0.11	0.03
Luzern	605	65.33	4.63	0.09	0.02
Biel	669	55.53	3.94	0.08	0.02
Thun	802	40.29	2.86	0.05	0.01
Koniz	815	39.20	2.78	0.05	0.01
Total		1410.09	100.00	1.92	0.48

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

5.42 UKRAINE

Tobacco Manufacturing (US \$ mln): Ukraine 2000 - 2010			
Year	Ukraine	% of Region	% of Globe
2000	1,206.52	1.85%	0.48%
2001	1,211.49	1.83%	0.47%
2002	1,216.48	1.80%	0.46%
2003	1,221.48	1.78%	0.45%
2004	1,236.09	1.77%	0.45%
2005	1,308.87	1.78%	0.45%
2006	1,396.03	1.80%	0.45%
2007	1,489.00	1.82%	0.45%
2008	1,588.16	1.84%	0.45%
2009	1,693.92	1.86%	0.45%
2010	1,806.73	1.88%	0.45%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Ukraine: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Kiev	211	241.31	18.44	0.33	0.08
Kharkiv	301	150.27	11.48	0.20	0.05
Dnipropetrovsk	405	109.97	8.40	0.15	0.04
Odessa	417	104.00	7.95	0.14	0.04
Donetsk	418	103.54	7.91	0.14	0.04
Zaporozhye	499	82.46	6.30	0.11	0.03
Lviv	558	73.69	5.63	0.10	0.03
Krivoy Rog	590	66.51	5.08	0.09	0.02
Mariupol (Zhdanov)	722	48.22	3.68	0.07	0.02
Nikolayev	736	46.92	3.58	0.06	0.02
Lugansk	739	46.36	3.54	0.06	0.02
Makeyevka	804	40.11	3.06	0.05	0.01
Vinnitsa	860	34.89	2.67	0.05	0.01
Sevastopol	879	33.21	2.54	0.05	0.01
Kherson	882	33.11	2.53	0.05	0.01
Others		94.30	7.20	0.13	0.03
Total		1308.87	100.00	1.78	0.45

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

5.43 UNITED KINGDOM

Tobacco Manufacturing (US \$ mln): United Kingdom 2000 - 2010			
Year	United Kingdom	% of Region	% of Globe
2000	8,153.62	12.48%	3.25%
2001	8,312.38	12.52%	3.24%
2002	8,474.23	12.56%	3.23%
2003	8,639.23	12.60%	3.21%
2004	8,842.80	12.63%	3.20%
2005	9,264.35	12.61%	3.16%
2006	9,742.34	12.57%	3.13%
2007	10,244.99	12.53%	3.09%
2008	10,773.58	12.49%	3.06%
2009	11,329.44	12.45%	3.03%
2010	11,913.97	12.41%	2.99%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

United Kingdom: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
London	8	3,245.42	35.03	4.42	1.11
Birmingham	64	901.87	9.73	1.23	0.31
Manchester	66	895.88	9.67	1.22	0.31
Leeds	85	749.37	8.09	1.02	0.26
Bradford	86	749.37	8.09	1.02	0.26
Liverpool	132	483.00	5.21	0.66	0.16
Sheffield	146	431.12	4.65	0.59	0.15
Bristol	156	393.87	4.25	0.54	0.13
Coventry	159	390.89	4.22	0.53	0.13
Nottingham	167	366.08	3.95	0.50	0.12
Leicester	171	345.92	3.73	0.47	0.12
Hull	183	311.57	3.36	0.42	0.11
Total		9264.35	100.00	12.61	3.16

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

6 LATIN AMERICA

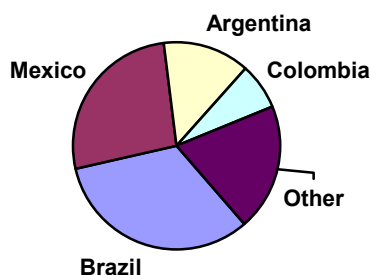
6.1 EXECUTIVE SUMMARY

Market Potential for Tobacco Manufacturing in Latin America (US \$ mln): 2005

Country	Latent Demand US \$ mln	% of Latin America
Brazil	7,742.09	32.68%
Mexico	6,356.35	26.83%
Argentina	3,208.23	13.54%
Colombia	1,703.01	7.19%
Chile	1,055.49	4.45%
Venezuela	996.88	4.21%
Peru	840.30	3.55%
Guatemala	314.72	1.33%
Ecuador	250.73	1.06%
Uruguay	207.01	0.87%
Paraguay	176.76	0.75%
Costa Rica	170.30	0.72%
El Salvador	163.10	0.69%
Bolivia	142.03	0.60%
Honduras	116.92	0.49%
Panama	112.81	0.48%
Nicaragua	90.10	0.38%
Guyana	23.16	0.10%
Suriname	9.89	0.04%
French Guiana	6.71	0.03%
Belize	5.41	0.02%
Falkland Islands	0.35	0.00%
Total	23,692.33	100.00%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Market Potential for Tobacco Manufacturing in Latin America (US \$ mln): 2005



The Market for Tobacco Manufacturing in Latin America: 2000 - 2010

Year	US \$ mln	% of Globe
2000	21,273.32	8.49
2001	21,543.09	8.40
2002	21,818.85	8.31
2003	22,100.75	8.22
2004	22,513.92	8.13
2005	23,692.33	8.09
2006	25,064.89	8.05
2007	26,519.68	8.01
2008	28,061.79	7.97
2009	29,696.60	7.93
2010	31,429.86	7.89

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

6.2 ARGENTINA**Tobacco Manufacturing (US \$ mln): Argentina 2000 - 2010**

Year	Argentina	% of Region	% of Globe
2000	2,728.09	12.82%	1.09%
2001	2,812.75	13.06%	1.10%
2002	2,900.03	13.29%	1.11%
2003	2,990.03	13.53%	1.11%
2004	3,086.50	13.71%	1.12%
2005	3,208.23	13.54%	1.10%
2006	3,338.46	13.32%	1.07%
2007	3,473.99	13.10%	1.05%
2008	3,615.01	12.88%	1.03%
2009	3,761.76	12.67%	1.00%
2010	3,914.47	12.45%	0.98%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Argentina: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Buenos Aires	157	391.64	12.21	1.65	0.13
Santa Fe	158	391.46	12.20	1.65	0.13
Cordoba	160	389.94	12.15	1.65	0.13
Mendoza	238	202.04	6.30	0.85	0.07
Tucumán	278	162.69	5.07	0.69	0.06
Entre Rios	320	141.20	4.40	0.60	0.05
Salta	347	131.76	4.11	0.56	0.04
Rosario	368	123.28	3.84	0.52	0.04
Misiones	370	122.41	3.82	0.52	0.04
Chaco	372	119.78	3.73	0.51	0.04
Corrientes	392	115.47	3.60	0.49	0.04
Santiago del Estero	454	92.22	2.87	0.39	0.03
Río Negro	542	76.62	2.39	0.32	0.03
Jujuy	550	75.26	2.35	0.32	0.03
San Juan	561	73.36	2.29	0.31	0.03
Others		599.09	18.67	2.53	0.20
Total		3208.23	100.00	13.54	1.10

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

6.3 BELIZE

Tobacco Manufacturing (US \$ mln): Belize 2000 - 2010			
Year	Belize	% of Region	% of Globe
2000	4.83	0.02%	0.00%
2001	4.90	0.02%	0.00%
2002	4.97	0.02%	0.00%
2003	5.04	0.02%	0.00%
2004	5.14	0.02%	0.00%
2005	5.41	0.02%	0.00%
2006	5.71	0.02%	0.00%
2007	6.04	0.02%	0.00%
2008	6.38	0.02%	0.00%
2009	6.74	0.02%	0.00%
2010	7.12	0.02%	0.00%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Belize: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Belize City	1,737	3.24	60.00	0.01	0.00
Orange Walk	1,968	0.68	12.50	0.00	0.00
Corozal	1,969	0.68	12.50	0.00	0.00
Dangriga	1,987	0.54	10.00	0.00	0.00
Belmopan	2,028	0.27	5.00	0.00	0.00
Total		5.41	100.00	0.02	0.00

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

6.4 BOLIVIA

Tobacco Manufacturing (US \$ mln): Bolivia 2000 - 2010			
Year	Bolivia	% of Region	% of Globe
2000	124.03	0.58%	0.05%
2001	126.77	0.59%	0.05%
2002	129.57	0.59%	0.05%
2003	132.43	0.60%	0.05%
2004	135.81	0.60%	0.05%
2005	142.03	0.60%	0.05%
2006	149.00	0.59%	0.05%
2007	156.32	0.59%	0.05%
2008	163.99	0.58%	0.05%
2009	172.04	0.58%	0.05%
2010	180.49	0.57%	0.05%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Bolivia: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
La Paz	651	59.15	41.65	0.25	0.02
Santa Cruz	855	35.14	24.74	0.15	0.01
Cochabamba	1,063	21.32	15.01	0.09	0.01
Oruro	1,371	10.97	7.72	0.05	0.00
Potosi	1,555	6.38	4.49	0.03	0.00
Sucre	1,598	5.37	3.78	0.02	0.00
Tarija	1,710	3.69	2.60	0.02	0.00
Total		142.03	100.00	0.60	0.05

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

6.5 BRAZIL

Tobacco Manufacturing (US \$ mln): Brazil 2000 - 2010			
Year	Brazil	% of Region	% of Globe
2000	6,941.81	32.63%	2.77%
2001	7,033.95	32.65%	2.74%
2002	7,127.31	32.67%	2.72%
2003	7,221.91	32.68%	2.69%
2004	7,358.30	32.68%	2.66%
2005	7,742.09	32.68%	2.64%
2006	8,187.99	32.67%	2.63%
2007	8,659.58	32.65%	2.62%
2008	9,158.32	32.64%	2.60%
2009	9,685.79	32.62%	2.59%
2010	10,243.64	32.59%	2.57%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Brazil: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Sao Paulo	56	1,033.84	13.35	4.36	0.35
Rio de Janeiro	117	582.68	7.53	2.46	0.20
Salvador	216	228.37	2.95	0.96	0.08
Belo Horizonte	229	216.47	2.80	0.91	0.07
Fortaleza	247	194.01	2.51	0.82	0.07
Brasilia	250	190.86	2.47	0.81	0.07
Curitiba	315	143.31	1.85	0.60	0.05
Recife	326	138.12	1.78	0.58	0.05
Belem	331	136.30	1.76	0.58	0.05
Pôrto Alegre	335	134.47	1.74	0.57	0.05
Manaus	396	113.27	1.46	0.48	0.04
Goiânia	422	100.59	1.30	0.42	0.03
Campinas	453	92.30	1.19	0.39	0.03
Guarulhos	471	87.31	1.13	0.37	0.03
Sao Gonçalo	482	84.85	1.10	0.36	0.03
Others		4,265.34	55.09	18.00	1.46
Total		7742.09	100.00	32.68	2.64

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

6.6 CHILE

Tobacco Manufacturing (US \$ mln): Chile 2000 - 2010			
Year	Chile	% of Region	% of Globe
2000	965.53	4.54%	0.39%
2001	971.95	4.51%	0.38%
2002	978.40	4.48%	0.37%
2003	984.90	4.46%	0.37%
2004	998.56	4.44%	0.36%
2005	1,055.49	4.45%	0.36%
2006	1,123.14	4.48%	0.36%
2007	1,195.13	4.51%	0.36%
2008	1,271.73	4.53%	0.36%
2009	1,353.24	4.56%	0.36%
2010	1,439.98	4.58%	0.36%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Chile: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Santiago	98	676.97	64.14	2.86	0.23
Concepcion	697	51.98	4.92	0.22	0.02
Viña del Mar	728	47.77	4.53	0.20	0.02
Valparaiso	760	44.41	4.21	0.19	0.02
Talcahuano	817	39.03	3.70	0.16	0.01
Temuco	826	38.25	3.62	0.16	0.01
Antofagasta	844	35.87	3.40	0.15	0.01
Rancagua	937	29.42	2.79	0.12	0.01
Talca	976	26.93	2.55	0.11	0.01
Arica	985	26.61	2.52	0.11	0.01
Puerto Montt	1,081	20.41	1.93	0.09	0.01
Punta Arenas	1,146	17.85	1.69	0.08	0.01
Total		1055.49	100.00	4.45	0.36

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

6.7 COLOMBIA

Tobacco Manufacturing (US \$ mln): Colombia 2000 - 2010			
Year	Colombia	% of Region	% of Globe
2000	1,498.83	7.05%	0.60%
2001	1,528.01	7.09%	0.60%
2002	1,557.76	7.14%	0.59%
2003	1,588.09	7.19%	0.59%
2004	1,625.52	7.22%	0.59%
2005	1,703.01	7.19%	0.58%
2006	1,790.87	7.14%	0.58%
2007	1,883.27	7.10%	0.57%
2008	1,980.44	7.06%	0.56%
2009	2,082.62	7.01%	0.56%
2010	2,190.07	6.97%	0.55%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Colombia: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Bogota	84	772.43	45.36	3.26	0.26
Cali	218	223.10	13.10	0.94	0.08
Medellin	226	218.22	12.81	0.92	0.07
Barranquilla	465	88.69	5.21	0.37	0.03
Cartagena	468	87.91	5.16	0.37	0.03
Bucaramanga	741	46.23	2.71	0.20	0.02
Cucuta	775	43.06	2.53	0.18	0.01
Pereira	820	38.83	2.28	0.16	0.01
Manizales	873	33.82	1.99	0.14	0.01
Ibague	888	32.59	1.91	0.14	0.01
Armenia	1,012	24.91	1.46	0.11	0.01
Santa Marta	1,109	18.99	1.12	0.08	0.01
Neiva	1,177	16.79	0.99	0.07	0.01
Pasto	1,206	15.75	0.92	0.07	0.01
Monteria	1,240	14.78	0.87	0.06	0.01
Others		26.90	1.58	0.11	0.01
Total		1703.01	100.00	7.19	0.58

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

6.8 COSTA RICA

Tobacco Manufacturing (US \$ mln): Costa Rica 2000 - 2010			
Year	Costa Rica	% of Region	% of Globe
2000	149.88	0.70%	0.06%
2001	152.80	0.71%	0.06%
2002	155.78	0.71%	0.06%
2003	158.81	0.72%	0.06%
2004	162.55	0.72%	0.06%
2005	170.30	0.72%	0.06%
2006	179.09	0.71%	0.06%
2007	188.33	0.71%	0.06%
2008	198.04	0.71%	0.06%
2009	208.26	0.70%	0.06%
2010	219.01	0.70%	0.06%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Costa Rica: Tobacco Manufacturing in 2005, US \$ mln

City	World Rank	US \$ mln	%Country	%Region	%World
San Jose	626	61.55	36.14	0.26	0.02
Alajuela	892	32.43	19.04	0.14	0.01
Cartago	1,049	22.28	13.08	0.09	0.01
Puntarenas	1,110	18.97	11.14	0.08	0.01
Limon	1,269	13.90	8.16	0.06	0.00
Heredia	1,270	13.90	8.16	0.06	0.00
Liberia	1,516	7.28	4.27	0.03	0.00
Total		170.30	100.00	0.72	0.06

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

6.9 ECUADOR**Tobacco Manufacturing (US \$ mln): Ecuador 2000 - 2010**

Year	Ecuador	% of Region	% of Globe
2000	213.20	1.00%	0.09%
2001	219.82	1.02%	0.09%
2002	226.64	1.04%	0.09%
2003	233.67	1.06%	0.09%
2004	241.21	1.07%	0.09%
2005	250.73	1.06%	0.09%
2006	260.91	1.04%	0.08%
2007	271.50	1.02%	0.08%
2008	282.52	1.01%	0.08%
2009	293.99	0.99%	0.08%
2010	305.92	0.97%	0.08%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Ecuador: Tobacco Manufacturing in 2005, US \$ mln

City	World Rank	US \$ mln	%Country	%Region	%World
Guayaquil	412	106.63	42.53	0.45	0.04
Quito	537	77.45	30.89	0.33	0.03
Cuenca	1,276	13.68	5.46	0.06	0.00
Machala	1,413	9.98	3.98	0.04	0.00
Portoviejo	1,422	9.79	3.90	0.04	0.00
Riobamba	1,428	9.41	3.75	0.04	0.00
Ambato	1,472	8.41	3.35	0.04	0.00
Manta	1,481	8.16	3.25	0.03	0.00
Esmeraldas	1,520	7.22	2.88	0.03	0.00
Total		250.73	100.00	1.06	0.09

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

6.10 EL SALVADOR

Tobacco Manufacturing (US \$ mln): El Salvador 2000 - 2010			
Year	El Salvador	% of Region	% of Globe
2000	142.43	0.67%	0.06%
2001	145.57	0.68%	0.06%
2002	148.79	0.68%	0.06%
2003	152.07	0.69%	0.06%
2004	155.95	0.69%	0.06%
2005	163.10	0.69%	0.06%
2006	171.10	0.68%	0.05%
2007	179.50	0.68%	0.05%
2008	188.31	0.67%	0.05%
2009	197.56	0.67%	0.05%
2010	207.26	0.66%	0.05%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

El Salvador: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
San Salvador	455	92.05	56.44	0.39	0.03
Santa Ana	968	27.62	16.93	0.12	0.01
San Miguel	1,163	17.41	10.67	0.07	0.01
Nueva San Salvador	1,401	10.41	6.38	0.04	0.00
Sonsonate	1,429	9.41	5.77	0.04	0.00
Cojutepeque	1,562	6.20	3.80	0.03	0.00
Total		163.10	100.00	0.69	0.06

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

6.11 FALKLAND ISLANDS

Tobacco Manufacturing (US \$ mln): Falkland Islands 2000 - 2010			
Year	Falkland Islands	% of Region	% of Globe
2000	0.30	0.00%	0.00%
2001	0.31	0.00%	0.00%
2002	0.32	0.00%	0.00%
2003	0.33	0.00%	0.00%
2004	0.34	0.00%	0.00%
2005	0.35	0.00%	0.00%
2006	0.37	0.00%	0.00%
2007	0.38	0.00%	0.00%
2008	0.40	0.00%	0.00%
2009	0.41	0.00%	0.00%
2010	0.43	0.00%	0.00%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Falkland Islands: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Stanley	2,019	0.35	100.00	0.00	0.00
Total		0.35	100.00	0.00	0.00

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

6.12 FRENCH GUIANA

Tobacco Manufacturing (US \$ mln): French Guiana 2000 - 2010			
Year	French Guiana	% of Region	% of Globe
2000	5.64	0.03%	0.00%
2001	5.84	0.03%	0.00%
2002	6.04	0.03%	0.00%
2003	6.26	0.03%	0.00%
2004	6.48	0.03%	0.00%
2005	6.71	0.03%	0.00%
2006	6.96	0.03%	0.00%
2007	7.21	0.03%	0.00%
2008	7.48	0.03%	0.00%
2009	7.75	0.03%	0.00%
2010	8.04	0.03%	0.00%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

French Guiana: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Cayenne	1,653	4.48	66.67	0.02	0.00
Kourou	1,944	0.78	11.67	0.00	0.00
Remire	1,970	0.67	10.00	0.00	0.00
Saint Laurent	1,985	0.56	8.33	0.00	0.00
Sinnamary	2,035	0.22	3.33	0.00	0.00
Total		6.71	100.00	0.03	0.00

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

6.13 GUATEMALA

Tobacco Manufacturing (US \$ mln): Guatemala 2000 - 2010			
Year	Guatemala	% of Region	% of Globe
2000	276.98	1.30%	0.11%
2001	282.38	1.31%	0.11%
2002	287.87	1.32%	0.11%
2003	293.48	1.33%	0.11%
2004	300.40	1.33%	0.11%
2005	314.72	1.33%	0.11%
2006	330.95	1.32%	0.11%
2007	348.03	1.31%	0.11%
2008	365.98	1.30%	0.10%
2009	384.87	1.30%	0.10%
2010	404.72	1.29%	0.10%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Guatemala: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Guatemala City	212	232.95	74.02	0.98	0.08
Escuintla	1,172	16.97	5.39	0.07	0.01
Quezaltenango	1,197	16.09	5.11	0.07	0.01
Puerto Barrios	1,394	10.58	3.36	0.04	0.00
Retalhuleu	1,403	10.36	3.29	0.04	0.00
Coban	1,425	9.70	3.08	0.04	0.00
Chiquimula	1,426	9.48	3.01	0.04	0.00
Mazatenango	1,465	8.60	2.73	0.04	0.00
Total		314.72	100.00	1.33	0.11

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

6.14 GUYANA

Tobacco Manufacturing (US \$ mln): Guyana 2000 - 2010			
Year	Guyana	% of Region	% of Globe
2000	20.38	0.10%	0.01%
2001	20.78	0.10%	0.01%
2002	21.19	0.10%	0.01%
2003	21.60	0.10%	0.01%
2004	22.11	0.10%	0.01%
2005	23.16	0.10%	0.01%
2006	24.36	0.10%	0.01%
2007	25.61	0.10%	0.01%
2008	26.93	0.10%	0.01%
2009	28.32	0.10%	0.01%
2010	29.78	0.09%	0.01%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Guyana: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Georgetown	1,162	17.41	75.19	0.07	0.01
Linden	1,774	2.61	11.28	0.01	0.00
New Amsterdam	1,850	1.74	7.52	0.01	0.00
Corriverton	1,922	0.96	4.14	0.00	0.00
Mahaicony	2,000	0.44	1.88	0.00	0.00
Total		23.16	100.00	0.10	0.01

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

6.15 HONDURAS

Tobacco Manufacturing (US \$ mln): Honduras 2000 - 2010			
Year	Honduras	% of Region	% of Globe
2000	106.14	0.50%	0.04%
2001	107.11	0.50%	0.04%
2002	108.09	0.50%	0.04%
2003	109.09	0.49%	0.04%
2004	110.81	0.49%	0.04%
2005	116.92	0.49%	0.04%
2006	124.12	0.50%	0.04%
2007	131.77	0.50%	0.04%
2008	139.88	0.50%	0.04%
2009	148.50	0.50%	0.04%
2010	157.65	0.50%	0.04%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Honduras: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Tegucigalpa	696	52.37	44.79	0.22	0.02
San Pedro Sula	858	35.05	29.98	0.15	0.01
La Ceiba	1,596	5.39	4.61	0.02	0.00
Choluteca	1,602	5.31	4.54	0.02	0.00
El Progreso	1,621	4.98	4.26	0.02	0.00
Puerto Cortes	1,728	3.43	2.94	0.01	0.00
Comayagua	1,773	2.61	2.24	0.01	0.00
Tela	1,804	2.29	1.96	0.01	0.00
Siguatopeque	1,818	2.12	1.82	0.01	0.00
Santa Rosa de Copan	1,853	1.72	1.47	0.01	0.00
Danli	1,859	1.63	1.40	0.01	0.00
Total		116.92	100.00	0.49	0.04

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

6.16 MEXICO

Year	Tobacco Manufacturing (US \$ mln): Mexico 2000 - 2010		
	Mexico	% of Region	% of Globe
2000	5,958.60	28.01%	2.38%
2001	5,950.26	27.62%	2.32%
2002	5,941.93	27.23%	2.26%
2003	5,933.62	26.85%	2.21%
2004	5,979.75	26.56%	2.16%
2005	6,356.35	26.83%	2.17%
2006	6,814.61	27.19%	2.19%
2007	7,305.90	27.55%	2.21%
2008	7,832.62	27.91%	2.23%
2009	8,397.31	28.28%	2.24%
2010	9,002.71	28.64%	2.26%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

City	Mexico: Tobacco Manufacturing in 2005, US \$ mln				
	World Rank	US \$ mln	%Country	%Region	%World
Mexico City	25	1,806.27	28.42	7.62	0.62
Guadalajara	170	347.73	5.47	1.47	0.12
Nezahualcoyotl	201	262.71	4.13	1.11	0.09
Puebla	203	260.30	4.10	1.10	0.09
Monterrey	214	231.68	3.64	0.98	0.08
Leon	223	221.88	3.49	0.94	0.08
Ciudad Juarez	230	215.42	3.39	0.91	0.07
Tijuana	234	211.12	3.32	0.89	0.07
Culiacan	308	148.24	2.33	0.63	0.05
Mexicali	309	148.19	2.33	0.63	0.05
Acapulco	312	146.33	2.30	0.62	0.05
Chihuahua	337	133.64	2.10	0.56	0.05
S. Luis Potosi	341	133.17	2.10	0.56	0.05
Aguascalientes	367	124.05	1.95	0.52	0.04
Morelia	369	123.08	1.94	0.52	0.04
Others		1,842.54	28.99	7.78	0.63
Total		6356.35	100.00	26.83	2.17

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

6.17 NICARAGUA

Tobacco Manufacturing (US \$ mln): Nicaragua 2000 - 2010			
Year	Nicaragua	% of Region	% of Globe
2000	81.79	0.38%	0.03%
2001	82.54	0.38%	0.03%
2002	83.30	0.38%	0.03%
2003	84.06	0.38%	0.03%
2004	85.39	0.38%	0.03%
2005	90.10	0.38%	0.03%
2006	95.65	0.38%	0.03%
2007	101.54	0.38%	0.03%
2008	107.79	0.38%	0.03%
2009	114.43	0.39%	0.03%
2010	121.48	0.39%	0.03%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Nicaragua: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Managua	781	42.61	47.30	0.18	0.01
Rosita	1,085	20.31	22.54	0.09	0.01
Leon	1,557	6.31	7.00	0.03	0.00
Granada	1,589	5.56	6.17	0.02	0.00
Masaya	1,639	4.69	5.20	0.02	0.00
Chinandega	1,665	4.25	4.72	0.02	0.00
Matagalpa	1,800	2.31	2.57	0.01	0.00
San Carlos	1,817	2.12	2.36	0.01	0.00
Esteli	1,836	1.94	2.15	0.01	0.00
Total		90.10	100.00	0.38	0.03

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

6.18 PANAMA

Tobacco Manufacturing (US \$ mln): Panama 2000 - 2010			
Year	Panama	% of Region	% of Globe
2000	98.51	0.46%	0.04%
2001	100.69	0.47%	0.04%
2002	102.91	0.47%	0.04%
2003	105.18	0.48%	0.04%
2004	107.87	0.48%	0.04%
2005	112.81	0.48%	0.04%
2006	118.35	0.47%	0.04%
2007	124.16	0.47%	0.04%
2008	130.25	0.46%	0.04%
2009	136.65	0.46%	0.04%
2010	143.35	0.46%	0.04%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Panama: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Panama	572	70.96	62.90	0.30	0.02
Colon	1,336	11.90	10.55	0.05	0.00
David	1,462	8.62	7.64	0.04	0.00
La Chorrera	1,492	7.83	6.94	0.03	0.00
Penonome	1,612	5.08	4.51	0.02	0.00
Santiago	1,617	5.03	4.46	0.02	0.00
Bocas del Toro	1,849	1.74	1.54	0.01	0.00
Tocumen	1,858	1.65	1.46	0.01	0.00
Total		112.81	100.00	0.48	0.04

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

6.19 PARAGUAY

Tobacco Manufacturing (US \$ mln): Paraguay 2000 - 2010			
Year	Paraguay	% of Region	% of Globe
2000	150.78	0.71%	0.06%
2001	155.30	0.72%	0.06%
2002	159.95	0.73%	0.06%
2003	164.75	0.75%	0.06%
2004	169.93	0.75%	0.06%
2005	176.76	0.75%	0.06%
2006	184.11	0.73%	0.06%
2007	191.77	0.72%	0.06%
2008	199.75	0.71%	0.06%
2009	208.05	0.70%	0.06%
2010	216.71	0.69%	0.05%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Paraguay: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Asuncion	413	105.79	59.85	0.45	0.04
Puerto Stroessner	1,198	15.96	9.03	0.07	0.01
San Lorenzo	1,346	11.61	6.57	0.05	0.00
Pedro Juan Caballero	1,347	11.61	6.57	0.05	0.00
Fernando de la Mora	1,400	10.45	5.91	0.04	0.00
Encarnacion	1,651	4.50	2.55	0.02	0.00
Concepción	1,699	3.77	2.13	0.02	0.00
Pilar	1,700	3.77	2.13	0.02	0.00
Villarrica	1,741	3.19	1.81	0.01	0.00
Coronel Oviedo	1,742	3.19	1.81	0.01	0.00
Caaguazu	1,757	2.90	1.64	0.01	0.00
Total		176.76	100.00	0.75	0.06

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

6.20 PERU

Tobacco Manufacturing (US \$ mln): Peru 2000 - 2010			
Year	Peru	% of Region	% of Globe
2000	746.48	3.51%	0.30%
2001	758.69	3.52%	0.30%
2002	771.10	3.53%	0.29%
2003	783.72	3.55%	0.29%
2004	800.35	3.55%	0.29%
2005	840.30	3.55%	0.29%
2006	886.18	3.54%	0.28%
2007	934.56	3.52%	0.28%
2008	985.58	3.51%	0.28%
2009	1,039.39	3.50%	0.28%
2010	1,096.13	3.49%	0.28%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Peru: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Lima	134	471.44	56.10	1.99	0.16
Arequipa	639	60.61	7.21	0.26	0.02
Callao	659	57.33	6.82	0.24	0.02
Trujillo	706	50.27	5.98	0.21	0.02
Chiclayo	799	40.44	4.81	0.17	0.01
Piura	925	30.41	3.62	0.13	0.01
Chimbote	956	28.56	3.40	0.12	0.01
Cuzco	994	26.11	3.11	0.11	0.01
Iquitos	1,004	25.39	3.02	0.11	0.01
Huancayo	1,084	20.37	2.42	0.09	0.01
Sullana	1,234	14.95	1.78	0.06	0.01
Pucallpa	1,251	14.43	1.72	0.06	0.00
Total		840.30	100.00	3.55	0.29

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

6.21 SURINAME

Tobacco Manufacturing (US \$ mln): Suriname 2000 - 2010			
Year	Suriname	% of Region	% of Globe
2000	8.17	0.04%	0.00%
2001	8.51	0.04%	0.00%
2002	8.85	0.04%	0.00%
2003	9.21	0.04%	0.00%
2004	9.58	0.04%	0.00%
2005	9.89	0.04%	0.00%
2006	10.20	0.04%	0.00%
2007	10.52	0.04%	0.00%
2008	10.86	0.04%	0.00%
2009	11.20	0.04%	0.00%
2010	11.55	0.04%	0.00%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Suriname: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Paramaribo	1,461	8.64	87.39	0.04	0.00
Nieuw Nickerie	1,972	0.66	6.72	0.00	0.00
Marienburg	2,022	0.33	3.36	0.00	0.00
Moengo	2,051	0.17	1.68	0.00	0.00
Totness	2,059	0.08	0.84	0.00	0.00
Total		9.89	100.00	0.04	0.00

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

6.22 URUGUAY

Tobacco Manufacturing (US \$ mln): Uruguay 2000 - 2010			
Year	Uruguay	% of Region	% of Globe
2000	170.83	0.80%	0.07%
2001	177.87	0.83%	0.07%
2002	185.20	0.85%	0.07%
2003	192.84	0.87%	0.07%
2004	200.54	0.89%	0.07%
2005	207.01	0.87%	0.07%
2006	213.45	0.85%	0.07%
2007	220.09	0.83%	0.07%
2008	226.93	0.81%	0.06%
2009	233.99	0.79%	0.06%
2010	241.26	0.77%	0.06%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Uruguay: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Montevideo	294	154.24	74.51	0.65	0.05
Salto	1,412	10.01	4.84	0.04	0.00
Paysandu	1,434	9.27	4.48	0.04	0.00
Las Piedras	1,508	7.54	3.64	0.03	0.00
Rivera	1,535	6.92	3.34	0.03	0.00
Melo	1,607	5.19	2.51	0.02	0.00
Tacuarembó	1,624	4.94	2.39	0.02	0.00
Mercedes	1,646	4.57	2.21	0.02	0.00
Minas	1,657	4.33	2.09	0.02	0.00
Total		207.01	100.00	0.87	0.07

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

6.23 VENEZUELA

Tobacco Manufacturing (US \$ mln): Venezuela 2000 - 2010			
Year	Venezuela	% of Region	% of Globe
2000	880.09	4.14%	0.35%
2001	896.31	4.16%	0.35%
2002	912.83	4.18%	0.35%
2003	929.66	4.21%	0.35%
2004	950.84	4.22%	0.34%
2005	996.88	4.21%	0.34%
2006	1,049.31	4.19%	0.34%
2007	1,104.50	4.16%	0.33%
2008	1,162.59	4.14%	0.33%
2009	1,223.73	4.12%	0.33%
2010	1,288.09	4.10%	0.32%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Venezuela: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Caracas	197	266.20	26.70	1.12	0.09
Maracaibo	421	101.16	10.15	0.43	0.03
Valencia	461	89.82	9.01	0.38	0.03
Maracay	580	67.77	6.80	0.29	0.02
Barquisimeto	664	56.36	5.65	0.24	0.02
Petare	809	39.55	3.97	0.17	0.01
Ciudad Guayana	821	38.79	3.89	0.16	0.01
San Cristobal	989	26.39	2.65	0.11	0.01
La Guaira	1,011	25.02	2.51	0.11	0.01
Baruta	1,075	20.69	2.08	0.09	0.01
Ciudad Bolivar	1,083	20.38	2.04	0.09	0.01
Maturin	1,093	19.85	1.99	0.08	0.01
Merida	1,097	19.70	1.98	0.08	0.01
Cumana	1,106	19.39	1.95	0.08	0.01
Barcelona	1,137	18.03	1.81	0.08	0.01
Others		167.78	16.83	0.71	0.06
Total		996.88	100.00	4.21	0.34

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

7 NORTH AMERICA & THE CARIBBEAN

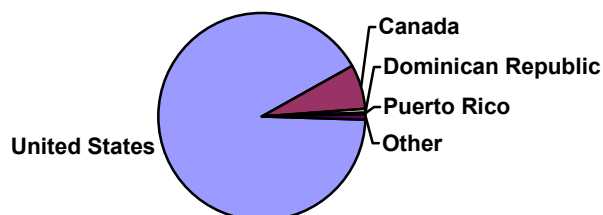
7.1 EXECUTIVE SUMMARY

Market Potential for Tobacco Manufacturing in North America & the Caribbean (US \$ mln): 2005

Country	Latent Demand US \$ mln	% of North America & the Caribbean
United States	69,283.16	91.45%
Canada	5,310.33	7.01%
Dominican Republic	336.97	0.44%
Puerto Rico	265.41	0.35%
Cuba	132.43	0.17%
Haiti	85.76	0.11%
Trinidad and Tobago	77.03	0.10%
Jamaica	65.19	0.09%
Bahamas	30.88	0.04%
Martinique	29.47	0.04%
Barbados	27.22	0.04%
Guadeloupe	24.84	0.03%
Netherlands Antilles	15.84	0.02%
Bermuda	14.20	0.02%
Aruba	13.66	0.02%
Virgin Islands, US	12.08	0.02%
Greenland	7.39	0.01%
Cayman Islands	6.39	0.01%
St. Lucia	4.71	0.01%
Antigua and Barbuda	3.66	0.00%
Grenada	2.74	0.00%
St. Vincent and the Grenadines	2.18	0.00%
British Virgin Islands	2.15	0.00%
Dominica	1.95	0.00%
St. Kitts and Nevis	1.88	0.00%
Other	2.27	0.00%
Total	75,759.80	100.00%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Market Potential for Tobacco Manufacturing in North America & the Caribbean (US \$ mln): 2005



The Market for Tobacco Manufacturing in North America & the Caribbean: 2000 - 2010

Year	US \$ mln	% of Globe
2000	54,485.28	21.73
2001	58,120.99	22.67
2002	62,018.56	23.63
2003	66,197.11	24.63
2004	70,711.72	25.55
2005	75,759.80	25.87
2006	81,206.85	26.08
2007	87,047.13	26.30
2008	93,309.13	26.51
2009	100,023.39	26.72
2010	107,222.66	26.93

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

7.2 ANTIGUA AND BARBUDA**Tobacco Manufacturing (US \$ mln): Antigua and Barbuda 2000 - 2010**

Year	Antigua and Barbuda	% of Region	% of Globe
2000	3.30	0.01%	0.00%
2001	3.34	0.01%	0.00%
2002	3.38	0.01%	0.00%
2003	3.41	0.01%	0.00%
2004	3.47	0.00%	0.00%
2005	3.66	0.00%	0.00%
2006	3.88	0.00%	0.00%
2007	4.11	0.00%	0.00%
2008	4.35	0.00%	0.00%
2009	4.61	0.00%	0.00%
2010	4.89	0.00%	0.00%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Antigua and Barbuda: Tobacco Manufacturing in 2005, US \$ mln

City	World Rank	US \$ mln	%Country	%Region	%World
Saint John's	1,719	3.56	97.30	0.00	0.00
Codrington	2,057	0.10	2.70	0.00	0.00
Total		3.66	100.00	0.00	0.00

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

7.3 ARUBA

Tobacco Manufacturing (US \$ mln): Aruba 2000 - 2010			
Year	Aruba	% of Region	% of Globe
2000	12.11	0.02%	0.00%
2001	12.32	0.02%	0.00%
2002	12.53	0.02%	0.00%
2003	12.74	0.02%	0.00%
2004	13.01	0.02%	0.00%
2005	13.66	0.02%	0.00%
2006	14.40	0.02%	0.00%
2007	15.17	0.02%	0.00%
2008	16.00	0.02%	0.00%
2009	16.86	0.02%	0.00%
2010	17.77	0.02%	0.00%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Aruba: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Oranjestad	1,513	7.38	54.05	0.01	0.00
Sint Nicolaas	1,558	6.27	45.95	0.01	0.00
Total		13.66	100.00	0.02	0.00

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

7.4 BAHAMAS

Tobacco Manufacturing (US \$ mln): Bahamas 2000 - 2010			
Year	Bahamas	% of Region	% of Globe
2000	27.81	0.05%	0.01%
2001	28.14	0.05%	0.01%
2002	28.47	0.05%	0.01%
2003	28.80	0.04%	0.01%
2004	29.31	0.04%	0.01%
2005	30.88	0.04%	0.01%
2006	32.70	0.04%	0.01%
2007	34.63	0.04%	0.01%
2008	36.68	0.04%	0.01%
2009	38.85	0.04%	0.01%
2010	41.14	0.04%	0.01%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Bahamas: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Nassau	993	26.22	84.91	0.03	0.01
Freeport	1,642	4.66	15.09	0.01	0.00
Total		30.88	100.00	0.04	0.01

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

7.5 BARBADOS

Tobacco Manufacturing (US \$ mln): Barbados 2000 - 2010			
Year	Barbados	% of Region	% of Globe
2000	23.88	0.04%	0.01%
2001	24.37	0.04%	0.01%
2002	24.87	0.04%	0.01%
2003	25.38	0.04%	0.01%
2004	26.00	0.04%	0.01%
2005	27.22	0.04%	0.01%
2006	28.60	0.04%	0.01%
2007	30.05	0.03%	0.01%
2008	31.57	0.03%	0.01%
2009	33.16	0.03%	0.01%
2010	34.84	0.03%	0.01%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Barbados: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Bridgetown	974	27.22	100.00	0.04	0.01
Total		27.22	100.00	0.04	0.01

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

7.6 BERMUDA

Tobacco Manufacturing (US \$ mln): Bermuda 2000 - 2010			
Year	Bermuda	% of Region	% of Globe
2000	12.21	0.02%	0.00%
2001	12.54	0.02%	0.00%
2002	12.89	0.02%	0.00%
2003	13.24	0.02%	0.00%
2004	13.63	0.02%	0.00%
2005	14.20	0.02%	0.00%
2006	14.83	0.02%	0.00%
2007	15.48	0.02%	0.00%
2008	16.16	0.02%	0.00%
2009	16.88	0.02%	0.00%
2010	17.62	0.02%	0.00%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Bermuda: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Hamilton	1,467	8.52	60.00	0.01	0.00
Saint George	1,583	5.68	40.00	0.01	0.00
Total		14.20	100.00	0.02	0.00

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

7.7 CANADA

Tobacco Manufacturing (US \$ mln): Canada 2000 - 2010			
Year	Canada	% of Region	% of Globe
2000	4,768.78	8.75%	1.90%
2001	4,829.63	8.31%	1.88%
2002	4,891.25	7.89%	1.86%
2003	4,953.66	7.48%	1.84%
2004	5,045.30	7.14%	1.82%
2005	5,310.33	7.01%	1.81%
2006	5,618.83	6.92%	1.80%
2007	5,945.26	6.83%	1.80%
2008	6,290.64	6.74%	1.79%
2009	6,656.09	6.65%	1.78%
2010	7,042.78	6.57%	1.77%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Canada: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Toronto	29	1,588.00	29.90	2.10	0.54
Montreal	37	1,353.53	25.49	1.79	0.46
Vancouver	105	639.93	12.05	0.84	0.22
Ottawa	162	379.51	7.15	0.50	0.13
Calgary	186	294.71	5.55	0.39	0.10
Winnipeg	194	275.71	5.19	0.36	0.09
Edmonton	198	265.98	5.01	0.35	0.09
Hamilton	319	142.26	2.68	0.19	0.05
Regina	509	81.09	1.53	0.11	0.03
Quebec	543	76.46	1.44	0.10	0.03
Halifax	694	52.83	0.99	0.07	0.02
Thunder Bay	699	51.90	0.98	0.07	0.02
Saint John's	759	44.48	0.84	0.06	0.02
Niagara Falls	877	33.36	0.63	0.04	0.01
Victoria	922	30.58	0.58	0.04	0.01
Total		5310.33	100.00	7.01	1.81

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

7.8 CAYMAN ISLANDS

Tobacco Manufacturing (US \$ mln): Cayman Islands 2000 - 2010			
Year	Cayman Islands	% of Region	% of Globe
2000	5.79	0.01%	0.00%
2001	5.85	0.01%	0.00%
2002	5.91	0.01%	0.00%
2003	5.96	0.01%	0.00%
2004	6.06	0.01%	0.00%
2005	6.39	0.01%	0.00%
2006	6.78	0.01%	0.00%
2007	7.20	0.01%	0.00%
2008	7.64	0.01%	0.00%
2009	8.10	0.01%	0.00%
2010	8.60	0.01%	0.00%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Cayman Islands: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
George Town	1,707	3.73	58.33	0.00	0.00
West Bay	1,842	1.86	29.17	0.00	0.00
Savannah	1,989	0.53	8.33	0.00	0.00
Bodden Town	2,029	0.27	4.17	0.00	0.00
Total		6.39	100.00	0.01	0.00

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

7.9 CUBA

Tobacco Manufacturing (US \$ mln): Cuba 2000 - 2010			
Year	Cuba	% of Region	% of Globe
2000	121.33	0.22%	0.05%
2001	122.07	0.21%	0.05%
2002	122.82	0.20%	0.05%
2003	123.58	0.19%	0.05%
2004	125.24	0.18%	0.05%
2005	132.43	0.17%	0.05%
2006	140.98	0.17%	0.05%
2007	150.09	0.17%	0.05%
2008	159.79	0.17%	0.05%
2009	170.11	0.17%	0.05%
2010	181.10	0.17%	0.05%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Cuba: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Havana	573	70.08	52.92	0.09	0.02
Santiago de Cuba	1,289	13.27	10.02	0.02	0.00
Camagüey	1,433	9.36	7.07	0.01	0.00
Holguin	1,512	7.42	5.60	0.01	0.00
Guantanamo	1,546	6.57	4.96	0.01	0.00
Santa Clara	1,554	6.40	4.83	0.01	0.00
Bayamo	1,675	4.05	3.06	0.01	0.00
Cienfuegos	1,685	3.95	2.98	0.01	0.00
Pinar del Rio	1,696	3.81	2.88	0.01	0.00
Las Tunas	1,698	3.78	2.85	0.00	0.00
Matanzas	1,702	3.74	2.83	0.00	0.00
Total		132.43	100.00	0.17	0.05

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

7.10 DOMINICA

Tobacco Manufacturing (US \$ mln): Dominica 2000 - 2010			
Year	Dominica	% of Region	% of Globe
2000	1.65	0.00%	0.00%
2001	1.71	0.00%	0.00%
2002	1.76	0.00%	0.00%
2003	1.82	0.00%	0.00%
2004	1.88	0.00%	0.00%
2005	1.95	0.00%	0.00%
2006	2.03	0.00%	0.00%
2007	2.11	0.00%	0.00%
2008	2.19	0.00%	0.00%
2009	2.28	0.00%	0.00%
2010	2.36	0.00%	0.00%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Dominica: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Roseau	1,893	1.26	64.71	0.00	0.00
Portsmouth	2,047	0.17	8.82	0.00	0.00
Marigot	2,048	0.17	8.82	0.00	0.00
Berekua	2,049	0.17	8.82	0.00	0.00
Saint Joseph	2,050	0.17	8.82	0.00	0.00
Total		1.95	100.00	0.00	0.00

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

7.11 DOMINICAN REPUBLIC

Tobacco Manufacturing (US \$ mln): Dominican Republic 2000 - 2010			
Year	Dominican Republic	% of Region	% of Globe
2000	320.23	0.59%	0.13%
2001	318.35	0.55%	0.12%
2002	316.48	0.51%	0.12%
2003	314.63	0.48%	0.12%
2004	316.00	0.45%	0.11%
2005	336.97	0.44%	0.12%
2006	362.78	0.45%	0.12%
2007	390.56	0.45%	0.12%
2008	420.48	0.45%	0.12%
2009	452.68	0.45%	0.12%
2010	487.36	0.45%	0.12%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Dominican Republic: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Santo Domingo	227	217.95	64.68	0.29	0.07
Santiago	765	44.05	13.07	0.06	0.02
La Romana	1,213	15.61	4.63	0.02	0.01
San Pedro de Macoris	1,268	13.91	4.13	0.02	0.00
San Francisco de Macoris	1,301	12.98	3.85	0.02	0.00
La Vega	1,418	9.89	2.94	0.01	0.00
Barahona	1,499	7.73	2.29	0.01	0.00
San Juan	1,500	7.73	2.29	0.01	0.00
Puerto Plata	1,527	7.11	2.11	0.01	0.00
Total		336.97	100.00	0.44	0.12

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

7.12 GREENLAND

Tobacco Manufacturing (US \$ mln): Greenland 2000 - 2010			
Year	Greenland	% of Region	% of Globe
2000	6.20	0.01%	0.00%
2001	6.42	0.01%	0.00%
2002	6.65	0.01%	0.00%
2003	6.88	0.01%	0.00%
2004	7.13	0.01%	0.00%
2005	7.39	0.01%	0.00%
2006	7.66	0.01%	0.00%
2007	7.94	0.01%	0.00%
2008	8.23	0.01%	0.00%
2009	8.53	0.01%	0.00%
2010	8.84	0.01%	0.00%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Greenland: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Nuuk	1,819	2.11	28.57	0.00	0.00
Holsteinsborg	1,929	0.88	11.90	0.00	0.00
Jakobshavn	1,964	0.70	9.52	0.00	0.00
Egedesminde	1,990	0.53	7.14	0.00	0.00
Sukkertoppen	1,991	0.53	7.14	0.00	0.00
Julianehab	1,992	0.53	7.14	0.00	0.00
Frederikshab	2,016	0.35	4.76	0.00	0.00
Christianshab	2,017	0.35	4.76	0.00	0.00
Narsarsuaq	2,018	0.35	4.76	0.00	0.00
Nanortalik	2,040	0.18	2.38	0.00	0.00
Scoresbysund	2,041	0.18	2.38	0.00	0.00
Godhavn	2,042	0.18	2.38	0.00	0.00
Thule	2,043	0.18	2.38	0.00	0.00
Uppernavik	2,044	0.18	2.38	0.00	0.00
Ammassalik	2,045	0.18	2.38	0.00	0.00
Total		7.39	100.00	0.01	0.00

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

7.13 GRENADA

Tobacco Manufacturing (US \$ mln): Grenada 2000 - 2010			
Year	Grenada	% of Region	% of Globe
2000	2.56	0.00%	0.00%
2001	2.56	0.00%	0.00%
2002	2.56	0.00%	0.00%
2003	2.55	0.00%	0.00%
2004	2.57	0.00%	0.00%
2005	2.74	0.00%	0.00%
2006	2.93	0.00%	0.00%
2007	3.14	0.00%	0.00%
2008	3.37	0.00%	0.00%
2009	3.61	0.00%	0.00%
2010	3.87	0.00%	0.00%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Grenada: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Saint George's	1,811	2.19	80.00	0.00	0.00
Gouyave	1,986	0.55	20.00	0.00	0.00
Total		2.74	100.00	0.00	0.00

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

7.14 GUADELOUPE

Tobacco Manufacturing (US \$ mln): Guadeloupe 2000 - 2010			
Year	Guadeloupe	% of Region	% of Globe
2000	20.86	0.04%	0.01%
2001	21.60	0.04%	0.01%
2002	22.36	0.04%	0.01%
2003	23.15	0.03%	0.01%
2004	23.97	0.03%	0.01%
2005	24.84	0.03%	0.01%
2006	25.75	0.03%	0.01%
2007	26.69	0.03%	0.01%
2008	27.67	0.03%	0.01%
2009	28.68	0.03%	0.01%
2010	29.73	0.03%	0.01%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Guadeloupe: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Les Abymes	1,515	7.31	29.44	0.01	0.00
Pointe-a-Pitre	1,749	3.02	12.15	0.00	0.00
Le Gosier	1,789	2.44	9.81	0.00	0.00
Moule	1,822	2.09	8.41	0.00	0.00
Sainte Anne	1,833	1.97	7.94	0.00	0.00
Morne-a-l'Eau	1,844	1.86	7.48	0.00	0.00
Petit Bourg	1,851	1.74	7.01	0.00	0.00
Sainte Rose	1,860	1.63	6.54	0.00	0.00
Basse-Terre	1,861	1.63	6.54	0.00	0.00
Saint-Claude	1,903	1.16	4.67	0.00	0.00
Total		24.84	100.00	0.03	0.01

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

7.15 HAITI

Tobacco Manufacturing (US \$ mln): Haiti 2000 - 2010			
Year	Haiti	% of Region	% of Globe
2000	73.39	0.13%	0.03%
2001	75.51	0.13%	0.03%
2002	77.69	0.13%	0.03%
2003	79.94	0.12%	0.03%
2004	82.39	0.12%	0.03%
2005	85.76	0.11%	0.03%
2006	89.42	0.11%	0.03%
2007	93.23	0.11%	0.03%
2008	97.20	0.10%	0.03%
2009	101.34	0.10%	0.03%
2010	105.65	0.10%	0.03%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Haiti: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Port-au-Prince	642	60.37	70.39	0.08	0.02
Cap-Haitien	1,456	8.68	10.12	0.01	0.00
Petionville	1,637	4.72	5.51	0.01	0.00
Gonaives	1,644	4.59	5.36	0.01	0.00
Les Cayes	1,645	4.59	5.36	0.01	0.00
Port-de-Paix	1,767	2.81	3.27	0.00	0.00
Total		85.76	100.00	0.11	0.03

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

7.16 JAMAICA

Tobacco Manufacturing (US \$ mln): Jamaica 2000 - 2010			
Year	Jamaica	% of Region	% of Globe
2000	54.91	0.10%	0.02%
2001	56.79	0.10%	0.02%
2002	58.73	0.09%	0.02%
2003	60.74	0.09%	0.02%
2004	62.85	0.09%	0.02%
2005	65.19	0.09%	0.02%
2006	67.64	0.08%	0.02%
2007	70.18	0.08%	0.02%
2008	72.82	0.08%	0.02%
2009	75.56	0.08%	0.02%
2010	78.40	0.07%	0.02%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Jamaica: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Kingston	762	44.22	67.83	0.06	0.02
Spanish Town	1,509	7.50	11.50	0.01	0.00
Montego Bay	1,574	5.90	9.04	0.01	0.00
May Pen	1,727	3.45	5.30	0.00	0.00
Mandeville	1,753	2.95	4.52	0.00	0.00
Savanna-la-Mar	1,899	1.18	1.81	0.00	0.00
Total		65.19	100.00	0.09	0.02

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

7.17 MARTINIQUE

Tobacco Manufacturing (US \$ mln): Martinique 2000 - 2010			
Year	Martinique	% of Region	% of Globe
2000	24.75	0.05%	0.01%
2001	25.62	0.04%	0.01%
2002	26.53	0.04%	0.01%
2003	27.46	0.04%	0.01%
2004	28.44	0.04%	0.01%
2005	29.47	0.04%	0.01%
2006	30.55	0.04%	0.01%
2007	31.67	0.04%	0.01%
2008	32.83	0.04%	0.01%
2009	34.03	0.03%	0.01%
2010	35.28	0.03%	0.01%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Martinique: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Fort-de-France	1,204	15.82	53.66	0.02	0.01
Le Lamentin	1,691	3.88	13.17	0.01	0.00
Sainte Marie	1,779	2.59	8.78	0.00	0.00
Schoelcher	1,802	2.30	7.80	0.00	0.00
Le François	1,826	2.01	6.83	0.00	0.00
La Trinité	1,878	1.44	4.88	0.00	0.00
Saint Pierre	1,961	0.72	2.44	0.00	0.00
Ducos	1,962	0.72	2.44	0.00	0.00
Total		29.47	100.00	0.04	0.01

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

7.18 NETHERLANDS ANTILLES

Tobacco Manufacturing (US \$ mln): Netherlands Antilles 2000 - 2010			
Year	Netherlands Antilles	% of Region	% of Globe
2000	12.58	0.02%	0.01%
2001	13.26	0.02%	0.01%
2002	13.98	0.02%	0.01%
2003	14.75	0.02%	0.01%
2004	15.48	0.02%	0.01%
2005	15.84	0.02%	0.01%
2006	16.14	0.02%	0.01%
2007	16.45	0.02%	0.00%
2008	16.76	0.02%	0.00%
2009	17.08	0.02%	0.00%
2010	17.41	0.02%	0.00%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Netherlands Antilles: Tobacco Manufacturing in 2005, US \$ mln

City	World Rank	US \$ mln	%Country	%Region	%World
Willemstad	1,232	15.00	94.70	0.02	0.01
Philipsburg	1,959	0.72	4.55	0.00	0.00
Kralendijk	2,054	0.12	0.76	0.00	0.00
Total		15.84	100.00	0.02	0.01

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

7.19 PUERTO RICO

Tobacco Manufacturing (US \$ mln): Puerto Rico 2000 - 2010

Year	Puerto Rico	% of Region	% of Globe
2000	232.87	0.43%	0.09%
2001	237.64	0.41%	0.09%
2002	242.52	0.39%	0.09%
2003	247.49	0.37%	0.09%
2004	253.52	0.36%	0.09%
2005	265.41	0.35%	0.09%
2006	278.84	0.34%	0.09%
2007	292.95	0.34%	0.09%
2008	307.77	0.33%	0.09%
2009	323.34	0.32%	0.09%
2010	339.70	0.32%	0.09%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Puerto Rico: Tobacco Manufacturing in 2005, US \$ mln

City	World Rank	US \$ mln	%Country	%Region	%World
San Juan	635	61.01	22.99	0.08	0.02
Bayamon	887	32.61	12.29	0.04	0.01
Ponce	984	26.73	10.07	0.04	0.01
Carolina	988	26.51	9.99	0.03	0.01
Caguas	1,096	19.71	7.43	0.03	0.01
Guaynabo	1,241	14.76	5.56	0.02	0.01
Mayaguez	1,260	14.20	5.35	0.02	0.00
Arecibo	1,261	14.17	5.34	0.02	0.00
Toa Baja	1,297	13.04	4.91	0.02	0.00
Trujillo Alto	1,399	10.50	3.96	0.01	0.00
Aguadilla	1,442	9.17	3.46	0.01	0.00
Cayey	1,522	7.14	2.69	0.01	0.00
Guayama	1,573	5.91	2.23	0.01	0.00
Fajardo	1,595	5.40	2.03	0.01	0.00
Catano	1,648	4.56	1.72	0.01	0.00
Total		265.41	100.00	0.35	0.09

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

7.20 ST. KITTS AND NEVIS

Tobacco Manufacturing (US \$ mln): St. Kitts and Nevis 2000 - 2010			
Year	St. Kitts and Nevis	% of Region	% of Globe
2000	1.71	0.00%	0.00%
2001	1.73	0.00%	0.00%
2002	1.74	0.00%	0.00%
2003	1.76	0.00%	0.00%
2004	1.79	0.00%	0.00%
2005	1.88	0.00%	0.00%
2006	2.00	0.00%	0.00%
2007	2.12	0.00%	0.00%
2008	2.25	0.00%	0.00%
2009	2.39	0.00%	0.00%
2010	2.54	0.00%	0.00%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

St. Kitts and Nevis: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Basseterre	1,848	1.79	95.00	0.00	0.00
Charlestown	2,058	0.09	5.00	0.00	0.00
Total		1.88	100.00	0.00	0.00

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

7.21 ST. LUCIA

Tobacco Manufacturing (US \$ mln): St. Lucia 2000 - 2010			
Year	St. Lucia	% of Region	% of Globe
2000	3.99	0.01%	0.00%
2001	4.12	0.01%	0.00%
2002	4.25	0.01%	0.00%
2003	4.39	0.01%	0.00%
2004	4.54	0.01%	0.00%
2005	4.71	0.01%	0.00%
2006	4.90	0.01%	0.00%
2007	5.09	0.01%	0.00%
2008	5.29	0.01%	0.00%
2009	5.49	0.01%	0.00%
2010	5.71	0.01%	0.00%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

St. Lucia: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Castries	1,688	3.90	82.81	0.01	0.00
Vieux Fort	1,938	0.81	17.19	0.00	0.00
Total		4.71	100.00	0.01	0.00

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

7.22 ST. VINCENT AND THE GRENADINES

Tobacco Manufacturing (US \$ mln): St. Vincent and the Grenadines 2000 - 2010			
Year	St. Vincent and the Grenadines	% of Region	% of Globe
2000	1.89	0.00%	0.00%
2001	1.94	0.00%	0.00%
2002	1.99	0.00%	0.00%
2003	2.04	0.00%	0.00%
2004	2.09	0.00%	0.00%
2005	2.18	0.00%	0.00%
2006	2.28	0.00%	0.00%
2007	2.39	0.00%	0.00%
2008	2.50	0.00%	0.00%
2009	2.62	0.00%	0.00%
2010	2.74	0.00%	0.00%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

St. Vincent and the Grenadines: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Kingstown	1,823	2.07	95.00	0.00	0.00
Georgetown	2,055	0.11	5.00	0.00	0.00
Total		2.18	100.00	0.00	0.00

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

7.23 TRINIDAD AND TOBAGO

Tobacco Manufacturing (US \$ mln): Trinidad and Tobago 2000 - 2010			
Year	Trinidad and Tobago	% of Region	% of Globe
2000	69.93	0.13%	0.03%
2001	70.57	0.12%	0.03%
2002	71.22	0.11%	0.03%
2003	71.87	0.11%	0.03%
2004	73.00	0.10%	0.03%
2005	77.03	0.10%	0.03%
2006	81.77	0.10%	0.03%
2007	86.81	0.10%	0.03%
2008	92.16	0.10%	0.03%
2009	97.84	0.10%	0.03%
2010	103.86	0.10%	0.03%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Trinidad and Tobago: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Port-of-Spain	853	35.18	45.67	0.05	0.01
San Fernando	1,078	20.62	26.77	0.03	0.01
Arima	1,156	17.59	22.83	0.02	0.01
Scarborough	1,714	3.64	4.72	0.00	0.00
Total		77.03	100.00	0.10	0.03

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

7.24 UNITED STATES

Tobacco Manufacturing (US \$ mln): United States 2000 - 2010			
Year	United States	% of Region	% of Globe
2000	48,668.35	89.32%	19.41%
2001	52,230.34	89.86%	20.37%
2002	56,053.02	90.38%	21.36%
2003	60,155.49	90.87%	22.38%
2004	64,558.21	91.30%	23.33%
2005	69,283.16	91.45%	23.65%
2006	74,353.93	91.56%	23.88%
2007	79,795.82	91.67%	24.11%
2008	85,636.00	91.78%	24.33%
2009	91,903.62	91.88%	24.55%
2010	98,629.95	91.99%	24.77%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

United States: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
New York	1	15,760.76	22.75	20.80	5.38
Los Angeles	3	5,705.41	8.23	7.53	1.95
Chicago	4	5,244.43	7.57	6.92	1.79
Houston	10	3,052.67	4.41	4.03	1.04
Philadelphia	12	2,706.09	3.91	3.57	0.92
Dallas	20	1,932.96	2.79	2.55	0.66
San Jose	21	1,910.74	2.76	2.52	0.65
San Francisco	22	1,881.04	2.71	2.48	0.64
San Diego	24	1,830.28	2.64	2.42	0.62
Detroit	27	1,754.34	2.53	2.32	0.60
Phoenix	28	1,743.84	2.52	2.30	0.60
San Antonio	33	1,459.55	2.11	1.93	0.50
Indianapolis	40	1,244.70	1.80	1.64	0.42
Baltimore	47	1,162.00	1.68	1.53	0.40
Washington D.C.	50	1,131.94	1.63	1.49	0.39
Others		20,762.41	29.97	27.41	7.09
Total		69283.16	100.00	91.45	23.65

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

7.25 VIRGIN ISLANDS, US

Tobacco Manufacturing (US \$ mln): Virgin Islands, US 2000 - 2010			
Year	Virgin Islands, US	% of Region	% of Globe
2000	10.15	0.02%	0.00%
2001	10.51	0.02%	0.00%
2002	10.88	0.02%	0.00%
2003	11.26	0.02%	0.00%
2004	11.66	0.02%	0.00%
2005	12.08	0.02%	0.00%
2006	12.53	0.02%	0.00%
2007	12.99	0.01%	0.00%
2008	13.46	0.01%	0.00%
2009	13.95	0.01%	0.00%
2010	14.46	0.01%	0.00%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Virgin Islands, US: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Charlotte Amalie	1,532	6.96	57.58	0.01	0.00
Road Town	1,874	1.46	12.12	0.00	0.00
Frederiksted	1,875	1.46	12.12	0.00	0.00
Christiansted	1,908	1.10	9.09	0.00	0.00
Cruz Bay	1,956	0.73	6.06	0.00	0.00
Spanish Town	2,014	0.37	3.03	0.00	0.00
Total		12.08	100.00	0.02	0.00

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

8 OCEANA

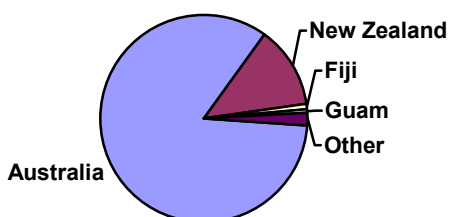
8.1 EXECUTIVE SUMMARY

Market Potential for Tobacco Manufacturing in Oceana (US \$ mln): 2005

Country	Latent Demand US \$ mln	% of Oceana
Australia	3,061.68	83.88%
New Zealand	461.82	12.65%
Fiji	38.08	1.04%
Guam	21.48	0.59%
New Caledonia	20.49	0.56%
French Polynesia	17.67	0.48%
Solomon Islands	6.07	0.17%
Northern Mariana Island	6.04	0.17%
Western Samoa	3.96	0.11%
American Samoa	3.36	0.09%
Micronesia Federation	1.77	0.05%
Vanuatu	1.62	0.04%
Tonga	1.55	0.04%
Palau	0.86	0.02%
Marshall Islands	0.69	0.02%
Cook Island	0.67	0.02%
Kiribati	0.51	0.01%
Nauru	0.40	0.01%
Norfolk Island	0.33	0.01%
Pacific Islands Trust	0.27	0.01%
Christmas Island	0.25	0.01%
Wallis and Futuna	0.20	0.01%
Tuvalu	0.08	0.00%
Niue	0.03	0.00%
Tokelau	0.01	0.00%
Other	0.00	0.00%
Total	3,649.90	100.00%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Market Potential for Tobacco Manufacturing in Oceana (US \$ mln): 2005



The Market for Tobacco Manufacturing in Oceana: 2000 - 2010

Year	US \$ mln	% of Globe
2000	3,281.01	1.31
2001	3,321.59	1.30
2002	3,362.85	1.28
2003	3,404.79	1.27
2004	3,467.15	1.25
2005	3,649.90	1.25
2006	3,862.95	1.24
2007	4,088.62	1.24
2008	4,327.66	1.23
2009	4,580.87	1.22
2010	4,849.09	1.22

Source: Philip M. Parker, INSEAD, copyright 2005,www.icongrouponline.com

8.2 AMERICAN SAMOA

Tobacco Manufacturing (US \$ mln): American Samoa 2000 - 2010

Year	American Samoa	% of Region	% of Globe
2000	2.82	0.09%	0.00%
2001	2.92	0.09%	0.00%
2002	3.02	0.09%	0.00%
2003	3.13	0.09%	0.00%
2004	3.24	0.09%	0.00%
2005	3.36	0.09%	0.00%
2006	3.48	0.09%	0.00%
2007	3.61	0.09%	0.00%
2008	3.74	0.09%	0.00%
2009	3.88	0.08%	0.00%
2010	4.02	0.08%	0.00%

Source: Philip M. Parker, INSEAD, copyright 2005,www.icongrouponline.com

American Samoa: Tobacco Manufacturing in 2005, US \$ mln

City	World Rank	US \$ mln	%Country	%Region	%World
Pago Pago	1,907	1.12	33.33	0.03	0.00
Fagatogo	1,953	0.75	22.22	0.02	0.00
Leone	1,954	0.75	22.22	0.02	0.00
Vaitogi	2,011	0.37	11.11	0.01	0.00
Utulei	2,012	0.37	11.11	0.01	0.00
Total		3.36	100.00	0.09	0.00

Source: Philip M. Parker, INSEAD, copyright 2005,www.icongrouponline.com

8.3 AUSTRALIA

Tobacco Manufacturing (US \$ mln): Australia 2000 - 2010			
Year	Australia	% of Region	% of Globe
2000	2,766.47	84.32%	1.10%
2001	2,796.11	84.18%	1.09%
2002	2,826.06	84.04%	1.08%
2003	2,856.33	83.89%	1.06%
2004	2,904.75	83.78%	1.05%
2005	3,061.68	83.88%	1.05%
2006	3,245.67	84.02%	1.04%
2007	3,440.72	84.15%	1.04%
2008	3,647.49	84.28%	1.04%
2009	3,866.68	84.41%	1.03%
2010	4,099.05	84.53%	1.03%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Australia: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Sydney	65	897.60	29.32	24.59	0.31
Melbourne	67	885.34	28.92	24.26	0.30
Brisbane	122	559.06	18.26	15.32	0.19
Perth	190	282.10	9.21	7.73	0.10
Adelaide	314	143.85	4.70	3.94	0.05
Canberra	441	96.54	3.15	2.64	0.03
Newcastle	747	45.68	1.49	1.25	0.02
Gold Coast	750	45.48	1.49	1.25	0.02
Hobart	900	31.63	1.03	0.87	0.01
Wollongong	1,048	22.33	0.73	0.61	0.01
Townsville	1,086	20.20	0.66	0.55	0.01
Darwin	1,173	16.96	0.55	0.46	0.01
Geelong	1,237	14.90	0.49	0.41	0.01
Total		3061.68	100.00	83.88	1.05

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

8.4 FIJI

Tobacco Manufacturing (US \$ mln): Fiji 2000 - 2010			
Year	Fiji	% of Region	% of Globe
2000	28.10	0.86%	0.01%
2001	30.35	0.91%	0.01%
2002	32.78	0.97%	0.01%
2003	35.40	1.04%	0.01%
2004	37.84	1.09%	0.01%
2005	38.08	1.04%	0.01%
2006	37.95	0.98%	0.01%
2007	37.82	0.92%	0.01%
2008	37.69	0.87%	0.01%
2009	37.56	0.82%	0.01%
2010	37.43	0.77%	0.01%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Fiji: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Suva	863	34.62	90.91	0.95	0.01
Nadi	1,724	3.46	9.09	0.09	0.00
Total		38.08	100.00	1.04	0.01

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

8.5 FRENCH POLYNESIA

Tobacco Manufacturing (US \$ mln): French Polynesia 2000 - 2010			
Year	French Polynesia	% of Region	% of Globe
2000	15.43	0.47%	0.01%
2001	15.77	0.47%	0.01%
2002	16.12	0.48%	0.01%
2003	16.47	0.48%	0.01%
2004	16.89	0.49%	0.01%
2005	17.67	0.48%	0.01%
2006	18.54	0.48%	0.01%
2007	19.45	0.48%	0.01%
2008	20.40	0.47%	0.01%
2009	21.40	0.47%	0.01%
2010	22.45	0.46%	0.01%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

French Polynesia: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Papeete	1,439	9.22	52.17	0.25	0.00
Mahina	1,693	3.84	21.74	0.11	0.00
Papara	1,801	2.30	13.04	0.06	0.00
Mataiea	1,904	1.15	6.52	0.03	0.00
Afareaitu	1,947	0.77	4.35	0.02	0.00
Teahupoo	2,008	0.38	2.17	0.01	0.00
Total		17.67	100.00	0.48	0.01

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

8.6 GUAM

Tobacco Manufacturing (US \$ mln): Guam 2000 - 2010			
Year	Guam	% of Region	% of Globe
2000	18.04	0.55%	0.01%
2001	18.68	0.56%	0.01%
2002	19.34	0.57%	0.01%
2003	20.02	0.59%	0.01%
2004	20.73	0.60%	0.01%
2005	21.48	0.59%	0.01%
2006	22.27	0.58%	0.01%
2007	23.09	0.56%	0.01%
2008	23.93	0.55%	0.01%
2009	24.81	0.54%	0.01%
2010	25.71	0.53%	0.01%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Guam: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Dededo	1,385	10.70	49.80	0.29	0.00
Tamuning	1,587	5.62	26.17	0.15	0.00
Santa Rita	1,682	4.00	18.61	0.11	0.00
Talofofo	1,945	0.78	3.63	0.02	0.00
Agana	2,007	0.38	1.79	0.01	0.00
Total		21.48	100.00	0.59	0.01

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

8.7 KIRIBATI

Tobacco Manufacturing (US \$ mln): Kiribati 2000 - 2010			
Year	Kiribati	% of Region	% of Globe
2000	0.44	0.01%	0.00%
2001	0.45	0.01%	0.00%
2002	0.46	0.01%	0.00%
2003	0.48	0.01%	0.00%
2004	0.49	0.01%	0.00%
2005	0.51	0.01%	0.00%
2006	0.53	0.01%	0.00%
2007	0.56	0.01%	0.00%
2008	0.58	0.01%	0.00%
2009	0.60	0.01%	0.00%
2010	0.63	0.01%	0.00%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Kiribati: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Tarawa	1,994	0.51	100.00	0.01	0.00
Total		0.51	100.00	0.01	0.00

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

8.8 NAURU

Tobacco Manufacturing (US \$ mln): Nauru 2000 - 2010			
Year	Nauru	% of Region	% of Globe
2000	0.33	0.01%	0.00%
2001	0.34	0.01%	0.00%
2002	0.36	0.01%	0.00%
2003	0.37	0.01%	0.00%
2004	0.38	0.01%	0.00%
2005	0.40	0.01%	0.00%
2006	0.41	0.01%	0.00%
2007	0.43	0.01%	0.00%
2008	0.44	0.01%	0.00%
2009	0.46	0.01%	0.00%
2010	0.47	0.01%	0.00%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Nauru: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Yaren	2,002	0.40	100.00	0.01	0.00
Total		0.40	100.00	0.01	0.00

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

8.9 NEW CALEDONIA

Tobacco Manufacturing (US \$ mln): New Caledonia 2000 - 2010			
Year	New Caledonia	% of Region	% of Globe
2000	18.17	0.55%	0.01%
2001	18.48	0.56%	0.01%
2002	18.79	0.56%	0.01%
2003	19.11	0.56%	0.01%
2004	19.52	0.56%	0.01%
2005	20.49	0.56%	0.01%
2006	21.59	0.56%	0.01%
2007	22.76	0.56%	0.01%
2008	23.99	0.55%	0.01%
2009	25.29	0.55%	0.01%
2010	26.66	0.55%	0.01%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

New Caledonia: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Noumea	1,209	15.72	76.74	0.43	0.01
Dumbea	1,882	1.43	6.98	0.04	0.00
Bourail	1,924	0.95	4.65	0.03	0.00
Canala	1,925	0.95	4.65	0.03	0.00
Thio	1,963	0.71	3.49	0.02	0.00
Hienghene	1,997	0.48	2.33	0.01	0.00
Houailu	2,031	0.24	1.16	0.01	0.00
Total		20.49	100.00	0.56	0.01

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

8.10 NEW ZEALAND

Tobacco Manufacturing (US \$ mln): New Zealand 2000 - 2010			
Year	New Zealand	% of Region	% of Globe
2000	410.26	12.50%	0.16%
2001	416.97	12.55%	0.16%
2002	423.79	12.60%	0.16%
2003	430.73	12.65%	0.16%
2004	439.87	12.69%	0.16%
2005	461.82	12.65%	0.16%
2006	487.04	12.61%	0.16%
2007	513.63	12.56%	0.16%
2008	541.67	12.52%	0.15%
2009	571.24	12.47%	0.15%
2010	602.43	12.42%	0.15%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

New Zealand: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Auckland	263	175.53	38.01	4.81	0.06
Wellington	652	59.12	12.80	1.62	0.02
Christchurch	657	57.56	12.46	1.58	0.02
Hamilton	963	27.97	6.06	0.77	0.01
Napier-Hastings	1,091	19.96	4.32	0.55	0.01
Dunedin	1,099	19.61	4.25	0.54	0.01
Waitemata	1,145	17.87	3.87	0.49	0.01
Tauranga	1,246	14.56	3.15	0.40	0.00
Palmerston North	1,296	13.07	2.83	0.36	0.00
Rotorua	1,430	9.37	2.03	0.26	0.00
Nelson	1,448	8.97	1.94	0.25	0.00
Invercargill	1,455	8.74	1.89	0.24	0.00
New Plymouth	1,460	8.65	1.87	0.24	0.00
Whangarei	1,496	7.79	1.69	0.21	0.00
Wanganui	1,517	7.27	1.57	0.20	0.00
Others		5.77	1.25	0.16	0.00
Total		461.82	100.00	12.65	0.16

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

8.11 NORTHERN MARIANA ISLAND

Tobacco Manufacturing (US \$ mln): Northern Mariana Island 2000 - 2010			
Year	Northern Mariana Island	% of Region	% of Globe
2000	5.07	0.15%	0.00%
2001	5.25	0.16%	0.00%
2002	5.44	0.16%	0.00%
2003	5.63	0.17%	0.00%
2004	5.83	0.17%	0.00%
2005	6.04	0.17%	0.00%
2006	6.26	0.16%	0.00%
2007	6.49	0.16%	0.00%
2008	6.73	0.16%	0.00%
2009	6.98	0.15%	0.00%
2010	7.23	0.15%	0.00%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Northern Mariana Island: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Saipan	1,569	6.04	100.00	0.17	0.00
Total		6.04	100.00	0.17	0.00

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

8.12 SOLOMON ISLANDS

Tobacco Manufacturing (US \$ mln): Solomon Islands 2000 - 2010			
Year	Solomon Islands	% of Region	% of Globe
2000	5.18	0.16%	0.00%
2001	5.33	0.16%	0.00%
2002	5.49	0.16%	0.00%
2003	5.66	0.17%	0.00%
2004	5.84	0.17%	0.00%
2005	6.07	0.17%	0.00%
2006	6.32	0.16%	0.00%
2007	6.59	0.16%	0.00%
2008	6.86	0.16%	0.00%
2009	7.15	0.16%	0.00%
2010	7.44	0.15%	0.00%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Solomon Islands: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Honiara	1,568	6.07	100.00	0.17	0.00
Total		6.07	100.00	0.17	0.00

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

8.13 TONGA

Tobacco Manufacturing (US \$ mln): Tonga 2000 - 2010			
Year	Tonga	% of Region	% of Globe
2000	1.40	0.04%	0.00%
2001	1.42	0.04%	0.00%
2002	1.43	0.04%	0.00%
2003	1.44	0.04%	0.00%
2004	1.47	0.04%	0.00%
2005	1.55	0.04%	0.00%
2006	1.64	0.04%	0.00%
2007	1.74	0.04%	0.00%
2008	1.85	0.04%	0.00%
2009	1.97	0.04%	0.00%
2010	2.09	0.04%	0.00%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Tonga: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Nuku'alofa	1,868	1.55	100.00	0.04	0.00
Total		1.55	100.00	0.04	0.00

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

8.14 TUVALU

Tobacco Manufacturing (US \$ mln): Tuvalu 2000 - 2010			
Year	Tuvalu	% of Region	% of Globe
2000	0.07	0.00%	0.00%
2001	0.07	0.00%	0.00%
2002	0.07	0.00%	0.00%
2003	0.07	0.00%	0.00%
2004	0.08	0.00%	0.00%
2005	0.08	0.00%	0.00%
2006	0.08	0.00%	0.00%
2007	0.09	0.00%	0.00%
2008	0.09	0.00%	0.00%
2009	0.10	0.00%	0.00%
2010	0.10	0.00%	0.00%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Tuvalu: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Funafuti	2,060	0.08	100.00	0.00	0.00
Total		0.08	100.00	0.00	0.00

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

8.15 VANUATU

Tobacco Manufacturing (US \$ mln): Vanuatu 2000 - 2010			
Year	Vanuatu	% of Region	% of Globe
2000	1.31	0.04%	0.00%
2001	1.38	0.04%	0.00%
2002	1.44	0.04%	0.00%
2003	1.51	0.04%	0.00%
2004	1.58	0.05%	0.00%
2005	1.62	0.04%	0.00%
2006	1.66	0.04%	0.00%
2007	1.70	0.04%	0.00%
2008	1.75	0.04%	0.00%
2009	1.79	0.04%	0.00%
2010	1.83	0.04%	0.00%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Vanuatu: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Port Vila	1,862	1.62	100.00	0.04	0.00
Total		1.62	100.00	0.04	0.00

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

8.16 WESTERN SAMOA

Tobacco Manufacturing (US \$ mln): Western Samoa 2000 - 2010			
Year	Western Samoa	% of Region	% of Globe
2000	3.70	0.11%	0.00%
2001	3.70	0.11%	0.00%
2002	3.70	0.11%	0.00%
2003	3.70	0.11%	0.00%
2004	3.73	0.11%	0.00%
2005	3.96	0.11%	0.00%
2006	4.24	0.11%	0.00%
2007	4.54	0.11%	0.00%
2008	4.86	0.11%	0.00%
2009	5.20	0.11%	0.00%
2010	5.57	0.11%	0.00%

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

Western Samoa: Tobacco Manufacturing in 2005, US \$ mln					
City	World Rank	US \$ mln	%Country	%Region	%World
Apia	1,684	3.96	100.00	0.11	0.00
Total		3.96	100.00	0.11	0.00

Source: Philip M. Parker, INSEAD, copyright 2005, www.icongrouponline.com

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